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What does the legislative branch do? (4) - make statutory laws

- amend state constitutions
- constituent service
- bring government funding to district

What is geographic representation? represented by where you live

What are heterogeneous districts made up of? different types of people with different interests, occupations, ethnicities

Are heterogeneous districts or homogeneous districts harder to represent? heterogeneous districts

What is job security dependent on? people who vote

What is entrepreneurial representation? not represented by where you live, but rather by what you do

What is apportionment? dividing districts into groups with X amount of people

What is a legislative apportionment rule? every district must have an equal amount of people

How many house of rep. members does Texas have? 150

When does legislative apportionment happen? end of every decade (when we have a census)

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Our primary objective is to provide you with Energy and Utilities Cloud Accredited Professional (AP-207) actual questions to complete preparation for the test in few days. Our product includes Energy and Utilities Cloud Accredited Professional real questions, desktop practice test software, and web-based practice exam. Keep reading to find out what are the specifications of

these formats.

Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q45-Q50):

NEW QUESTION # 45

Having completed discovery and solution design, and as the project team moves into the implementation phase, what should be the first step in the build process?

- A. install Salesforce Service Cloud and start building custom objects and APEX classes.
- B. Start evaluating products and offerings from as many third-party suppliers as possible.
- C. Immediately start building the solution in their favorite technology.
- D. Select the Energy and Utilities Cloud applications that best meet the company's needs

Answer: D

Explanation:

As the project team transitions from the discovery and solution design phase to implementation, the first step in the build process should be selecting the Energy and Utilities Cloud applications that best align with the company's specific needs. This step ensures that the foundation of the project is based on applications that directly address the identified business requirements and goals, enabling a more targeted and effective implementation strategy. Starting with a clear selection of the appropriate Energy and Utilities Cloud applications allows for focused development efforts and maximizes the efficiency of the project team. Reference = Salesforce Energy and Utilities Cloud documentation outlines the importance of selecting the right applications as a critical initial step in the implementation process. This approach is supported by best practices in project management and implementation strategies for Salesforce solutions: <https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 46

The key stakeholders at an energy company want to understand the value of adapting the Salesforce Professional Services Methodology for the execution of their transformation program.

Which three definitions should the Energy and Utilities Cloud Consultant use to persuade the project sponsors to adapt the methodology?

Choose 3 answers

- A. The discovery stage is used to ensure transparency, clarity, and alignment on the engagement and what it's due to deliver to the business.
- B. The design stage ensures a holistic design aligned with business benefits and establishes key responsibilities, roles, timeframes, and deadlines.
- C. The definition stage implies prioritizing the user stories and defining the end-to-end program's road map,
- D. The definition stage is used to allow the program teams to understand what the engagement involves, set the terms of the engagement, and determine how best to move forward.

Answer: B,C,D

NEW QUESTION # 47

An energy company offers multiple products to its industrial and commercial customers. They need to create a quote for a customer for multiple sites.

How would a consultant meet this business requirement?

- A. Create a multi-site quote, add members to the quote, and add products for each site
- B. Create quotes for each individual site and add products, then run multi-site batch jobs.
- C. Create an opportunity, add products to it. then submit it to the MultiAppHandler class
- D. Create a Master quote, create group(s). add the quote group members, add products, and apply to the group.

Answer: D

Explanation:

For a consultant to meet the business requirement of creating a quote for a customer with multiple sites, the most efficient approach within Salesforce Energy and Utilities Cloud is to create a Master quote and then organize the products and services by site using groups within the quote. This method allows the consultant to manage the complexities of multi-site quotes systematically, ensuring

that each site's specific needs are addressed within a single, overarching quote structure, thereby streamlining the quoting process for complex customer scenarios. Reference = Salesforce documentation on CPQ and quoting best practices outlines the process of creating Master quotes and utilizing groups to manage complex quoting scenarios, such as quotes for customers with multiple sites: https://help.salesforce.com/articleView?id=cpq_quotes.htm&type=5

NEW QUESTION # 48

An energy company wants to sell additional commodity products related to services other than electricity and gas. Which three enhancements need to be considered?

- A. Extend the entries of record types on account object.
- B. Extend the value list on the product family picklist for product object.
- C. Extend the value list on the status picklist for cases
- D. Extend the value list on the service type picklist for service points
- E. Extend the entries of record types on inventory item object.

Answer: B,D,E

Explanation:

When an energy company wants to sell additional commodity products related to services beyond electricity and gas, it needs to consider enhancing the Salesforce Energy and Utilities Cloud by: B. Extending the value list on the product family picklist for the product object to accommodate new product types. C. Extending the value list on the service type picklist for service points to include new services. E. Extending the entries of record types on the inventory item object to manage additional products in inventory.

These enhancements ensure the system accurately reflects the company's expanded offerings, enabling effective management and sales of a broader range of services and products. Reference = The Salesforce Energy and Utilities Cloud data model documentation and customization guides provide information on extending picklists and record types to accommodate new products and services, allowing companies to tailor the platform to their evolving business needs: https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

NEW QUESTION # 49

A customer has recently installed Energy and Utilities Cloud Which specific license enables an energy company's partners to access applications via a web portal?

- A. Energy and Utilities Base Service
- B. Energy and Utilities Base for Digital Experience Partner
- C. Energy and Utilities Cloud for Digital Experience User
- D. Energy and Utilities Base

Answer: B

Explanation:

The Energy and Utilities Cloud by Salesforce enables energy companies to connect with their partners through dedicated licenses that cater to digital experiences. The "Energy and Utilities Base for Digital Experience Partner" license is specifically designed for partner users who need access to applications via a web portal. This license type provides the necessary access rights and functionalities tailored for partners, ensuring they can efficiently use the Energy and Utilities Cloud's resources in a collaborative environment tailored to the unique needs of energy sector partnerships.

Reference = The details about licensing and partner access can be found under the Salesforce Energy and Utilities Cloud documentation, specifically in the sections discussing user licensing and partner portal configurations. More comprehensive information is available on Salesforce's official resources and documentation regarding the Energy and Utilities Cloud product, focusing on configuration and user license management.

NEW QUESTION # 50

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