

Certified-Business-Analyst최고합격덤프, Certified-Business-Analyst높은통과율인기덤프문제



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AWS Practitioner 개요 및 기출 문제 [CLF-C01]

Fast2test Certified-Business-Analyst 최신 PDF 버전 시험 문제집을 무료로 Google Drive에서 다운로드하세요:
<https://drive.google.com/open?id=1Y9lbpBjORGU6rKqLdVTWXhXSFg2HgXK>

만일 Salesforce Certified-Business-Analyst 인증 시험을 첫 번째 시도에서 실패를 한다면 Salesforce Certified-Business-Analyst 덤프 비용 전액을 환불 할 것입니다. 만일 고객이 우리 제품을 구입하고 첫 번째 시도에서 성공을 하지 못 한다면 모든 정보를 확인 한 후에 구매 금액 전체를 환불 할 것 입니다. 이러한 방법으로 저희는 고객에게 어떠한 손해도 주지 않을 것을 보장합니다.

Salesforce Certified Business Analyst 자격증 시험은 Salesforce 생태계에서 경력을 발전시키고자 하는 개인들에게 이상적입니다. 이 자격증은 Salesforce 기술과 함께 작업하는 비즈니스 애널리스트, 솔루션 아키텍트, 개발자 및 기타 전문가들에게 적합합니다. 시험은 후보자가 Salesforce 플랫폼과 Sales Cloud, Service Cloud, Marketing Cloud 등과 같은 관련 제품을 이해하는 것을 인증하도록 설계되었습니다.

>> Certified-Business-Analyst최고합격덤프 <<

Certified-Business-Analyst높은 통과율 인기 덤프문제 & Certified-Business-Analyst시험대비 최신버전 공부자료

Fast2test 에서 제공해드리는 Salesforce Certified-Business-Analyst 덤프는 아주 우수한 IT인증덤프자료 사이트입니다. IT 업계엘리트한 강사들이 퍼펙트한 Salesforce Certified-Business-Analyst 덤프문제집을 제작하여 디테일한 시험문제와 답으로 여러분이 아주 간단히 Salesforce Certified-Business-Analyst 시험을 패스할 수 있도록 최선을 다하고 있습니다.

최신 Salesforce Business Analyst Certified-Business-Analyst 무료 샘플문제 (Q116-Q121):

질문 # 116

Cloud Kicks (CK) is expanding and has many different departments in manufacturing and delivery. CK needs to prepare for a new Sales Cloud implementation for it, 6,000 users. To increase adoption, the business analyst (BA) wants to break down existing sides between the manufacturing and delivery departments.

Which planning approach should the ISA take to get buy-in from users?

- A. Recombined clear owners up for the platform and identity executive sponsors.
- B. Document user requirement from each department during discovery sessions.
- C. Assign a team to start building a prototype of product functionality.

정답: B

설명:

Explanation

This answer states that documenting user requirements from each department during discovery sessions is what the BA should do to

get buy-in from users for preparing for a new Sales Cloud implementation for 6,000 users at CK. User requirements are the needs, expectations, and objectives of the users for the Sales Cloud implementation. Discovery sessions are meetings or workshops where the BA gathers and clarifies user requirements from different stakeholders. Documenting user requirements from each department during discovery sessions means that the BA records and organizes the information obtained from different stakeholders from different departments, such as manufacturing and delivery, in a clear and concise way.

Documenting user requirements from each department during discovery sessions is what the BA should do to get buy-in from users for preparing for a new Sales Cloud implementation because it helps the BA to understand and validate the user requirements, and to communicate and align them with the project scope and goals.

References: <https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use>

질문 # 117

The lead business analyst (BA) at Cloud Kicks is putting together user Stories for the new sales process that will be implemented in Sales Cloud. The lead BA is advising junior BAS on how to construct a user story.

What should the lead BA tell the junior BAs to include in a user story?

- A. Include the V2MOM structure
- **B. Include who, What, and why**
- C. Include technical details

정답: B

설명:

Explanation

The lead BA should tell the junior BAs to include who, what, and why in a user story. Who, what, and why are the essential elements of a user story that define who is requesting a feature or functionality (the user or persona), what they want to achieve or accomplish (the goal or value), and why they want it (the reason or benefit). A user story should include who, what, and why because it helps to:

Clarify the scope, functionality, and quality of the user story

Provide a basis for testing and validating the work done

Ensure that it meets the user's needs and expectations The other options are either incorrect or irrelevant. Option A is incorrect because V2MOM is a structure that defines an organization's vision, values, methods, obstacles, and measures, not a user story. Option C is incorrect because technical details are not part of a user story, but rather part of acceptance criteria or design specifications.

