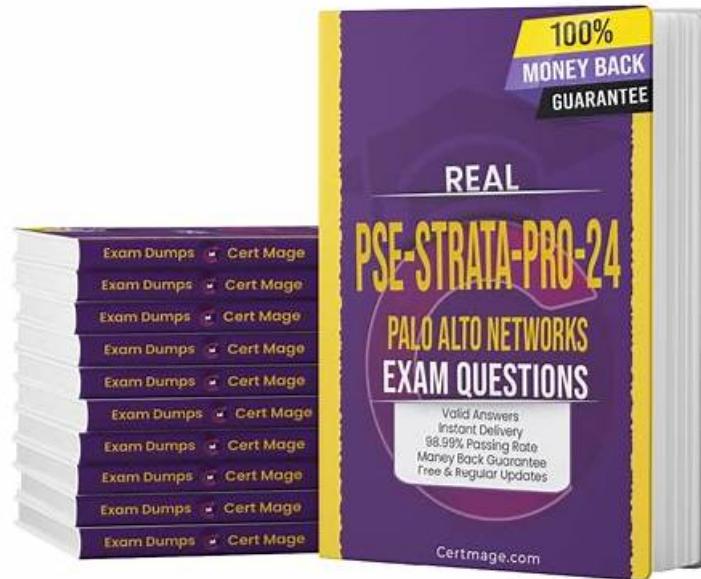


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Palo Alto Networks PSE-Strata-Pro-24 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Architecture and Planning: This section of the exam measures the skills of Network Architects and emphasizes understanding customer requirements and designing suitable deployment architectures. Candidates must explain Palo Alto Networks' platform networking capabilities in detail and evaluate their suitability for various environments. Handling aspects like system sizing and fine-tuning is also a critical skill assessed in this domain.
Topic 2	<ul style="list-style-type: none">Business Value and Competitive Differentiators: This section of the exam measures the skills of Technical Business Value Analysts and focuses on identifying the value proposition of Palo Alto Networks Next-Generation Firewalls (NGFWs). Candidates will assess the technical business benefits of tools like Panorama and SCM. They will also recognize customer-relevant topics and align them with Palo Alto Networks' best solutions. Additionally, understanding Strata's unique differentiators is a key component of this domain.
Topic 3	<ul style="list-style-type: none">Deployment and Evaluation: This section of the exam measures the skills of Deployment Engineers and focuses on identifying the capabilities of Palo Alto Networks NGFWs. Candidates will evaluate features that protect against both known and unknown threats. They will also explain identity management from a deployment perspective and describe the proof of value (PoV) process, which includes assessing the effectiveness of NGFW solutions.

Topic 4	<ul style="list-style-type: none"> • Network Security Strategy and Best Practices: This section of the exam measures the skills of Security Strategy Specialists and highlights the importance of the Palo Alto Networks five-step Zero Trust methodology. Candidates must understand how to approach and apply the Zero Trust model effectively while emphasizing best practices to ensure robust network security.
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Palo Alto Networks Systems Engineer Professional - Hardware Firewall Sample Questions (Q33-Q38):

NEW QUESTION # 33

A systems engineer (SE) has joined a team to work with a managed security services provider (MSSP) that is evaluating PAN-OS for edge connections to their customer base. The MSSP is concerned about how to efficiently handle routing with all of its customers, especially how to handle BGP peering, because it has created a standard set of rules and settings that it wants to apply to each customer, as well as to maintain and update them. The solution requires logically separated BGP peering setups for each customer. What should the SE do to increase the probability of Palo Alto Networks being awarded the deal?

- A. Work with the MSSP to plan for the enabling of logical routers in the PAN-OS Advanced Routing Engine to allow sharing of routing profiles across the logical routers.
- B. Collaborate with the MSSP to create an API call with a standard set of routing filters, maps, and related actions, then the MSSP can call the API whenever they bring on a new customer.
- C. Confirm to the MSSP that the existing virtual routers will allow them to have logically separated BGP peering setups, but that there is no method to handle the standard criteria across all of the routers.
- D. Establish with the MSSP the use of vsys as the better way to segregate their environment so that customer data does not intermingle.

