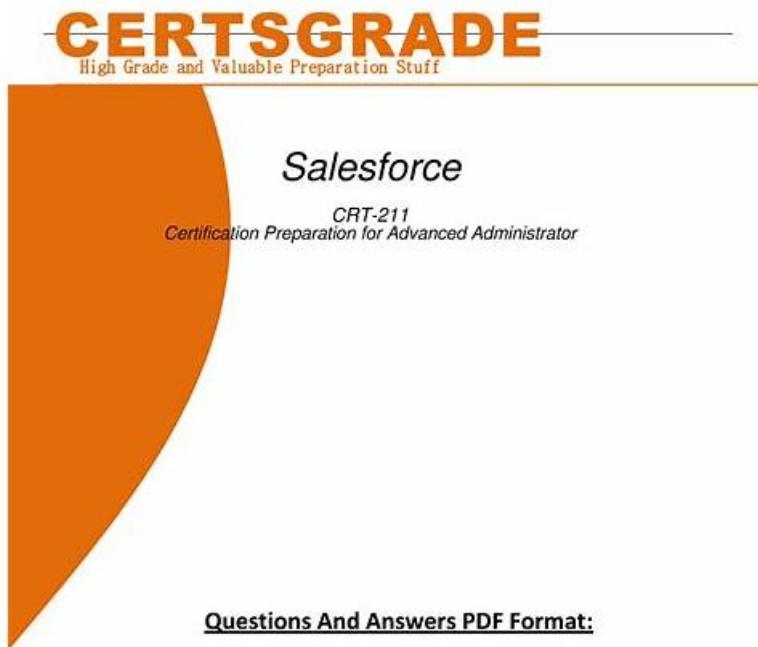


Salesforce CRT-211 Overview of the Problems Faced in Preparation Exam Questions



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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q71-Q76):

NEW QUESTION # 71

Universal Containers wants to allow its customers to submit support requests across multiple channels. How can this be accomplished with Salesforce? Choose 2 answers

- A. Offer a Live Agent chat button on the company website
- B. Expose the case feeds option on the company's website
- **C. Enable Chatter Answers in the company's Customer Community**
- D. Enable the Service Cloud console app on the company website

Answer: C

NEW QUESTION # 72

An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.

What should the administrator configure?

- **A. Create a Sharing Rule on the Account object for all members of the account services role to have Read/Write access.**
- B. Enable Account Teams and grant Read record-level access to account team members for the Account object
- C. Set organization-wide sharing for Account as Public Read Only.
- D. Update the profile Account object to Modify All.

Answer: A

Explanation:

Sharing rules are automatic exceptions to organization-wide sharing settings that grant additional access to records based on record ownership or criteria. By creating a sharing rule on the Account object for all members of the account services role to have Read/Write access, the administrator can allow users in that role to edit and change ownership of Accounts owned by any of their team members, regardless of the organization-wide sharing setting for Account. References:

https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules.htm&type=5

NEW QUESTION # 73

Cloud Kicks has created a new flow that deletes records.

What should the administrator consider when testing the flow?

- **A. Even if the flow is inactive, debugging the flow will delete the test record.**
- B. Record deleted by Flow when debugging are hard deleted.
- C. Flow with delete elements need to be inactive to ensure that the test record is not actually deleted.
- D. Flows with delete elements cannot be debugged by the Flow debugged tool.

Answer: A

Explanation:

Debugging a flow allows administrators to test how a flow behaves before activating it or making changes to it. Debugging a flow runs it in real time using test data provided by the administrator or default values from the flow. However, debugging a flow also performs any actions defined in the flow, such as creating, updating, or deleting records. Therefore, if a flow has a delete element

that deletes a record based on certain criteria, debugging the flow will delete the test record even if the flow is inactive. References: https://help.salesforce.com/s/articleView?id=sf.flow_debug.htm&type=5

NEW QUESTION # 74

An administrator wants to allow users who are creating leads to have access to the And Duplicates button. What lead object-level permission will the administrator need to provide to these users?

- A. View All
- B. Merge
- C. Read and Edit
- D. Delete

Answer: A

NEW QUESTION # 75

What determines whether a user can submit a record for approval?

- A. If they are a delegated approver
- B. Anyone can submit a record that has an approval process
- C. If the record meets the entry criteria set on the approval process
- D. If they have the Submit Approvals permission on their user record

Answer: C

NEW QUESTION # 76

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