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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 2	<ul style="list-style-type: none">Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 3	<ul style="list-style-type: none">Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q16-Q21):

NEW QUESTION # 16

Which technology in SAP Business Suite ensures seamless integration of SCM processes and data harmonization to enhance "Agility and Resiliency"?

- A. Integrating business process data into SCM
- B. Third-party software for managing SCM processes
- C. Manual data entry for transactions
- D. Proprietary connectors for data integration

Answer: A

Explanation:

Solution:

The correct answer from learning.sap.com is:

* D. Integrating business process data into SCM

SAP Business Suite enhances "Agility and Resiliency" by unifying SCM process and business data-integrating business process data directly into supply chain management. This seamless integration, facilitated by the SAP Business Data Cloud, aligns operational, transactional, and external data to enable real-time decision-making and AI-driven alerts. As a result, supply chains can quickly adapt to disruptions with minimal impact.

Options A, B, and C are not highlighted on learning.sap.com as foundational technologies used to achieve agility and resiliency.

NEW QUESTION # 17

What is included in SAP Sustainability Performance Management circular product life cycle? Note: There are 3 correct answers to this question.

- A. Innovate Logistics and Transport
- B. Increase Delivery Waste
- C. Eliminate Production
- D. Increase Design
- E. Innovate Finance

Answer: A,C,D

Explanation:

Solution:

Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these three pillars:

* C. Innovate Logistics and Transport

The lifecycle explicitly covers logistics and transport innovation as part of sustainable operations.

* D. Eliminate Production

It highlights "Eliminate Production" to minimize waste and circularly manage resources.

* E. Increase Design

The diagram emphasizes "Increase Design" (design for circularity) to embed sustainability early in the product lifecycle.

Options A and B are not part of the described circular lifecycle model.

NEW QUESTION # 18

Which processes help companies integrate renewable energy usage and risk assessment into sustainable supply chain strategies?

Note: There are 2 correct answers to this question.

- A. Automate carbon reduction in transportation management
- B. Combine sustainability data with external risk factors
- C. Focus on financial planning with less focus on ecological aspects
- D. Focus on supplier consolidation for cost reduction

Answer: A,B

Explanation:

Solution:

The two correct answers from learning.sap.com are:

* B. Automate carbon reduction in transportation management

SAP integrates sustainability features into Transportation Management (TM) to automatically optimize routes and modes, reducing CO₂ emissions as part of smart logistics planning. This supports sustainable transport strategies within supply chains.

* D. Combine sustainability data with external risk factors

The Sustainability Control Tower and related offerings merge internal sustainability metrics (like carbon footprints and energy use) with external data-such as climate risk profiles, regulatory changes, and resource constraints-to enable proactive, risk-aware decisions in supply chain operations Options A and C are not aligned with the described sustainable supply chain processes on learning.sap.com.

NEW QUESTION # 19

Which categories does the Operate pillar encompass? Note: There are 3 correct answers to this question.

- A. Transportation Management
- B. Business Network for Logistics
- C. Business Network for Assets
- D. Asset Management
- E. Field Service Management

Answer: A,B,D

Explanation:

Solution:

Based on content from learning.sap.com, the Operate pillar of SAP's supply chain suite includes the following areas:

* A. Transportation Management - Covering planning, execution, and optimization of transportation processes.

* C. Business Network for Logistics - Enabling real-time collaboration, freight visibility, and event management with logistics partners. learning.sap.com

* E. Asset Management - Focusing on maintenance, uptime, and performance monitoring within operations.

Options B (Business Network for Assets) and D (Field Service Management) are not listed under the Operate pillar on learning.sap.com.

NEW QUESTION # 20

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises? Note: There are 2 correct answers to this question.

- A. Risk Assessment
- B. Financial Risk Reduction
- C. Trend Analysis
- D. Product Optimization

Answer: A,C

Explanation:

Solution:

The two correct answers from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:

* B. Risk Assessment

SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.

* D. Trend Analysis

These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends—enhancing agility in responding to global crises learning.sap.com

Options A and C are not mentioned in this context on learning.sap.com

NEW QUESTION # 21

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