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SAP Certified Associate - Positioning SAP Business Suite Sample Questions (Q15-Q20):

NEW QUESTION # 15

What are the key marketing messages of SAP Business Data Cloud? Note: There are 3 correct answers to this question.

- A. Foster reliable AI
- B. Connect SAP data
- C. Connect all data
- D. Unleash AI-powered insights
- E. Unleash transformative insights

Answer: A,C,E

Explanation:

SAP Business Data Cloud (BDC) is a Software-as-a-Service (SaaS) solution designed to unify and harmonize data from SAP and non-SAP sources, enabling organizations to achieve advanced analytics, actionable insights, and reliable AI-driven outcomes. The question asks for the key marketing messages of SAP BDC, with three correct answers. Below, each option is evaluated based on official SAP documentation and marketing materials, including SAP.com, SAP Learning, and web sources from the provided search results, which align with the "Positioning SAP Business Data Cloud" narrative.

* Option A: Connect SAP data While SAP BDC does connect SAP data as part of its functionality, this is not a primary marketing message. The platform's broader value proposition emphasizes connecting all data (SAP and non-SAP) to create a unified semantic layer, rather than focusing solely on SAP data.

Marketing messages highlight the ability to harmonize mission-critical data across diverse sources, not just SAP-specific data. The documentation and promotional materials consistently stress the integration of both SAP and third-party data to drive insights and AI, making this option too narrow to be a key marketing message. Extract: "SAP Business Data Cloud is a fully managed SaaS solution that unifies and governs all SAP data and seamlessly connects with third-party data-giving line-of-business leaders context to make even more impactful decisions." This option is incorrect.

* Option B: Unleash transformative insights A central marketing message of SAP BDC is its ability to "unleash transformative insights" by delivering prebuilt analytical applications and harmonized data that empower decision-making across finance, HR, operations, and other business functions. This message is prominently featured in SAP's promotional materials, including e-books and web pages, which emphasize how the platform enables organizations to gain actionable, real-time insights to transform business processes and outcomes. The phrase "unleash transformative insights" is explicitly used in marketing content, aligning with the platform's value proposition. Extract: "In this SAP e-book, discover the benefits of SAP Business Data Cloud, a fully managed cloud solution that unifies data and analytics with semantically rich data from your key business processes. Explore key use cases for HR, finance, and operations and learn how you can unleash transformative business insights, connect all your data, and foster reliable AI in your organisation." Extract: "Learn how SAP Business Data Cloud unifies data and business analytics with semantically rich data. ... Deliver transformational insights for advanced analytics and planning with prebuilt applications across all lines of business." This option is correct.

* Option C: Unleash AI-powered insights While SAP BDC leverages AI to deliver insights, the specific phrase "unleash AI-powered insights" is not a primary marketing message in the official SAP documentation or promotional materials. The platform's AI capabilities are framed under broader messages like "foster reliable AI" or delivering "transformative insights" through AI-powered applications. The marketing focus is on the reliability and integration of AI within business processes, rather than solely emphasizing AI-powered insights as a standalone message. The documentation highlights AI as a tool to enhance insights, but the exact phrasing of this option does not match the key marketing messages. Extract: "Automate, adapt, and learn in real time with AI-powered applications that understand your business. ... Choose from a breadth of AI and machine learning capabilities that are fueled by trusted business data." This option is incorrect.

* Option D: Foster reliable AI Fostering reliable AI is a key marketing message for SAP BDC, emphasizing the platform's ability to provide a trusted data foundation for generative AI that is relevant, responsible, and reliable. This message is critical in addressing customer challenges with AI adoption, such as poor data quality and integration issues, which SAP BDC resolves through its unified data layer and integration with tools like SAP Databricks. The phrase "foster reliable AI" is explicitly used in SAP's marketing materials, highlighting how the platform ensures AI outputs are trustworthy and business-ready. Extract: "In this SAP e-book, discover the benefits of SAP Business Data Cloud, a fully managed cloud solution that unifies data and analytics with semantically rich data from your key business processes. Explore key use cases for HR, finance, and operations and learn how you can unleash transformative business insights, connect all your data, and foster reliable AI in your organisation." Extract: "Foster reliable AI: Ensure data across applications and operations has a foundation for generative AI that is reliable, responsible, and relevant." This option is correct.

* Option E: Connect all data Connecting all data, including SAP and non-SAP sources, is a cornerstone marketing message for SAP BDC. The platform is promoted as a solution that harmonizes mission-critical data across an open data ecosystem, leveraging a powerful semantic layer to provide comprehensive business insights. This message underscores the platform's ability to break down data silos and integrate diverse data sources, enabling advanced analytics and AI. The phrase "connect all your data" is explicitly

used in SAP's marketing content, making it a key message. Extract: "In this SAP e-book, discover the benefits of SAP Business Data Cloud, a fully managed cloud solution that unifies data and analytics with semantically rich data from your key business processes. Explore key use cases for HR, finance, and operations and learn how you can unleash transformative business insights, connect all your data, and foster reliable AI in your organisation." Extract: "Connect all your data:

Harmonize all your mission-critical data with an open data ecosystem, leveraging a powerful semantic layer to give you an unmatched knowledge of your business." This option is correct.

