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### SAP C\_S4PM\_2504 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• <b>SAP Activate Methodology:</b> This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Project Management</b></li> <li>• <b>Organizational Change Management (OCM):</b> This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>SAP S</b></li> <li>• <b>4HANA Cloud Public Edition Implementation:</b> This section of the exam measures the skills of Implementation Consultants and covers the foundational aspects of deploying SAP S</li> <li>• <b>4HANA Cloud Public Edition in a business environment.</b> It focuses on understanding system architecture, scope definition, and the technical and functional setup required for a successful implementation. The candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption tasks that align with customer-specific requirements.</li> </ul>

## SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q77-Q82):

### NEW QUESTION # 77

What defines the organizational entities that are required in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. The selected scope
- B. Added partner content
- C. The selected deployment target
- D. System consistency checks

**Answer: A,C**

### NEW QUESTION # 78

In the SAP Activate prepare phase, the cloud project is set up and officially launched. Which change management activities are usually started in this phase?

Note: There are 3 correct answers to this question.

- A. Develop and align the change network strategy
- B. Identify the key stakeholders and conduct a stakeholder analysis
- C. Facilitate the role mapping process
- D. Conduct a detailed change impact analysis
- E. Develop an initial change plan for the cloud project

**Answer: A,B,E**

### NEW QUESTION # 79

In which phase do you verify the SAP Best Practices content that meets the customer's business needs, and capture delta requirements? Note: There are 2 correct answers to this question.

- A. Explore
- B. Prepare
- C. Discovery

- D. Realize

**Answer: A,B**

#### NEW QUESTION # 80

How would you describe the different dimensions of SAP's organizational change management framework?

Note: There are 3 correct answers to this question.

- A. Change strategy covers activities to set up change management properly.
- B. Change effectiveness contains activities that can be applied to evaluate the impact of change management interventions.
- C. Change leadership involves activities to enable all management levels to handle the cloud implementation and deal with resistance.
- D. Change realization includes activities to realize the business benefits associated with the cloud implementation.
- E. Change communication encompasses activities to provide relevant project information to the different stakeholder groups at the right time.

**Answer: A,C,D**

Explanation:

SAP's Organizational Change Management (OCM) framework, aligned with the SAP Activate methodology, is structured around several dimensions to ensure successful adoption of SAP S/4HANA Cloud Public Edition. These dimensions guide the transition of individuals, teams, and organizations to the new system.

\* Option A: Change realization includes activities to realize the business benefits associated with the cloud implementation. Correct. Change realization focuses on achieving the intended business outcomes of the implementation, such as improved efficiency or cost savings. The SAP Activate Methodology Guide states, "Change realization encompasses activities to ensure that the business benefits of the cloud implementation are achieved, including post-go-live optimization and benefit tracking."

\* Option B: Change effectiveness contains activities that can be applied to evaluate the impact of change management interventions. Incorrect. While evaluating change management impact is important, it is not a distinct dimension in SAP's OCM framework. Evaluation activities are typically part of change realization or communication. The SAP OCM Guidenotes, "Change effectiveness is assessed within other dimensions, such as realization, rather than as a standalone dimension."

\* Option C: Change leadership involves activities to enable all management levels to handle the cloud implementation and deal with resistance. Correct. Change leadership equips managers to lead the transition, address resistance, and champion the project. The SAP S/4HANA Cloud OCM Guide explains, "Change leadership includes activities to empower management at all levels to guide the organization through the cloud implementation, manage resistance, and foster a positive change culture."

\* Option D: Change strategy covers activities to set up change management properly. Correct.

Change strategy involves planning and establishing the OCM approach, including stakeholder analysis and change plans. The SAP Activate Methodology Guide confirms, "Change strategy encompasses activities to define the change management approach, set objectives, and establish governance for the implementation."

