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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q68-Q73):

NEW QUESTION # 68
A consultant is setting up a governance framework as part of a nonprofit organization implementation.
Which three elements should be included in a Salesforce-recommended governance structure? Choose 3 answers

- A. Center of Excellence
- B. Design Standards
- C. Release Management
- D. Rules of Engagement
- E. Agile Methodology

Answer: A,C,D

Explanation:
A Salesforce-recommended governance structure for nonprofit organizations ensures the implementation runs smoothly and effectively. It typically includes the following elements:
Release Management: This ensures that changes are systematically planned, tested, and deployed. It involves managing how new features and updates are rolled out to avoid disruption and ensure smooth transitions.
Rules of Engagement: These define how different stakeholders will interact with the system and with each other. It includes protocols and guidelines for communication, decision-making, and responsibilities.
Center of Excellence (CoE): This is a dedicated team or a hub of experts that provides leadership, best practices, research, support, and training. A CoE helps ensure that the organization is leveraging Salesforce effectively and efficiently.
Salesforce Nonprofit Cloud Implementation Guide
Salesforce Trailhead: Governance Framework

NEW QUESTION # 69
A developer needs to create a custom Apex class in the TDTM framework. Which sets of steps should the developer take?

- A. Create the Lightning component, test class, and Trigger Handler record
- B. Create the Apex class, test class, and Trigger Handler record
- C. Create the Visualforce page, test class, and a Trigger Handler record
- D. Create the Apex trigger, test class, and Trigger Handler record

Answer: B

Explanation:
To create a custom Apex class in the TDTM (Table Driven Trigger Management) framework, follow these steps:
Create the Apex Class:
In Salesforce, go to Setup.
Navigate to "Apex Classes" under "Custom Code".
Click "New" and create your custom Apex class.
Ensure the class implements the TDTM framework correctly.
Create the Test Class:
Create a corresponding test class to ensure your Apex class functions as expected.
This is essential for maintaining code coverage and passing Salesforce deployment requirements.
Create a Trigger Handler Record:
Go to the TDTM Trigger Handlers tab.
Create a new Trigger Handler record and link it to your custom Apex class.
Define the order of execution and the object the trigger applies to.
These steps ensure that your custom Apex class is correctly integrated into the TDTM framework, maintaining organized and manageable trigger logic.
Salesforce NPSP Documentation: TDTM Overview
Salesforce Trailhead: Apex Basics & Database

NEW QUESTION # 70
The event manager for a nonprofit organization periodically imports a cleaned, structured list of event registrations. Now should the consultant set up the TDTM Trigger Handlers?

- A. Disable TDTM for specific users.
- B. Disable Opportunity Contact Role trigger handlers.
- C. Disable the Trigger Handler using Apex instead of TDTM.
- D. Disable TDTM for all users.

Answer: A

Explanation:

https://powerofus.force.com/s/article/NPSP-Disable-Trigger-Handlers#ariaid-title3 When periodically importing a structured list of event registrations, it is crucial to ensure that the process is efficient and does not trigger unnecessary automation. Disabling TDTM (Table-Driven Trigger Management) for specific users is a recommended approach.

TDTM Overview:

TDTM allows for managing and controlling the execution of triggers in NPSP.

It provides flexibility to disable specific triggers or exclude certain users from trigger execution during bulk data imports.

Disabling TDTM for Specific Users:

By disabling TDTM for specific users, the import process can be streamlined without triggering unnecessary automation.

This approach ensures that data imports are efficient and reduces the risk of hitting system limits or performance issues.

Steps to Implement:

Navigate to NPSP Settings -> System Tools -> TDTM.

Add the usernames of the users who will be performing the imports to the "Usernames to Exclude" field.

Save the changes to ensure that TDTM triggers are disabled for these users during the import process.

Benefits:

Efficiency: Reduces the load on the system during bulk imports, ensuring faster and more reliable data processing.

Control: Maintains control over which triggers are executed, preventing unintended automation from affecting the imported data.

Additional Considerations:

Ensure that other necessary validations and processes are manually checked or re-enabled after the import if needed.

Monitor the data import process to ensure that it completes successfully without triggering unnecessary automation.

CertGod Nonprofit Cloud Consultant study guide: "Disable TDTM for specific users" 【22:18†source】.

NEW QUESTION # 71

A nonprofit is embarking on an organization implementation to replace numerous outdated systems. A consultant recommends establishing a Lean Governance Framework to ensure compliance, assess risk, and roll out a successful implementation for all users. Which component is a key process of the Lean Governance Framework?

- A. Software Development Lifecycle
- B. End user management
- C. Executive buy-m
- D. Power user feedback

Answer: A

Explanation:

A key process of the Lean Governance Framework recommended for ensuring compliance, assessing risk, and rolling out a successful implementation is the Software Development Lifecycle (SDLC).

Software Development Lifecycle (SDLC):

SDLC is a framework that defines the processes and stages involved in software development from initial planning through to deployment and maintenance.

Implementing SDLC as part of Lean Governance ensures that all software changes are thoroughly planned, tested, and reviewed, reducing the risk of errors and ensuring compliance with organizational standards.

Components of SDLC in Lean Governance:

Planning: Defining project goals, scope, and requirements.

Design: Creating design specifications and architecture.

Development: Actual coding and development of software.

Testing: Rigorous testing to ensure software meets all requirements and is free of defects.

Deployment: Releasing the software to users.

Maintenance: Ongoing support and updates.

NEW QUESTION # 72

Which two scenarios should be included in a Salesforce-recommended V2MOM?

- A. Vision
- B. Metrics
- C. Milestones
- D. Objectives
- E. Virtues

Answer: A,B

Explanation:
V2MOM (Vision, Values, Methods, Obstacles, and Measures) is a framework used by Salesforce to align teams and ensure successful project outcomes. The recommended elements for a V2MOM include:
Vision:
Defines what you want to achieve.
It sets the direction and purpose of the project or initiative.
Example: "To increase donor engagement by 20% over the next fiscal year." Metrics (Measures):
Describes how you measure success.
Includes quantifiable indicators that help track progress toward the Vision.
Example: "Number of new donors acquired, donor retention rate, total funds raised." Values:
Although not explicitly listed as an answer option, values are an integral part of the V2MOM framework. They define what is important and guide the behaviors needed to achieve the Vision.
Methods:
Specifies the actions and steps needed to achieve the Vision.
Example: "Implement a new donor management system, conduct quarterly donor engagement surveys." Obstacles:
Identifies potential challenges and how to overcome them.
Example: "Limited staff resources, data migration issues."
Inclusion of Metrics and Vision:
Metrics and Vision are critical as they set the overall goal and how success will be measured, ensuring clarity and alignment across the team.
CertGod Nonprofit Cloud Consultant study guide: "Vision and Metrics are essential components of a Salesforce-recommended V2MOM"【22:5†source】.

NEW QUESTION # 73

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