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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q36-Q41):

### NEW QUESTION # 36

You want to determine the item category in a sales document.

What do you need to consider? Note: There are 2 correct answers to this question.

- A. The customer master data
- B. The material master data
- C. The higher-level item

- D. The sales organization

**Answer: B,C**

#### **NEW QUESTION # 37**

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- **A. In each order item, set Partial Deliveries to required.**
- B. In the order header, set the Complete Delivery indicator.
- C. In each order item, set Complete Delivery to required.
- D. In the order header, set Order Combination to allowed.

**Answer: A**

#### **NEW QUESTION # 38**

You are a consultant on an SAP S/4HANA Cloud greenfield project.

Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note: There are 2 correct answers to this question.

- **A. Stability**
- **B. Efficiency**
- C. Timeliness
- D. Accuracy

**Answer: A,B**

#### **NEW QUESTION # 39**

You are a consultant on an SAP S/4HANA Cloud brownfield project. In a meeting the customer decides to remodel an existing business process in accordance with clean core principles.

Which of the following SAP Signavio solutions can be used for the remodeling?

- A. SAP Signavio Process Insights
- **B. SAP Signavio Process Governance**
- C. SAP Signavio Process Intelligence
- **D. SAP Signavio Process Manager**

**Answer: B,D**

#### **NEW QUESTION # 40**

You save a sales order and receive a system message that a business partner of a specific partner function is missing.

Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- **A. Sold-to party (SP)**
- **B. Ship-to party (SH)**
- C. Ordering party (1)
- D. Invoicing party (11)

**Answer: A,B**

#### **NEW QUESTION # 41**

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