Answer: A

Explanation:

To address the MSSP's requirement for logically separated BGP peering setups while efficiently managing standard routing rules and updates, Palo Alto Networks offers the Advanced Routing Engine introduced in PAN-OS 11.0. The Advanced Routing Engine enhances routing capabilities, including support for logical routers, which is critical in this scenario.

Why A is Correct

- * Logical routers enable the MSSP to create isolated BGP peering configurations for each customer.
- * The Advanced Routing Engine allows the MSSP to share standard routing profiles (such as filters, policies, or maps) across logical routers, simplifying the deployment and maintenance of routing configurations.
- * This approach ensures scalability, as each logical router can handle the unique needs of a customer while leveraging shared routing rules.

Why Other Options Are Incorrect

- * B: While using APIs to automate deployment is beneficial, it does not solve the need for logically separated BGP peering setups. Logical routers provide this separation natively.
- * C: While virtual routers in PAN-OS can separate BGP peering setups, they do not support the efficient sharing of standard routing rules and profiles across multiple routers.
- * D: Virtual systems (vsys) are used to segregate administrative domains, not routing configurations. Vsys is not the appropriate solution for managing BGP peering setups across multiple customers.

Key Takeaways:

- * PAN-OS Advanced Routing Engine with logical routers simplifies BGP peering management for MSSPs.
- * Logical routers provide the separation required for customer environments while enabling shared configuration profiles.

References:

Palo Alto Networks PAN-OS 11.0 Advanced Routing Documentation

NEW QUESTION # 34

A large global company plans to acquire 500 NGFWs to replace its legacy firewalls and has a specific requirement for centralized logging and reporting capabilities.

What should a systems engineer recommend?

- A. Deploy a pair of M-1000 log collectors in the customer data center, and route logs from all 500 firewalls to the log collectors for centralized logging and reporting.
- B. Use Panorama for firewall management and to transfer logs from the 500 firewalls directly to a third- party SIEM for centralized logging and reporting.
- C. Highlight the efficiency of PAN-OS, which employs AI to automatically extract critical logs and generate daily executive reports, and confirm that the purchase of 500 NGFWs is sufficient.
- D. **Combine Panorama for firewall management with Palo Alto Networks' cloud-based Strata Logging Service to offer scalability for the company's logging and reporting infrastructure.**

Answer: D

Explanation:

A large deployment of 500 firewalls requires a scalable, centralized logging and reporting infrastructure.

Here's the analysis of each option:

- * Option A: Combine Panorama for firewall management with Palo Alto Networks' cloud-based Strata Logging Service to offer scalability for the company's logging and reporting infrastructure
- * TheStrata Logging Service(or Cortex Data Lake) is a cloud-based solution that offers massive scalability for logging and reporting. Combined with Panorama, it allows for centralized log collection, analysis, and policy management without the need for extensive on-premises infrastructure.
- * This approach is ideal for large-scale environments like the one described in the scenario, as it ensures cost-effectiveness and scalability.
- * This is the correct recommendation.
- * Option B: Use Panorama for firewall management and to transfer logs from the 500 firewalls directly to a third-party SIEM for centralized logging and reporting
- * While third-party SIEM solutions can be integrated with Palo Alto Networks NGFWs, directly transferring logs from 500 firewalls to a SIEM can lead to bottlenecks and scalability issues.
- Furthermore, relying on third-party solutions may not provide the same level of native integration as the Strata Logging Service.
- * This is not the ideal recommendation.
- * Option C: Highlight the efficiency of PAN-OS, which employs AI to automatically extract critical logs and generate daily executive reports, and confirm that the purchase of 500 NGFWs is sufficient
- * While PAN-OS provides AI-driven insights and reporting, this option does not address the requirement for centralized logging and reporting. It also dismisses the need for additional infrastructure to handle logs from 500 firewalls.
- * This is incorrect.
- * Option D: Deploy a pair of M-1000 log collectors in the customer data center, and route logs from all 500 firewalls to the log collectors for centralized logging and reporting
- * The M-1000 appliance is an on-premises log collector, but it has limitations in terms of scalability and storage capacity when compared to cloud-based options like the Strata Logging Service. Deploying only two M-1000 log collectors for 500 firewalls would result in potential performance and storage challenges.
- * This is not the best recommendation.

