

Maryland-Real-Estate-Salesperson최고품질덤프데모다운로드 & Maryland-Real-Estate-Salesperson퍼펙트인증덤프자료



Pass4Test Maryland-Real-Estate-Salesperson 최신 PDF 버전 시험 문제집을 무료로 Google Drive에서 다운로드하세요:
https://drive.google.com/open?id=1h3id6tkN_oas-SqbqIVyGtPsM5WXa5JF

Pass4Test의 Real Estate 인증 Maryland-Real-Estate-Salesperson 덤프는 시험패스율이 거의 100%에 달하여 많은 사랑을 받아왔습니다. 저희 사이트에서 처음 구매하는 분이라면 덤프 품질에 의문이 갈 것입니다. 여러분이 신뢰가 생길 수 있도록 Pass4Test에서는 Real Estate 인증 Maryland-Real-Estate-Salesperson 덤프 구매 사이트에 무료 샘플을 설치해 두었습니다. 무료 샘플에는 5개 이상의 문제가 있는데 구매하지 않으셔도 공부가 됩니다. Real Estate 인증 Maryland-Real-Estate-Salesperson 덤프로 Real Estate 인증 Maryland-Real-Estate-Salesperson 시험을 준비하여 한방에 시험패하세요.

우리는 고객이 첫 번째 시도에서 Real Estate Maryland-Real-Estate-Salesperson 자격증 시험을 합격할 수 있다는 것을 약속드립니다. Real Estate Maryland-Real-Estate-Salesperson 시험을 합격하여 자격증을 손에 넣는다면 취직 혹은 연봉 인상 혹은 승진이나 이직에 확실한 가산점이 될 것입니다. Real Estate Maryland-Real-Estate-Salesperson 시험 어려운 시험이지만 저희 Real Estate Maryland-Real-Estate-Salesperson 덤프로 조금이나마 쉽게 따봅시다.

>> Maryland-Real-Estate-Salesperson 최고 품질 덤프 데모 다운로드 <<

Maryland-Real-Estate-Salesperson 퍼펙트 인증 덤프 자료 & Maryland-Real-Estate-Salesperson 퍼펙트 공부

인재가 넘치는 IT 업계에서 자기의 자리를 지켜나가려면 학력보다 능력이 더욱 중요합니다. 고객님의 능력을 증명해주는 수단은 국제적으로 승인받은 IT 인증 자격증이 아니겠습니까? Real Estate 인증 Maryland-Real-Estate-Salesperson 시험이 어렵다고 하여 두려워 하지 마세요. IT 자격증을 취득하려는 분들의 곁에는 Pass4Test가 있습니다. Pass4Test의 Real Estate 인증 Maryland-Real-Estate-Salesperson 시험 준비를 하시고 시험패스하여 자격증을 취득하세요. 국제 승인 자격증이라 고객님의 경쟁력을 업그레이드 시켜드립니다.

최신 Maryland Real Estate Maryland-Real-Estate-Salesperson 무료 샘플 문제 (Q74-Q79):

질문 # 74

Why would licensees use the MAAP method?

- A. To report another licensee for an ethics violation
- B. To establish whether or not a fair housing violation has occurred
- C. To determine which property facts they need to disclose
- D. To calculate their gross commission for a transaction

정답: C

설명:

In Maryland, licensees must disclose material facts that are adverse, that they actually know, and that are physical to the property or the transaction—even to customers (non-clients). The MAAP framework (Material, Adverse, Actually known, Physical) is taught in pre-licensing to help practitioners decide what must be disclosed and to distinguish disclosable facts from confidential information or client motivations that must be protected. Examples include known structural defects, roof leaks, or latent physical conditions. This aligns with Maryland's duties of honesty, disclosure of material facts, and prohibition against misrepresentation.

References (Maryland Pre-Licensing Core Content):

- * Maryland 60-Hour Course: "Real Estate Brokerage and the Law of Agency" (brokerage duties to clients and customers; disclosure vs. confidentiality; MAAP decision tool).
- * COMAR 09.11.02 (standards of practice: honesty; disclosure of material facts; avoidance of misrepresentation).
- * Business Occupations & Professions, Title 17 (grounds for discipline related to disclosure and misrepresentation).

