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To become a Salesforce Certified Field Service Consultant, candidates must demonstrate their expertise in areas such as managing service appointments, optimizing field operations, and leveraging mobile technology to improve service delivery. They are also required to have a deep understanding of Salesforce's Service Cloud platform, as well as the various features and capabilities of Field Service Lightning.

### Salesforce Certified Field Service Consultant Sample Questions (Q62-Q67):

#### NEW QUESTION # 62

Universal Containers would like to engage Contractors and Customers directly in their Field Service Solution. Which three options will provide read, write and edit access to Works Order objects? Choose 3 answers

- A. Partner Communities
- B. Chatter Customer Groups
- C. Customer Communities
- D. Customer Communities Plus
- E. Chatter Files Connect

**Answer: A,C,D**

#### NEW QUESTION # 63

one of the universal container customers allow maintenance only between 12:00 noon to 1:00 pm On which object should a consultant set operating Hours to meet this requirement?

- A. Service appointment
- B. Service territory number
- C. Service territories
- D. Account

**Answer: D**

#### NEW QUESTION # 64

Universal Containers (UC) schedules jobs that require multiple steps when on-site. UC wants to add a new status to the existing status flow.

Which two configurations should the Consultant set up to meet this requirement?

Choose ? answers

- A. Add new Status to the Case.
- B. Add the Status Transitions to the Technicians' Profile.
- C. Add new status to Status Transitions.
- D. Add new Status to the Service Appointment.

**Answer: B,D**

#### NEW QUESTION # 65

Universal Containers maintains their service level agreements at the customer level only. How can a Consultant ensure agents can verify coverage?

- A. Create Milestones, set up Entitlement Process, display the related List on the Account Page Layout.
- B. Create Milestones, set up Entitlement Process, display the related List on the Work Order Page Layout.
- C. Set up Entitlement Process, set up Service Contracts, display the related List on the Contact page Layout.
- D. Create Contract Line Items, set up Entitlement Process, display the related List on the Asset Page Layout.

**Answer: A**

#### NEW QUESTION # 66

AW Computing groups its technicians based on seniority. The newest techs comprise Tier 1, move to Tier 2 after a year on the job, and get assigned to Tier 3 after 3 years on the job. Resources with more seniority should be considered for a job over resources with less seniority.

How should the field service administrator ensure this corporate policy is enforced considering the Customer First scheduling policy is utilized consistently except in emergency situations?

- A. Use the Priority field on the service resource assigning Tier 3 techs the lowest number and Tier1 techs with the highest number.
- B. Make a relevance group on the work rule to filter based on the tier number and add the rule to the policy.
- C. Create a custom number field to capture the tier number on the service resource.
- D. Create a queue for each tier group within each territory on the Service Appointment object.

**Answer: B**

Explanation:

A relevance group is used to filter resources based on a custom field value. By creating a relevancegroup on the work rule to filter based on the tier number, the system can prioritize resources with higher seniority for a service appointment.

References: [https://help.salesforce.com/s/articleView?id=sf.fsl\\_work\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fsl_work_rules.htm&type=5)

#### NEW QUESTION # 67

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