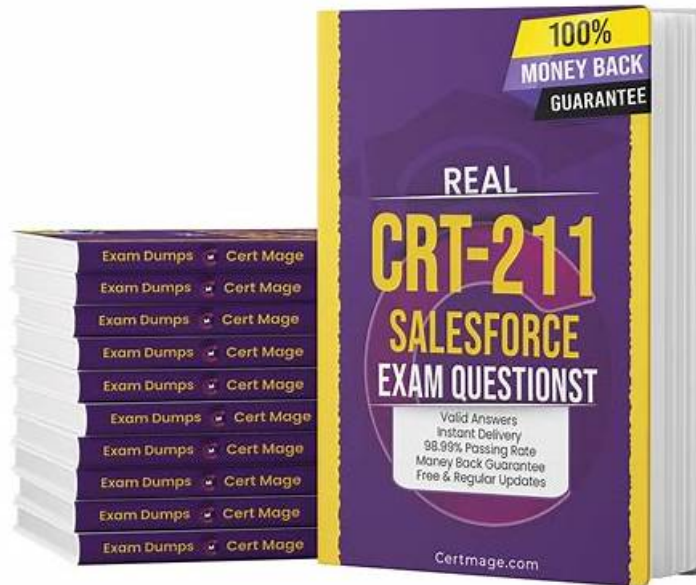


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Salesforce AP-211 Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Care Coordination & Management	30%	- Explain the key considerations for implementing Timeline. - Explain the key considerations for implementing Patient Lists and Segmentation. - Explain the key considerations for implementing Assessments. - Explain the key considerations for implementing Today Page. - Explain the key considerations for implementing Health Cloud with a person account model. - Explain the key considerations for implementing Care Teams. - Explain the key considerations for implementing Care Plans. - Explain the key considerations for implementing Health Cloud with a junction object model for accounts.
Topic 2: Health Cloud Objects	20%	- Explain the key considerations for implementing junction objects in Health Cloud. - Explain the key considerations for implementing the Health Cloud data model. - Explain the key considerations for creating reports and dashboards in Health Cloud. - Explain the key considerations for migrating data into Health Cloud. - Explain the key considerations for implementing person accounts in Health Cloud. - Explain the key considerations for implementing custom objects with Health Cloud.

Topic 3: Member & Patient Engagement	20%	- Explain the key considerations for implementing the Home page. - Explain the key considerations for implementing Actionable Relationship Center (ARC). - Explain the key considerations for implementing the Patient Card and Patient Highlight Panel. - Explain the key considerations for implementing Engagement components.
Topic 4: Analytics, Integration & Deployment	20%	- Explain the key considerations for maintaining Health Cloud. - Explain the key considerations for implementing Analytics for Health Cloud. - Explain the key considerations for implementing the Health Cloud API. - Explain the key considerations for deploying Health Cloud. - Explain the key considerations for implementing FHIR. - Explain the key considerations for integrating external systems with Health Cloud. - Explain the key considerations for determining how Health Cloud can address business problems.
Topic 5: Solution Discovery	10%	- Explain the key considerations for determining how Health Cloud can be optimized. - Explain the considerations for understanding a customer's business model. - Explain the key considerations for integrating other Salesforce solutions with Health Cloud.

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Salesforce Health Cloud Accredited Professional Sample Questions (Q35-Q40):

NEW QUESTION # 35

Bloomington Caregivers needs to easily view all of the complex associations between patients, personal relationships, healthcare practitioners, other people, and organizations in healthcare, Which Health Cloud feature should a consultant leverage to meet this requirement?

- A. Care Team
- B. Enhanced Timeline
- C. Patient Card
- D. Actionable Relationship Center

Answer: D

Explanation:

Step-by-Step Explanation:

Feature Overview:

The Actionable Relationship Center (ARC) in Salesforce Health Cloud is specifically designed to give healthcare organizations a graphical and interactive way to visualize, manage, and act on complex relationships among people (patients, caregivers, practitioners) and organizations.

Source: Administer Health Cloud - Actionable Relationship Center

Complex Associations:

ARC supports multiple relationship types, including personal, clinical, and organizational connections, enabling users to easily view and manage these associations in a single, unified interface.

Exact Extract:

"With Actionable Relationship Center, care coordinators and other users can view, create, and manage the relationships between patients, their care teams, household members, and service providers. The ARC visualization tool shows complex relationships between people and organizations." Reference:

User Experience:

The visual nature of ARC allows users to not only see but also take actions on relationships (for example, add new relationships or

navigate directly to related records) without leaving the ARC view. This functionality is not provided by the Patient Card, Care Team, or Enhanced Timeline, which focus on other aspects of patient information or care.

