

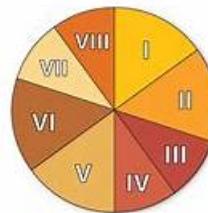
# Latest PRAXIS Business-Education-Content-Knowledge-5101 Exam Practice - Reliable Business-Education-Content-Knowledge-5101 Exam Tips

## Praxis Business Education: Content Knowledge (5101) Exam Outline

Content Categories	Questions	Percentage of Examination
I. Accounting and Finance	18	15%
II. Communication and Career Development	18	15%
III. Economics	12	10%
IV. Entrepreneurship	12	10%
V. Information Technology	18	15%
VI. Law and International Business	18	15%
VII. Marketing and Management	12	10%
VIII. Professional Business Education	12	10%

Mometrix TEST PREPARATION

**Time limit:** 2 hours  
**Total questions:** 120  
**Question format:** Selected-response  
**Delivery format:** Computer-delivered



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## PRAXIS Praxis Business Education: Content Knowledge (5101) Exam Sample Questions (Q75-Q80):

### NEW QUESTION # 75

Martha sold 1,000 poinsettia plants at \$9 each and had 100 remaining in inventory. Joe sold 1,000 poinsettia plants at \$8 each and had none remaining in inventory. Which of the following can be inferred from the scenario?

- A. Joe's price and Martha's price are at equilibrium
- B. Only Joe's price is at equilibrium
- C. Martha's price is below equilibrium
- D. Joe's price and Martha's price are above equilibrium

**Answer: B**

Explanation:

In a market, equilibrium price clears inventory (no surplus or shortage). Joe sold all 1,000 plants at \$8 with no inventory left, suggesting his price is at equilibrium. Martha sold 1,000 plants at \$9 but has 100 left, indicating a surplus, so her price is above equilibrium. Option A is incorrect, as Martha's price is not below equilibrium. Option B is correct, as Joe's price is at equilibrium. Option C is incorrect, as Joe's price is at equilibrium. Option D is incorrect, as Martha's price is above equilibrium. This question falls under the Economics category, focusing on supply and demand.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Economics; Principles of Economics, Chapter 4.

### NEW QUESTION # 76

Which of the following best illustrates a progressive tax system?

- A. Taxpayers pay a flat percentage tax on sales, so that those who spend more pay more in taxes.
- B. Taxpayers pay a flat percentage tax based on the total value of their real estate holdings.
- C. Taxpayers pay taxes based on income brackets, with the percentage of taxes paid on income increasing as the taxpayer moves to a higher bracket.
- D. All taxpayers pay the same percentage of their income in taxes, with those who have higher incomes paying more in taxes.

**Answer: C**

Explanation:

A progressive tax system imposes higher tax rates on higher income brackets, increasing the percentage of income paid as income rises, as seen in the U.S. federal income tax. Option A describes a proportional (flat) tax, not progressive. Option C (real estate tax) is typically proportional or regressive. Option D (sales tax) is regressive, as it impacts lower incomes more. This question falls under the Economics category, focusing on taxation.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Economics; Public Finance, Chapter 14.

### NEW QUESTION # 77

Which of the following file extensions indicates that the data are compressed?

- A. .exe
- B. .zip
- C. .xml
- D. .epub

**Answer: B**

Explanation:

The .zip file extension indicates a compressed file, reducing file size for storage or transfer using formats like ZIP. Option A (.exe) denotes executable programs. Option B (.epub) is for e-books. Option D (.xml) is for structured data, not compression. This question falls under the Information Technology category, focusing on file formats.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Information Technology; Introduction to Business Information Systems, Chapter 6.

### NEW QUESTION # 78

In Jennifer's workplace, employees are encouraged to participate in problem-solving and quality improvement. Which of the following is true about Jennifer's employer?

- A. Her employer takes a hands-off approach.
- B. Her employer needs to be more proactive.
- C. Her employer risks encouraging power struggles.
- D. **Her employer practices employee empowerment.**

#### Answer: D

Explanation:

Encouraging employee participation in problem-solving and quality improvement reflects employee empowerment, where workers are given authority and responsibility to contribute to organizational goals.

Option A (power struggles) is a potential risk but not the primary outcome. Option C (more proactive) is incorrect, as the employer is already proactive. Option D (hands-off) contradicts active encouragement. This question aligns with the Management and Marketing category, emphasizing management practices.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing: Management: Leading & Collaborating, Chapter 14.

### NEW QUESTION # 79

Of the following, the factor generally considered to be the most important in determining the success of a typical convenience store is

- A. **store site**
- B. analysis of distribution
- C. promotional programs
- D. pricing analysis

#### Answer: A

Explanation:

The store site is the most critical factor for a convenience store's success, as location drives customer traffic and accessibility. Option A (promotional programs) is secondary to location. Option C (distribution analysis) and Option D (pricing analysis) are important but less critical than site selection. This question aligns with the Management and Marketing category, emphasizing retail strategy.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing: Retailing Management, Chapter 7.

### NEW QUESTION # 80

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