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## IASP Strategy Planning Professional Exam Sample Questions (Q86-Q91):

### NEW QUESTION # 86

The optimum (best) time for the organization to begin operational planning is when the \_\_\_\_\_ has been approved and finalized.

- A. core values map
- B. CEO-Department Head Alignment Plan
- C. long-term schedule
- **D. strategic plan**

**Answer: D**

Explanation:

Operational planning should commence only after the strategic plan is approved and finalized to ensure alignment of tactical activities with strategic priorities. The IASP SPP curriculum highlights that premature operational planning risks misalignment and wasted effort. Clear strategic direction guides resource allocation, goal setting, and performance measurement at the operational level. #IASP SPP Study Guide - Operational Planning##Kaplan & Norton, Balanced Scorecard#

### NEW QUESTION # 87

Which of the following will BEST assist employees in implementing strategic plan projects and initiatives?

- A. Survey development
- B. Budget preparation
- C. Market forecasts
- **D. Project management skills**

**Answer: D**

Explanation:

Project management skills are essential for employees to effectively plan, organize, execute, and monitor strategic projects. These skills enable managing scope, resources, timelines, and risks, directly contributing to successful implementation. The IASP SPP curriculum identifies project management as a foundational competency in strategy execution, equipping employees to navigate complexities and meet objectives. While surveys and forecasts inform decisions, project management provides the practical tools for day-to-day implementation. Budgeting supports resource allocation but is not a skill per se. #IASP SPP Study Guide - Project Management##PMI, PMBOK Guide#

### NEW QUESTION # 88

Which of the following is an essential element of any environmental scan?

- **A. Competitive analysis**
- B. Workload analysis
- C. Management biographies
- D. Long-term climate predictions

**Answer: A**

Explanation:

An environmental scan is a critical first step in strategic planning, involving the collection and analysis of information about external and internal factors that can affect the organization. Among essential elements, competitive analysis is fundamental as it helps identify the organization's competitors, their strengths and weaknesses, and potential threats or opportunities in the competitive landscape. This aligns with IASP's focus on understanding external environmental factors, as the competitive environment directly influences strategic decision-making. Long-term climate predictions or workload analysis, while potentially useful in some contexts, are not universally essential, and management biographies are internal data that do not inform external environmental scanning. Competitive analysis enables organizations to proactively position themselves in the market and anticipate changes that impact strategic success. #IASP SPP Study Guide - Environmental Scanning##Porter, M.E. Competitive Strategy, 1980#

### NEW QUESTION # 89

Strategic planning impacts the annual planning and budgeting process by

- A. Flowing budgets down to lower levels
- **B. Establishing priorities**
- C. Defining the organization's structure
- D. Identifying strategies for ongoing initiatives

**Answer: B**

Explanation:

Strategic planning primarily establishes priorities that guide annual planning and budgeting decisions, ensuring resource allocation aligns with strategic goals. The IASP SPP curriculum emphasizes the role of strategy in focusing organizational efforts and financial commitments. While budgets, initiatives, and structures relate to planning, priority setting is the key linkage between strategic and operational plans. #IASP SPP Study Guide - Strategic Planning and Budgeting##Kaplan & Norton, Balanced Scorecard#

### NEW QUESTION # 90

Which of the following is the MOST important aspect of an environmental scan process?

- A. A review of the history of the organization
- B. A thorough understanding of global weather patterns
- **C. A review of political, economic, social, and technological trends**
- D. A focus on the impact of changing internal conditions

**Answer: C**

Explanation:

The most critical aspect of environmental scanning is conducting a comprehensive review of political, economic, social, and technological (PEST) trends that affect the external environment. This holistic analysis informs strategic decisions by identifying opportunities and threats. The IASP SPP curriculum emphasizes external scanning over internal history or weather patterns for forward-looking strategy development. #IASP SPP Study Guide - Environmental Scanning##Aguilar, Scanning the Business Environment#

### NEW QUESTION # 91

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