Summary of Correct Answers:

* B: "Unleash transformative insights" highlights SAP BDC's ability to deliver actionable, real-time insights through prebuilt applications, transforming business decision-making.

* D: "Foster reliable AI" emphasizes the platform's trusted data foundation for reliable, responsible, and relevant AI outcomes.

* E: "Connect all data" underscores the platform's capability to harmonize SAP and non-SAP data, enabling a unified data ecosystem for analytics and AI.

References:

SAP.com: SAP Business Data Cloud

SAP Learning: Positioning SAP Business Data Cloud

Delaware UK & Ireland: Unleash transformative insights with SAP Business Data Cloud Forgestik: Unleash Transformative Insights with SAP Business Data Cloud SAP and Databricks Power New Era of Business Data and AI | Procurement Magazine SAP Launches Business Data Cloud to Transform Enterprise AI | Technology Magazine

NEW QUESTION # 16

Which SAP Business Suite solutions support financial management and reporting? There are 3 correct answers to this question.

- A. SAP Controlling (CO)
- B. SAP BusinessObjects Analytics
- C. SAP Business Planning and Consolidation (BPC)
- D. SAP CRM
- E. SAP Financial Accounting (FI)

Answer: A,C,E

NEW QUESTION # 17

Match the challenges to their respective personas.



CFO



CPO



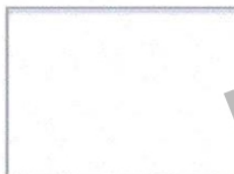
COO



CHRO



CRO



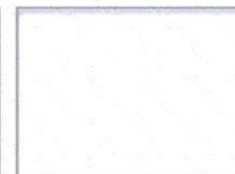
Retaining and engaging talent as skills requirements evolve



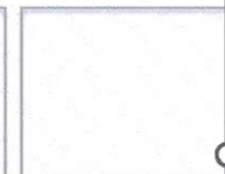
Delivering modernization and AI-powered innovation at the same time



Steering transformation by balancing growth and profitability



Meeting rising customer expectations



Optimizing cost, quality, availability and sustainability

Answer:

Explanation:



- * CFO:Steering transformation by balancing growth and profitability
- * CPO:Optimizing cost, quality, availability and sustainability
- * COO:Running resilient global supply chains amidst constant disruptions
- * CHRO:Retaining and engaging talent as skills requirements evolve
- * CRO:Meeting rising customer expectations
- * CIO:Delivering modernization and AI-powered innovation at the same time

NEW QUESTION # 18

For installed base customers, what can RISE with SAP journeys include? Please choose the correct answer.

- A. Leveraging RISE with SAP methodology to drive complex core principles
- **B. A hybrid two-tier approach**
- C. Moving directly to public cloud without any intermediate steps
- D. Starting fresh with a greenfield ERP implementation on private cloud

Answer: B

NEW QUESTION # 19

What are some scenarios that SAP Business Data Cloud supports?

Note: There are 3 correct answers to this question.

- A. Risk management reporting
- **B. Machine learning and artificial intelligence**
- C. Training large language models
- **D. Advanced data modeling and data warehousing**
- **E. Out-of-the-box reporting**

Answer: B,D,E

Explanation:

The question asks for scenarios supported by SAP Business Data Cloud, a Software-as-a-Service (SaaS) solution that integrates data management, analytics, and AI capabilities to meet the needs of modern organizations. According to official SAP documentation, SAP Business Data Cloud supports a range of scenarios, including machine learning and artificial intelligence, advanced data modeling and data warehousing, and out-of-the-box reporting. These align with Options C, D, and E, making them the correct answers.

Explanation of Correct Answers:

Option C: Machine learning and artificial intelligence

This is correct because SAP Business Data Cloud explicitly supports machine learning (ML) and artificial intelligence (AI) scenarios,

particularly through its integration with SAP Databricks. This component provides data scientists with tools to develop and deploy AI/ML models using harmonized SAP and third-party data.

The Describing SAP Business Data Cloud lesson on learning.sap.com states:

"SAP Business Data Cloud can handle many use-cases including: Support the development of AI and machine learning models. ... SAP Databricks - to provide the data scientist with artificial intelligence (AI) / machine learning (ML) development tools."

learning.sap.com Additionally, the documentation highlights:

"What makes SAP Business Data Cloud so powerful, is that it offers the tools and technologies to meet all data and analytics requirements of a modern and agile organization. It uses the latest technology to support scenarios such as: ... Machine learning and artificial intelligence." learning.sap.com This confirms that SAP Business Data Cloud supports AI/ML scenarios, such as predictive analytics, anomaly detection, and advanced automation, by leveraging SAP Databricks and SAP Business Technology Platform (BTP) for scalable model development and deployment.

