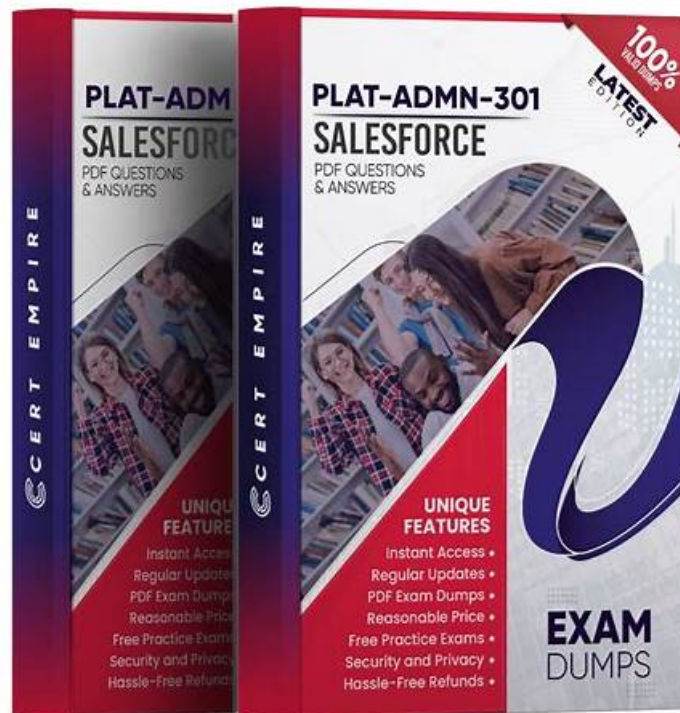


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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce’s order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.
Topic 2	<ul style="list-style-type: none"> • Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.

Topic 3	<ul style="list-style-type: none"> • Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.
Topic 4	<ul style="list-style-type: none"> • Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.
Topic 5	<ul style="list-style-type: none"> • Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

>> **New Plat-Admn-301 Exam Duration** <<

Salesforce New Plat-Admn-301 Exam Duration: Salesforce Certified Platform Administrator II - Itcertkey Excellent Website

It is a truth universally acknowledged that there are more and more people in pursuit of the better job and a better life in the competitive world, especially these people who cannot earn a nice living. A lot of people has regard passing the Plat-Admn-301 exam as the best and even only one method to achieve their great goals, because they cannot find the another method that is easier than the exam to help them to make their dreams come true, and more importantly, the way of passing the Plat-Admn-301 Exam can help them save a lot of time. So a growing number of people have set out to preparing for the exam in the past years in order to gain the higher standard life and a decent job. As is known to us, the exam has been more and more difficult for all people to pass, but it is because of this, people who have passed the Plat-Admn-301 exam successfully and get the related certification will be taken seriously by the leaders from the great companies.

Salesforce Certified Platform Administrator II Sample Questions (Q176-Q181):

NEW QUESTION # 176

The administrator at Cloud Kicks has been asked to delete a large number of quote line items. The administrator receives a .csv file with the record IDs to be deleted. The administrator uses Data Loader to delete them and selects Use Bulk API. When the job runs, every record shows an 'entity is deleted' error in the error file that is created. What is the reason for the error?

- A. One of the IDs in the batch referenced a record that was in the recycle bin.
- B. Deleting with Data Loader can only be done in Batch API mode.
- C. This is the standard error message when records are deleted using Bulk API.
- D. The batch size selected was greater than the 200 record limit.

Answer: A

Explanation:

One of the IDs in the batch referenced a record that was in the recycle bin because deleting records with Bulk API does not delete records permanently but moves them to the recycle bin. Therefore, if a record ID in the batch matches an existing record ID in the recycle bin, an 'entity is deleted' error will occur.

NEW QUESTION # 177

Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system. The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data. What are two ways the administrator should load the data?

Choose 2 answers

- A. Use an Insert operation to load data.
- B. Use an Upsert operation to load data.
- C. Replace the Salesforce record ID with the External ID.
- D. Map an External ID data value to the object.

Answer: A,D

Explanation:

Use an Insert operation to load data because the data is not already in Salesforce and does not need to be updated or deleted³. Map an External ID data value to the object because External IDs are used to create relationships between records that are being imported and records that already exist in Salesforce⁴.

References: ³ https://help.salesforce.com/s/articleView?id=sf.data_loader_insert.htm&type=5 ⁴ https://help.salesforce.com/s/articleView?id=sf.data_loader_relationships.htm&type=5

NEW QUESTION # 178

A sales rep needs to help cross-sell an opportunity but is unable to make updates on the record or update the opportunity team. Which two options would be required for a sales rep to add a rep to the opportunity team?

Choose 2 answers

- A. Transferred ownership of the Account to the sales rep
- B. A role above the Opportunity owner in the role hierarchy
- C. Transferred ownership of the Opportunity to the sales rep
- D. A permission with Edit access on the Account object

Answer: B,D

Explanation:

To add a user to an opportunity team, you need Edit access on the account associated with the opportunity and either own the opportunity or be above the owner in the role hierarchy. References: https://help.salesforce.com/s/articleView?id=sf.teams_adding.htm&type=5

NEW QUESTION # 179

Cloud Kicks users need to link multiple Case records to multiple Outcome records stored in a custom object. Any user that can view the Case record must be able to create a link. The administrator creates a Case Outcome custom object. What is the recommended option to use when adding a field to Case Outcome?

- A. Master-detail relationship with Read/Write sharing setting
- B. Lookup relationship with Read-Only sharing setting
- C. Lookup relationship with Read/Write sharing setting
- D. Master-detail relationship with Read-Only sharing setting.

Answer: C

Explanation:

A lookup relationship with Read/Write sharing setting is the recommended option to use when adding a field to Case Outcome custom object. A lookup relationship is a type of relationship that links two objects together and allows users to associate one record with another. A lookup relationship does not affect the security or deletion of either record and can be optional or required. In this case, you can create a lookup relationship field on Case Outcome object that references Case object and allows users to link multiple Case records to multiple Case Outcome records. You can also set the sharing setting for the lookup field to Read/Write, which means that users who have access to the parent record can also access and edit the child record. References:

https://help.salesforce.com/s/articleView?id=sf.relationships_lookup.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.relationships_considerations_lookup.htm&type=5

NEW QUESTION # 180

The sales agents at DreamHouse Realty have a profile that allows them to import records for a custom object called House. The agents only need to make imports occasionally and typically Import around 100 new records at a time.

What tool should the agents use to upload records?

- A. Bulk API
- B. Data Loader
- C. **Date Import Wizard**
- D. Apex

Answer: C

Explanation:

Data Import Wizard is a tool that allows administrators to import data for standard and custom objects in Salesforce using CSV files. Data Import Wizard can handle up to 50,000 records at a time and supports simple data transformations and validations. Data Import Wizard can be used to upload records for a custom object when the number of records is small and the import frequency is low.

NEW QUESTION # 181

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