\* Option E: Change communication encompasses activities to provide relevant project information to the different stakeholder groups at the right time. Incorrect. While communication is critical, it is typically integrated into other dimensions (e.g., change leadership and strategy) rather than being a standalone dimension in SAP's OCM framework. The SAP OCM Guide states, "Communication activities are embedded within change strategy and leadership to ensure timely and effective stakeholder engagement." Extract from Official Documentation:

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "SAP's Organizational Change Management framework includes dimensions such as change strategy, which sets up the change approach; change leadership, which enables managers to lead the transition; and change realization, which focuses on achieving business benefits."

\* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "The OCM framework is structured around change strategy, leadership, and realization to ensure successful adoption, with leadership addressing resistance and strategy defining the change plan." Additional Context:

SAP's OCM framework is designed to align with the iterative and agile nature of SAP Activate, ensuring that change management is proactive and integrated throughout the project lifecycle. The focus on strategy, leadership, and realization reflects SAP's emphasis on sustainable adoption and measurable outcomes.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details OCM dimensions.

SAP OCM Best Practices: Outlines change management framework.

### NEW QUESTION # 81

What are success factors for the different dimensions of the change management framework? Note: There are 3 correct answers to this question.

- A. Regarding change realization, it is important to actively support the business units in the development of a new operating model.
- B. Regarding change effectiveness, it is important to use a balanced combination of change effectiveness measures.
- C. Regarding change leadership, it is important to establish stakeholder management as an ongoing activity.
- D. Regarding change strategy, it is important to fulfill the expectations towards change management.
- E. Regarding change communication, it is important to develop a compelling, comprehensive change story.

**Answer: C,D,E**

Explanation:

SAP's Organizational Change Management (OCM) framework includes dimensions like change strategy, leadership, realization, and communication, each with specific success factors to ensure effective adoption of SAP S/4HANA Cloud Public Edition.

\* Option A: Regarding change strategy, it is important to fulfill the expectations towards change management. Correct. A clear change strategy must meet stakeholder expectations to gain buy-in. The SAP S/4HANA Cloud OCM Guideline states, "A success factor for change strategy is fulfilling expectations towards change management, ensuring stakeholders understand and support the OCM approach."

\* Option B: Regarding change effectiveness, it is important to use a balanced combination of change effectiveness measures. Incorrect. Change effectiveness is not a distinct dimension in SAP's OCM framework; evaluation is part of realization or communication. The SAP Activate Methodology Guideline notes, "Change effectiveness measures are integrated into realization, not a standalone dimension."

\* Option C: Regarding change leadership, it is important to establish stakeholder management as an ongoing activity. Correct. Continuous stakeholder management is critical for change leadership to address resistance and sustain engagement. The SAP S/4HANA Cloud OCM Guide explains, "A key success factor for change leadership is establishing stakeholder management as an ongoing activity to build trust and manage resistance throughout the project."

\* Option D: Regarding change realization, it is important to actively support the business units in the development of a new operating model. Incorrect. While supporting business units is important, change realization focuses on achieving business benefits, not developing operating models. The SAP OCM Guide clarifies, "Change realization emphasizes benefit realization, not operating model development, which is a broader business transformation task."

\* Option E: Regarding change communication, it is important to develop a compelling, comprehensive change story. Correct. A compelling change story drives engagement and clarity. The SAP S/4HANA Cloud OCM Guide confirms, "A success factor for change communication is developing a compelling, comprehensive change story to articulate the vision and benefits, fostering stakeholder alignment." Extract from Official Documentation:

\* SAP S/4HANA Cloud OCM Guide (SAP Help Portal, <https://help.sap.com>): "Success factors for the OCM framework include fulfilling change management expectations in the strategy dimension, establishing ongoing stakeholder management in leadership, and developing a compelling change story in communication."

\* SAP Activate Methodology Guide (SAP Community, <https://community.sap.com>): "The OCM framework's success relies on a clear strategy that meets expectations, continuous stakeholder management in leadership, and a comprehensive change story to drive communication and adoption." Additional Context:

The OCM framework's success factors are designed to address the human side of change, ensuring stakeholder alignment and sustained adoption. By focusing on expectations, stakeholder engagement, and a clear narrative, the framework supports the agile and iterative nature of SAP Activate projects.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details OCM success factors.

SAP OCM Best Practices: Outlines framework dimensions.

### NEW QUESTION # 82

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