Differentiation from Other Features:

Patient Card: Displays a summarized view of patient details and care info.

Care Team: Manages members involved in a patient's care but does not visualize all associations.

Enhanced Timeline: Focuses on displaying chronological care events.

Conclusion:

For visualizing and acting on all types of relationships-personal, practitioner, organizational, and more-the Actionable Relationship Center is the recommended and officially documented Health Cloud feature.

NEW QUESTION # 36

At Bloomington Caregivers, care coordinators can only view patient records they own in Health Cloud. Moving forward, a small subset of auditors need access.

What should a consultant do to expand this access?

- A. Create a restriction rule for the Person Account object.
- B. Create a user access policy with grant permissions.
- **C. Create a criteria-based Account sharing rule.**
- D. Update organization-wide default for Account and Contract to Public Read-Only.

Answer: C

Explanation:

Expanding Access to Auditors:

Exact Extract:

"Use criteria-based sharing rules to grant additional access to Person Account (patients) records for users or groups who do not own the records, such as auditors." Reference:

Other Options:

Restriction rule: Restricts, not expands, access.

User access policy: Not a Salesforce standard for sharing data.

Changing org-wide default to Public Read-Only: Not best practice for PHI and patient data-should use sharing rules for scoped access.

NEW QUESTION # 37

A MedTech customer is looking to track surgical case visits for reps to sell their products, leveraging Intelligent Sales.

Which object should a consultant configure to track this visit type?

- A. Action Plan
- **B. Work Type**
- C. Visit
- D. Location

Answer: B

NEW QUESTION # 38

A UX designer wants to change the formatting of an OmniStudio FlexCard field element to have a font of Times New Roman with a red color.

What are two ways the designer should make the changes?

Choose 2 answers

- **A. write custom CSS,**
- **B. Make edits to Field Style.**
- C. Made edits to Setup Panel.
- D. Make edits to Field Properties.

Answer: A,B

Explanation:

In OmniStudio FlexCards, when you want to change the visual styling of a field element (e.g., font type, font color, formatting), you have two main options:

A . Write custom CSS

OmniStudio FlexCards allow applying custom CSS classes for fine-grained control of styles.

This is how you can specify a font like Times New Roman or apply a red color.

B . Make edits to Field Style

The Field Style editor within the FlexCard Designer lets you directly configure basic styling properties (like text color, background, alignment, etc.) without needing custom CSS.

Why not the others?

C . Make edits to Setup Panel - The Setup Panel is for data source, conditions, and layout configuration, not for styling individual fields.

D . Make edits to Field Properties - Field Properties are used to configure which data is displayed and how it behaves (like label, formatting rules, or conditional display), but styling is handled through Field Style or CSS, not properties.

Salesforce OmniStudio Reference:

Salesforce OmniStudio FlexCard Designer Guide

"You can use the Field Style editor to set basic styles, such as font color and alignment."

"For advanced customization, apply custom CSS classes to field elements."

NEW QUESTION # 39

A consultant is preparing to install Health Cloud in a production org for the first time.

Which three tasks should the consultant ensure are completed prior to installing Health Cloud?

Choose 3 answers

- A. Enable Contacts to Multiple Accounts,
- B. Enable Health Cloud Installation Monitor.
- C. Enable Shield Event Monitoring.
- D. Enable Person Accounts.
- E. Enable Chatter.

Answer: A,D,E

Explanation:

Step-by-Step Explanation:

Salesforce Health Cloud Prerequisites:

Enable Person Accounts:

Required for representing patients and healthcare contacts.

"Person Accounts must be enabled before installing Health Cloud."

- Reference: Health Cloud Installation Prerequisites

Enable Chatter:

Health Cloud uses Chatter for collaboration between care teams.

"Chatter must be enabled to use Health Cloud features like care coordination and notes."

- Reference: Health Cloud Installation Prerequisites

Enable Contacts to Multiple Accounts:

Necessary to relate patients to multiple organizations/providers.

"Enable Contacts to Multiple Accounts to relate contacts (patients) to more than one account (e.g., provider, payer)."

- Reference: Health Cloud Installation Prerequisites

Other Options:

B . Enable Shield Event Monitoring: Not required for Health Cloud installation (but is a best practice for auditing and compliance in some orgs).

D . Enable Health Cloud Installation Monitor: Not a standard Salesforce setting or prerequisite.

Reference:

Health Cloud Installation Prerequisites

NEW QUESTION # 40

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