Option D: Advanced data modeling and data warehousing

This is correct because SAP Business Data Cloud provides robust capabilities for advanced data modeling and data warehousing, primarily through SAP Datasphere, which serves as the foundational data management layer. The documentation states:

"SAP Business Data Cloud provides data warehousing features including a manual data integration and data modeling approach, AI and machine learning based extensions of data models as well as innovative out-of-the-box reporting capabilities side-by-side." learning.sap.com Furthermore, SAP Datasphere enables the creation of semantic data models and data products, supporting both manual and AI-extended modeling for analytics and warehousing needs:

"At the heart of SAP Business Data Cloud is SAP Datasphere, which provides the foundational structures that define the data model on top of the data products. This includes pre-delivered SAP Business Data Cloud Intelligent Applications and Data Product scenarios but also scenarios with custom data models that can be manually extended with machine learning or AI." learning.sap.com This establishes advanced data modeling and data warehousing as a core scenario, enabling organizations to build and manage complex data architectures for analytics and reporting.

Option E: Out-of-the-box reporting

This is correct because SAP Business Data Cloud offers innovative out-of-the-box reporting through SAP Business Data Cloud Intelligent Applications, which provide prebuilt dashboards and insights with minimal configuration. The documentation notes:

"A key highlight of SAP Business Data Cloud is its out-of-the-box reporting capability, featuring SAP Business Data Cloud Intelligent Applications, which create business insights with a single click, empowering informed decision-making." learning.sap.com These Intelligent Applications automate the creation of artifacts, data provisioning, and dashboards, primarily using SAP Analytics Cloud for visualization:

"SAP Analytics Cloud stories are used to provide the required dashboard in out-of-the-box reporting scenarios with SAP Business Data Cloud Intelligent Applications. With its advanced visualization and planning functions, SAP Analytics Cloud serves the business user as a central tool for exploring the requested business insights or executing planning functions." learning.sap.com This confirms that out-of-the-box reporting is a supported scenario, streamlining analytics for business users.

Explanation of Incorrect Answers:

Option A: Training large language models

This is incorrect because SAP Business Data Cloud documentation does not explicitly list training large language models (LLMs) as a supported scenario. While SAP Business Data Cloud supports AI and ML through SAP Databricks and SAP BTP, the focus is on general ML models (e.g., predictive analytics, classification, forecasting) rather than specifically training LLMs, which require specialized infrastructure and massive datasets typically beyond the scope of SAP Business Data Cloud. The documentation mentions:

"SAP Business Data Cloud can handle many use-cases including: Support the development of AI and machine learning models," learning.sap.com However, there is no reference to LLMs specifically. While SAP Business AI integrates with generative AI (e.g., Joule and partnerships with Cohere), these are focused on embedding AI capabilities into processes, not training LLMs from scratch. Training LLMs is more aligned with hyperscaler platforms or specialized AI frameworks, not a primary scenario for SAP Business Data Cloud. pages.community.sap.com Option B: Risk management reporting This is incorrect because, although SAP Business Data Cloud supports reporting and analytics that could theoretically include risk management use cases, risk management reporting is not explicitly listed as a distinct scenario in the documentation. The supported scenarios focus on broader categories like out-of-the-box reporting, AI/ML, and data modeling/warehousing. For example, the documentation highlights:

"It uses the latest technology to support scenarios such as: Out-of-the-box reporting. Machine learning and artificial intelligence.

Advanced data modeling and data warehousing. Powerful planning and reporting.

Intelligent data management." learning.sap.com

Risk management reporting could be achieved through custom dashboards or Intelligent Applications, but it is not a predefined scenario. In contrast, SAP Business AI supports risk management in specific contexts (e.g., fraud detection in finance), but this is not a core scenario of SAP Business Data Cloud. [sap.com](https://learning.sap.com) Summary:

SAP Business Data Cloud supports machine learning and artificial intelligence (via SAP Databricks), advanced data modeling and data warehousing (via SAP Datasphere), and out-of-the-box reporting (via SAP Analytics Cloud and Intelligent Applications), corresponding to Options C, D, and E. Option A (training large language models) is not a supported scenario, as the platform focuses on general AI/ML rather than LLM training.

Option B (risk management reporting) is not explicitly listed, as it falls under broader reporting capabilities rather than a distinct scenario. These answers align with SAP's focus on delivering a unified data and analytics platform for modern enterprises.

References:

Describing SAP Business Data Cloud, [learning.sap.com](https://learning.sap.com/learning-sap.com)
Introducing SAP Business Data Cloud, [learning.sap.com](https://learning.sap.com/learning-sap.com)
SAP Business Data Cloud, www.sap.com/sap.com
SAP Business AI, www.sap.com/sap.com
SAP Business AI | SAP Community, pages.community.sap.com

NEW QUESTION # 20

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