References:

<https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-user-stories/write-user-stories>

질문 # 118

Northern Trail Outfitters (NTO) has acquired a competitor. The agreement is to migrate the acquired company into NTG's Technological Platforms. One of its challenges is to offer a unified customer experience while strengthening the relationship with its customers. The business analyst (BA) has been asked to translate the business objectives and assemble an improved and standard customer experience.

Which strategy should the BA use to accomplish the goal?

- **A. Understand business objectives, define the intention and audience, lead a journey mapping workshop, find opportunities for improvement, and update the journey map.**
- B. Understand business objectives, define the intention and audience, conduct user experience research, analyze the research results, and design an improved new user experience.
- C. Understand business objectives, determine company culture, evaluate processes and user experiences, interview stakeholders, and add improvements to the integration roadmap.

정답: A

설명:

This answer describes the steps involved in creating a customer journey map, which is a tool to visualize and improve the customer experience. A customer journey map helps to identify pain points, gaps, and opportunities for improvement in the current state, and design a future state that aligns with the business objectives and customer needs. References:

<https://trailhead.salesforce.com/en/content/learn/modules/customer-journey-basics/create-a-customer-journey-map>

질문 # 119

Universal Containers is developing a new recruitment app using Service Cloud. The project team has started writing user stories including:

"As a human resources (HR) manager, I need to document the progress of a candidate's submission so I can manage the candidate's application throughout the recruiting process." What is one definition of done for this user story?

- A. The Candidate object has Edit access.
- **B. The acceptance criteria has been approved.**
- C. The Candidate Status field can be updated.

정답: B

질문 # 120

Universal Containers is rolling out Sales Cloud for the contract renewals team. The team has expressed resistance to learning another platform and changing their processes. The business analyst (BA) shows them a video case study of a contract renewals team at another company that successfully adopted Sales Cloud, which shortened its time to close and increased its close rate by 30%.

Which influencing style is the BA using?

- A. Collaborative
- B. Accommodating
- **C. inspiring**

정답: C

질문 # 121

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Salesforce인증 Certified-Business-Analyst시험을 패스하여 자격증을 취득하는게 꿈이라구요? Fast2test에서 고객님의 Salesforce인증 Certified-Business-Analyst시험패스꿈을 이루어지게 지켜드립니다. Fast2test의 Salesforce인증 Certified-Business-Analyst덤프는 가장 최신시험에 대비하여 만들어진 공부자료로서 시험패스는 한방에 끝내줍니다.

Certified-Business-Analyst높은 통과율 인기 덤프문제: <https://kr.fast2test.com/Certified-Business-Analyst-premium-file.html>

Certified-Business-Analyst시험덤프는 3개 버전으로 되어있는데PDF버전은 출력하여 어디에서든 공부가능하고 소프트버전과 온라인버전은 PDF버전의 내용과 동일한데 PDF버전 공부를 마친후 실력테스트 가능한 프로그램입니다, Fast2test의 경험이 풍부한 IT전문가들이 연구제작해낸 Salesforce인증 Certified-Business-Analyst덤프는 시험패스율이 100%에 가까워 시험의 첫번째 도전에서 한방에 시험패스하도록 도와드립니다, Salesforce Certified-Business-Analyst 최고합격덤프 경쟁율이 치열한 IT업계에서 아무런 목표없이 아무런 희망없이 무미건조한 생활을 하고 계시나요, 많은 분들이 많은 시간과 돈을 들여 혹은 여러 학원 등을 다니면서Salesforce Certified-Business-Analyst인증 시험패스에 노력을 다합니다.

집에 도착하자마자 다신 잊지 않도록 행동으로 보여줄 테니까, 옆에서 조용히 내 머리칼을 가지고 놀던 리안이 나를 바라보았다, Certified-Business-Analyst시험덤프는 3개 버전으로 되어있는데PDF버전은 출력하여 어디에서든 공부가능하고Certified-Business-Analyst소프트버전과 온라인버전은 PDF버전의 내용과 동일한데 PDF버전 공부를 마친후 실력테스트 가능한 프로그램입니다.

시험대비 Certified-Business-Analyst최고합격덤프 덤프데모 다운로드

Fast2test의 경험이 풍부한 IT전문가들이 연구제작해낸 Salesforce인증 Certified-Business-Analyst덤프는 시험패스율이 100%에 가까워 시험의 첫번째 도전에서 한방에 시험패스하도록 도와드립니다, 경쟁율이 치열한 IT업계에서 아무런 목표없이 아무런 희망없이 무미건조한 생활을 하고 계시나요?

많은 분들이 많은 시간과 돈을 들여 혹은 여러 학원 등을 다니면서Salesforce Certified-Business-Analyst인증 시험패스에 노력을 다합니다, Certified-Business-Analyst인증 시험을 패스하여 자격증을 취득하는데 가장 쉬운 방법은 Fast2test에서 제공해드리는 Certified-Business-Analyst덤프를 공부하는 것입니다.

- [illegible]