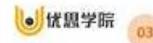


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第三阶段：过程设计和开发

开发有效的制造系统 (Developing Manufacturing System)



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To become a Salesforce Process Automation Accredited Professional, you must pass the Salesforce Process-Automation Exam. This credential demonstrates your expertise in Salesforce Process Automation and your ability to design and implement complex business processes using this tool. It is a valuable credential for professionals looking to enhance their career prospects and increase their earning potential.

Salesforce Process Automation Accredited Professional exam covers a wide range of topics related to Salesforce Process-Automation, including process builder, flow builder, and workflow rules. It is a comprehensive exam that requires a deep understanding of these tools and their application in real-world scenarios. Individuals who Pass Process-Automation Exam demonstrate that they have the skills and knowledge necessary to design, build, and manage complex process automation solutions.

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Salesforce Process Automation Accredited Professional Exam is an excellent certification for professionals looking to enhance their automation skills on the Salesforce platform. Process-Automation Exam covers a wide range of topics related to process automation, and candidates who pass it can demonstrate their ability to automate complex business processes and deliver more value to their organizations. If you are a Salesforce professional looking to advance your career in process automation, this certification is definitely worth considering.

Salesforce Process Automation Accredited Professional Sample Questions (Q21-Q26):

NEW QUESTION # 21

Universal Containers wants to restrict the deletion of closed Opportunity records but allow deletion at other stages. Which option allows for this behavior?

- A. Profile level object permissions
- B. Platform Events
- C. Validation rules
- **D. Record-Triggered Flow with invocable Apex**

Answer: D

NEW QUESTION # 22

If an admin distributes a flow on an Account record page, how can the admin pass the account's ID into the flow?

- A. By selecting 'Allow multiple values'.
- **B. By checking 'Available for input' checkbox.**
- C. By using 'Get Record',
- D. By checking 'Available for output' checkbox.

Answer: B

Explanation:

If an admin distributes a flow on an Account record page and needs to pass the account's ID into the flow, they can achieve this by checking the "Available for input" checkbox (A) for the variable that will hold the Account ID. This setting allows the flow to accept input values from the context in which it's running, such as a record page, enabling the flow to use the Account ID in its operations. Reference: Salesforce Help Documentation on Flow Variables and Record-Triggered Flows.

NEW QUESTION # 23

Which three options are appropriate to distribute as a flow in a Site or a Portal instead of a Salesforce org?

- **A. An interest form for an upcoming conference.**
- **B. A new product registration form**
- C. A partner-sourced lead conversion wizard for internal Sales team.
- **D. A survey to collect feedback on new products.**
- E. A guided script for service reps to follow when customers lose their credit card.

Answer: A,B,D

Explanation:

Flows that are suitable for distribution in a Site or a Portal, rather than within a Salesforce org, include those intended for external users, such as customers or partners. Examples include a survey to collect feedback on new products, an interest form for an upcoming conference, and a new product registration form. These types of flows are designed to gather information or provide services to users who do not have access to the internal Salesforce org. Reference: Salesforce Help - Distribute Flows to Customers and Partners

NEW QUESTION # 24

The Salesforce Admin needs to automate a process that sends an approval request to the VP of Sales for any account record that changes from Prospect to New Customer. What process automation capabilities would the Admin use to meet this requirement?

- A. Use an Apex Trigger to change the Account field value from "prospect" to "customer" and email the Account Owner as a reminder to get an approval from their Manager.
- **B. Use a Flow to update the field and trigger on Approval Process to notify the VP of Sales.**
- C. Use a Record Trigger Flow to change the Account field value from "prospect" to "customer" and email the Account Owner.
- D. Use a Process to monitor the changed field value on the Account object from "prospect" to "customer" and an action to submit the record to an Approval Process

Answer: B

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