References:

* Palo Alto Networks documentation on Panorama

* Strata Logging Service (Cortex Data Lake) overview in Palo Alto Networks Docs

NEW QUESTION # 35

Which two actions should a systems engineer take when a customer is concerned about how to remain aligned to Zero Trust principles as they adopt additional security features over time? (Choose two)

- A. **Apply decryption where possible to inspect and log all new and existing traffic flows.**
- B. **Use the Best Practice Assessment (BPA) tool to measure progress toward Zero Trust principles.**
- C. Use the Policy Optimizer tool to understand security rules allowing users to bypass decryption.

- D. Turn on all licensed Cloud-Delivered Security Services (CDSS) subscriptions in blocking mode for all policies.

Answer: A,B

Explanation:

When adopting additional security features over time, remaining aligned with Zero Trust principles requires a focus on constant visibility, control, and adherence to best practices. The following actions are the most relevant:

* Why "Apply decryption where possible to inspect and log all new and existing traffic flows" (Correct Answer B)? Zero Trust principles emphasize visibility into all traffic, whether encrypted or unencrypted. Without decryption, encrypted traffic becomes a blind spot, which attackers can exploit.

By applying decryption wherever feasible, organizations ensure they can inspect, log, and enforce policies on encrypted traffic, thus adhering to Zero Trust principles.

* Why "Use the Best Practice Assessment (BPA) tool to measure progress toward Zero Trust principles" (Correct Answer C)? The BPA tool provides detailed insights into the customer's security configuration, helping measure alignment with Palo Alto Networks' Zero Trust best practices. It identifies gaps in security posture and recommends actionable steps to strengthen adherence to Zero Trust principles over time.

* Why not "Turn on all licensed Cloud-Delivered Security Services (CDSS) subscriptions in blocking mode for all policies" (Option A)? While enabling CDSS subscriptions (like Threat Prevention, URL Filtering, Advanced Threat Prevention) in blocking mode can enhance security, it is not an action specifically tied to maintaining alignment with Zero Trust principles. A more holistic approach, such as decryption and BPA analysis, is critical to achieving Zero Trust.

* Why not "Use the Policy Optimizer tool to understand security rules allowing users to bypass decryption" (Option D)? Policy Optimizer is used to optimize existing security rules by identifying unused or overly permissive policies. While useful, it does not directly address alignment with Zero Trust principles or help enforce decryption.

NEW QUESTION # 36

As a team plans for a meeting with a new customer in one week, the account manager prepares to pitch Zero Trust. The notes provided to the systems engineer (SE) in preparation for the meeting read:

"Customer is struggling with security as they move to cloud apps and remote users." What should the SE recommend to the team in preparation for the meeting?

- A. Guide the account manager into recommending Prisma SASE at the customer meeting to solve the issues raised.
- B. Lead with the account manager pitching Zero Trust with the aim of convincing the customer that the team's approach meets their needs.
- C. Lead with a product demonstration of GlobalProtect connecting to an NGFW and Prisma Access, and have SaaS security enabled.
- D. **Design discovery questions to validate customer challenges with identity, devices, data, and access for applications and remote users.**

Answer: D

Explanation:

When preparing for a customer meeting, it's important to understand their specific challenges and align solutions accordingly. The notes suggest that the customer is facing difficulties securing their cloud apps and remote users, which are core areas addressed by Palo Alto Networks' Zero Trust and SASE solutions.

