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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q25-Q30):

NEW QUESTION # 25

An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. Create an External Data Source in Setup which references the external platform where the Pricebook is held
- B. Go to Setup, Order settings, and select Enable Optional Price Books for Orders
- C. Edit the Product page layout to make the Pricebook field not require
- D. This is not possible, all Products require a Pricebook Entry

Answer: B

NEW QUESTION # 26

What type of relationship exists between FulfillmentOrder and Location?

- A. One-to-Many Lookup (Location) FulfilledFrom Location Id
- **B. Many-to-One Lookup (Location) Fulfilled from Location Id**
- C. Junction (Many to Many)
- D. One-to-One Lookup (Location) FulfilledFrom Location

Answer: B

Explanation:

Explanation

The type of relationship that exists between FulfillmentOrder and Location is Many-to-One Lookup (Location) FulfilledFrom Location Id. A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. A Many-to-One relationship means that many child records can be related to one parent record, but not vice versa. In this case, a FulfillmentOrder has a Lookup field named FulfilledFrom Location Id that references a Location record. A Location is a record that represents a physical location from which order product items are fulfilled, such as warehouses and retail stores. A Location can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Location. Verified

References:

https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5

NEW QUESTION # 27

Which object record is created when customer returns a product after fulfillment?

- A. Payment Order Summary
- B. Fulfillment Order
- C. Order Summary Adjustment
- **D. Return Order**

Answer: D

Explanation:

Explanation

The object record that is created when customer returns a product after fulfillment is Return Order. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc. Verified

References:https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5

NEW QUESTION # 28

An admin wants to deploy certain pages in Order Management to approved mobile devices. Which two steps are the recommended approach for this?

- **A. Save the pages with the options of both Desktop and Phone applied**
- B. Use the mobile publisher to create an app
- C. Build a custom application on Heroku calling the APIs
- **D. Install the Salesforce mobile app from Apple Store or Google Play**

Answer: A,D

Explanation:

The recommended approach for deploying certain pages in Order Management to approved mobile devices is to install the Salesforce mobile app from Apple Store or Google Play and save the pages with the options of both Desktop and Phone applied. The Salesforce mobile app is designed for easy data access on the go. You can view Order Management record pages on the mobile app, but you can't access its console features, like screen flows. To make a page available on the mobile app, you need to save it with the options of both Desktop and Phone applied in the Lightning App Builder. Reference: Salesforce Order Management, Mobile App Theme FAQ

NEW QUESTION # 29

A customer wants to change the layout of the out of the box Order Summary Lightning Record Page to three columns instead of two. How can an administrator satisfy this requirement?

- A. Add another column component to the existing Lightning Record Page
- B. Create a new Lightning Record Page and select the Three Regions template
- C. Change the page layout template to Three Regions in the layout editor
- D. **Edit the Lightning Record Page and change the Template to Three Regions**

Answer: D

Explanation:

Explanation

The best way for the administrator to satisfy this requirement is to edit the Lightning Record Page and change the Template to Three Regions. A Lightning Record Page is a type of page that displays details and related information about a specific record in Lightning Experience or Salesforce mobile app. A Lightning Record Page can be customized using the Lightning App Builder, which is a tool that allows administrators to drag and drop components onto a page layout. A Template is a predefined layout that determines how components are arranged on a page. A Three Regions template is a type of template that divides the page into three columns or regions. The administrator can edit the Lightning Record Page for the Order Summary object, and change the Template to Three Regions in the Lightning App Builder. Verified References:

https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_customize_lex_pages.htm&type=5

NEW QUESTION # 30

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