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Salesforce Certified Education Cloud Consultant Sample Questions (Q57-Q62):

NEW QUESTION # 57
The Alumni Association is interested in using Education Cloud to support its operations. The association track alumni interested board networking activities, and manages fundraising.
Which two Education Cloud considerations should the consultant discuss with the Association?

Choose 2 answers.

- A. Use Grants Management to track alumni scholarships.
- B. Configure Relationships to track alumni connections.
- C. Leverage a third-party app to support event management.
- D. Install Insights Platform to understand alumni data.

Answer: B,C

Explanation:
The consultant should discuss with the Association how they can configure Relationships to track alumni connections, and leverage a third-party app to support event management, as two Education Cloud considerations. Relationships is a feature that allows the Association to create and manage connections between Contacts in EDA. Relationships can be used to track various types of connections, such as family, friends, mentors, or board members. A third-party app is an application that provides additional features and solutions for Salesforce. There are many third-party apps on the AppExchange that offer event management capabilities, such as registration pages, ticketing, and agenda-building. The consultant can help the Association choose an app that meets their needs and budget. Using Grants Management to track alumni scholarships, or installing Insights Platform to understand alumni data, are not Education Cloud considerations that the consultant should discuss with the Association. Reference:
https://powerofus.force.com/s/article/EDA-Relationships
https://appexchange.salesforce.com/appxStore?type=App&keyword=event%20management

NEW QUESTION # 58
A university plans to implement Advisor Link for approximately 90,000 students. The university needs to populate data from the student information system (SIS) to Salesforce. The data exported from SIS needs to be automatically modified to correspond to values in Salesforce.
Which integration approach should the consultant recommend?

- A. Lightning Connect
- B. ETL tool
- C. Salesforce Data Import Wizard
- D. Salesforce Data Loader

Answer: B

Explanation:
An ETL tool is an integration approach that the consultant should recommend to populate data from the SIS to Salesforce, and automatically modify the data to correspond to values in Salesforce. An ETL tool is a software application that can extract, transform, and load data from one system to another. An ETL tool can perform data transformations such as mapping, filtering, sorting, and aggregating, to ensure that the data from the SIS matches the values in Salesforce. Lightning Connect, Salesforce Data Import Wizard, and Salesforce Data Loader are not integration approaches that can automatically modify the data to correspond to values in Salesforce. Reference:
https://developer.salesforce.com/docs/atlas.en-
us.integration_patterns_and_practices.meta/integration_patterns_and_practices/integ_pat_what_is_etl.htm
https://trailhead.salesforce.com/en/content/learn/modules/data-integration-strategies

NEW QUESTION # 59
The new director of Admissions plans to use Salesforce for its recruitment and admissions process. The director wants to increase the school's ranking and application yield by 15%. The President's Office and dean are supportive and ready to launch the project.
What should the consultant confirm?

- A. The director has end-user support for the project.
- B. The director has leadership support for the project.
- C. The project has a measurable goal.
- D. The project has a specific vision.

Answer: A

Explanation:
The consultant should confirm that the director has end-user support for the project, because this is a key factor for a successful

implementation. End-user support means that the people who will use Salesforce on a daily basis are involved in the project, provide feedback, receive training, and adopt the new system. The other options are already given in the scenario, so they do not need to be confirmed by the consultant. Reference:

https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-basics-key-stakeholders
https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-basics-change-management

NEW QUESTION # 60

The career center at a university plans to use Student Success Hub and is preparing to import student data.
In which order should the data be imported?

- A. Course, Course Offering, Program Plan, and Affiliation records
- B. Account, Term, Program Enrollment, and Course records
- C. Account, Term, Course, and Course Offering records

Answer: B

Explanation:

The data should be imported in the order of Account, Term, Program Enrollment, and Course records for the career center that plans to use Student Success Hub and is preparing to import student data. The order of data import is important to ensure that the data is consistent and accurate in Salesforce and that the relationships between the objects are maintained. The data should be imported in the order of Account, Term, Program Enrollment, and Course records because these objects have dependencies or lookups to each other. For example, a Program Enrollment record has a lookup to an Account record and a Term record, and a Course record has a lookup to a Term record. Importing the data in this order can help avoid errors or missing data. Course, Course Offering, Program Plan, and Affiliation records or Account, Term, Course, and Course Offering records are not correct orders of data import for the career center that plans to use Student Success Hub and is preparing to import student data. Reference:

https://powerofus.force.com/s/article/EDA-Data-Import
https://powerofus.force.com/s/article/EDA-Program-Enrollments

NEW QUESTION # 61

Where should the consultant go to configure Primary Affiliation fields on the Contact record in the Education Data Architecture (EDA)?

- A. Affiliation TDTM records
- B. Field Sets for Affiliations
- C. Affiliation Sharing Rules
- D. Affiliation Mappings

Answer: D

Explanation:

Affiliation Mappings are used to automatically create and populate the Primary Affiliation field on the Contact record based on the Account record type of the related Affiliation. For example, if a Contact has an Affiliation with an Account of record type "Academic Program", the Primary Affiliation field on the Contact record will be populated with that Account name. The consultant can go to Affiliation Mappings in EDA Settings to configure which Account record types should trigger this behavior and which fields should be used to store the Primary Affiliation. Reference:
Education Data Architecture Basics - Unit 3: Affiliations and Relationships EDA Documentation - Affiliation Mappings

NEW QUESTION # 62

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