

# Plat-101 Valid Exam Papers - Plat-101 New Question



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## Salesforce Plat-101 New Question - Plat-101 Certification Test Answers

Our company has spent more than 10 years on compiling Plat-101 study materials for the exam in this field, and now we are delighted to be here to share our study materials with all of the candidates for the exam in this field. There are so many striking points of our Plat-101 Preparation exam. If you just free download the demos of the Plat-101 learning guide, then you can have a better understanding of our products. The demos are a little part of the exam questions and answers for you to check the quality and validity.

### Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Reports &amp; Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.</li> </ul>

## Salesforce Certified Platform Foundations Sample Questions (Q70-Q75):

### NEW QUESTION # 70

A Salesforce associate is creating new user accounts for a new project management team.

What will be the role of each new team member?

- A. Builder
- B. Developer
- C. End User**

### Answer: C

Explanation:

The role of each new team member will be end user, which means they will use the Salesforce application to perform their daily tasks, such as creating and updating records, running reports, and collaborating with others.

### NEW QUESTION # 71

Get Cloudy Consulting (GCC) will show its data on a dashboard where the data is visualized within a range.

Which dashboard component type should GCC use?

- A. Chart
- B. Gauge**
- C. Metric

### Answer: B

Explanation:

A gauge is a dashboard component type that shows a single value within a range of custom values. A gauge is useful for showing whether a metric, such as revenue or customer satisfaction, is within a desired range. For example, a gauge could show the current revenue as a needle pointing to a green, yellow, or red zone, indicating whether the revenue is above, below, or on target. A metric is a dashboard component type that shows a single value, such as the total number of accounts or the average deal size. A metric does not show a range of values. A chart is a dashboard component type that shows data in a graphical format, such as a pie chart, a bar chart, or a line chart. A chart is useful for showing the distribution or trend of data, but not a single value within a range.

**NEW QUESTION # 72**

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