However, jumping directly into a pitch or product demonstration without validating the customer's specific challenges may fail to build trust or fully address their needs.

* Option A: Leading with a pre-structured pitch about Zero Trust principles may not resonate with the customer if their challenges are not fully understood first. The team needs to gather insights into the customer's security pain points before presenting a solution.

* Option B (Correct): Discovery questions are a critical step in the sales process, especially when addressing complex topics like Zero Trust. By designing targeted questions about the customer's challenges with identity, devices, data, and access, the SE can identify specific pain points. These insights can then be used to tailor a Zero Trust strategy that directly addresses the customer's concerns.

This approach ensures the meeting is customer-focused and demonstrates that the SE understands their unique needs.

* Option C: While a product demonstration of GlobalProtect, Prisma Access, and SaaS security is valuable, it should come after discovery. Presenting products prematurely may seem like a generic sales pitch and could fail to address the customer's actual challenges.

* Option D: Prisma SASE is an excellent solution for addressing cloud security and remote user challenges, but recommending it without first understanding the customer's specific needs may undermine trust. This step should follow after discovery and validation of the customer's pain points.

Examples of Discovery Questions:

- * What are your primary security challenges with remote users and cloud applications?
- * Are you currently able to enforce consistent security policies across your hybrid environment?
- * How do you handle identity verification and access control for remote users?
- * What level of visibility do you have into traffic to and from your cloud applications?

References:

- * Palo Alto Networks Zero Trust Overview: <https://www.paloaltonetworks.com/zero-trust>
- * Best Practices for Customer Discovery: <https://docs.paloaltonetworks.com/sales-playbooks>

NEW QUESTION # 37

A customer claims that Advanced WildFire miscategorized a file as malicious and wants proof, because another vendor has said that the file is benign.

How could the systems engineer assure the customer that Advanced WildFire was accurate?

- A. Review the threat logs for information to provide to the customer.
- B. Do nothing because the customer will realize Advanced WildFire is right.
- C. Open a TAG ticket for the customer and allow support engineers to determine the appropriate action.
- D. Use the WildFire Analysis Report in the log to show the customer the malicious actions the file took when it was detonated.

Answer: D

Explanation:

Advanced WildFire is Palo Alto Networks' cloud-based malware analysis and prevention solution. It determines whether files are malicious by executing them in a sandbox environment and observing their behavior. To address the customer's concern about the file categorization, the systems engineer must provide evidence of the file's behavior. Here's the analysis of each option:

- * Option A: Review the threat logs for information to provide to the customer
 - * Threat logs can provide a summary of events and verdicts for malicious files, but they do not include the detailed behavior analysis needed to convince the customer.
 - * While reviewing the logs is helpful as a preliminary step, it does not provide the level of proof the customer needs.
 - * This option is not sufficient on its own.
- * Option B: Use the WildFire Analysis Report in the log to show the customer the malicious actions the file took when it was detonated
 - * WildFire generates an analysis report that includes details about the file's behavior during detonation in the sandbox, such as network activity, file modifications, process executions, and any indicators of compromise (IoCs).
 - * This report provides concrete evidence to demonstrate why the file was flagged as malicious. It is the most accurate way to assure the customer that WildFire's decision was based on observed malicious actions.
 - * This is the best option.
- * Option C: Open a TAG ticket for the customer and allow support engineers to determine the appropriate action
 - * While opening a support ticket is a valid action for further analysis or appeal, it is not a direct way to assure the customer of the current WildFire verdict.
 - * This option does not directly address the customer's request for immediate proof.
 - * This option is not ideal.
- * Option D: Do nothing because the customer will realize Advanced WildFire is right
 - * This approach is dismissive of the customer's concerns and does not provide any evidence to support WildFire's decision.
 - * This option is inappropriate.

References:

- * Palo Alto Networks documentation on WildFire
- * WildFire Analysis Reports

NEW QUESTION # 38

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