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## NCMA Certified Professional Contracts Manager Sample Questions (Q131-Q136):

### NEW QUESTION # 131

An international failure of a party to enforce a contract requirement, usually done for an act of immediate or future consideration from the other party is called:

- **A. Forbearance**
- B. Performance
- C. Patrol Evidence
- D. Jurisdiction

**Answer: A**

Explanation:

Explanation/Reference:

### NEW QUESTION # 132

The \_\_\_\_\_ states that only what is written in the contract is applicable and that all previous verbal or written statements are

not.

- A. "Usage of Trade Rule"
- B. "Parol Evidence Rule"
- C. "Doctrine of Contra Proferentem"
- D. "Plain Meaning Rule"

**Answer: B**

Explanation:

The correct answer is C (Parol Evidence Rule) because, according to NCMA Contract Management Body of Knowledge (CMBOK) and established legal doctrine, the parol evidence rule provides that when a written contract is intended to be a complete and final expression of the parties' agreement, extrinsic evidence (prior or contemporaneous oral or written statements) cannot be used to contradict, vary, or add to the terms of that contract.

This rule ensures that the written contract governs the relationship between the parties, promoting certainty and stability in contractual agreements. In contract management, particularly during the post-award phase, this principle is critical when disputes arise over contract interpretation. It prevents parties from relying on informal discussions, side agreements, or prior drafts that were not incorporated into the final contract.

Option A (Plain Meaning Rule) relates to interpreting contract language based on its ordinary meaning, not excluding prior statements. Option B (Contra Proferentem) applies when ambiguities are interpreted against the drafter. Option D (Usage of Trade Rule) allows industry practices to inform interpretation under certain conditions.

CMBOK emphasizes that understanding the parol evidence rule helps contract managers ensure that all critical terms are properly documented in the final agreement, reducing ambiguity and minimizing the risk of disputes.

#### NEW QUESTION # 133

Lucent's program management organization rapidly went through which four distinct phases:

- A. Awakening, implementing, professionalizing, integration
- B. Awakening, dealing, professionalizing, enterprising
- C. Awakening, implementing, production, enterprising
- D. Awakening, implementing, professionalizing, enterprising

**Answer: D**

#### NEW QUESTION # 134

Procurement planning, solicitation planning and solicitation are activities for buyers for which phase of Contract Management Process?

- A. Per-process-award
- B. Award
- C. Pre-award
- D. Post-award

**Answer: C**

#### NEW QUESTION # 135

Developing a \_\_\_\_\_ and the specifications that are usually included in it is one of the most difficult challenges in procurement planning.

- A. Contract negotiation process
- B. Work results
- C. Expert judgment
- D. Statement of work

**Answer: D**

## NEW QUESTION # 136

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