질문 # 75

In the conveyance of real property after death, what takes precedent over any terms specified in the deceased person's will?

- A. Nothing
- B. Heirs' wishes
- C. Intestate
- **D. Operation of law**

정답: D

설명:

In real property conveyance, certain interests and transfers occur by operation of law and therefore supersede contrary provisions in a will. Common examples include joint tenancy with right of survivorship, tenancy by the entirety, life estates with a named remainderman, and properly created transfer-on-death/beneficiary designations. These interests vest automatically at death and are not controlled by the decedent's will.

"Intestate" refers to dying without a valid will and does not itself take precedence over a will. The heirs' wishes have no legal effect against properly vested interests. Therefore, where applicable, operation of law controls over will terms regarding those interests.

References: Maryland pre-licensing curriculum-Transfer of Title (voluntary and involuntary conveyances; operation of law; survivorship estates; will vs. non-probate transfers).

질문 # 76

A veteran licensee always has a face-to-face meeting before he works with any buyer. What might be a good reason for this?

- **A. To build trust and rapport**
- B. To look the buyer in the eye to see if the buyer is hiding anything
- C. To get the buyer's FICO score, credit report, and tax receipts
- D. To determine the buyer's ethnicity

정답: A

설명:

Under Maryland's agency law, a licensee must establish a relationship of trust, confidence, and loyalty with a client.

Meeting face-to-face helps the agent explain agency relationships, present the Understanding Whom Real Estate Agents Represent disclosure, and begin building rapport and confidence, which are critical in fiduciary relationships.

As emphasized in the Brokerage and Agency module, personal contact helps ensure informed consent and professional transparency—never to collect personal demographic or financial data outside proper procedures.

Reference (Maryland Source):

- Maryland 60-Hour Principles and Practices Course, Law of Agency and Broker-Client Relationships section.
- Business Occupations and Professions Article 17-530 through 17-534.

질문 # 77

A licensee wants to meet with her potential buyer clients face-to-face in her office. What's her reason for doing this?

- A. She wants to sell the buyers on a local neighborhood that she likes.
- B. She wants the buyers to meet her office mate.

- C. She wants to run a credit check on the buyers.
- **D. She wants to make sure the buyers are serious about purchasing.**

정답: D

설명:

Comprehensive and Detailed

Meeting potential buyer clients in-person allows the licensee to establish agency, verify identity, discuss representation agreements, and assess buyer motivation and qualifications. Maryland's brokerage-operation standards emphasize that the licensee should determine whether prospects are ready, willing, and able to purchase before proceeding, ensuring compliance with agency-disclosure and record-keeping requirements.

질문 # 78

Kerry is a real estate licensee who has committed an ethical violation. Which of the following is a true statement about her potential penalties?

- A. If it is a first-time offense, she will not face any penalties.
- B. She could go to prison.
- C. Her license will be suspended.
- **D. She could receive a reprimand, be fined, and/or her license could be suspended or revoked.**

정답: D

설명:

Under Maryland Business Occupations and Professions Article 17-322 and the Code of Maryland Regulations (COMAR) 09.11.02, the Maryland Real Estate Commission (MREC) may impose disciplinary action on a licensee who violates license law or the Commission's Code of Ethics. Sanctions can include a formal reprimand, monetary fine, license suspension, or license revocation. Imprisonment does not apply to ethical or administrative violations unless accompanied by criminal fraud. Each case is reviewed individually by the Commission.

Reference: Maryland 60-Hour Principles and Practices Course - "Fair Housing and Ethics" Module; Maryland Business Occupations and Professions 17-322; COMAR 09.11.02.33 (Disciplinary Actions).

질문 # 79

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Pass4Test의 Real Estate인증 Maryland-Real-Estate-Salesperson덤프는 다른 덤프판매 사이트보다 저렴한 가격으로 여러분들께 가볍게 다가갑니다. Real Estate인증 Maryland-Real-Estate-Salesperson덤프는 기출문제와 예상문제로 되어있어 시험패스는 시간문제뿐입니다.

Maryland-Real-Estate-Salesperson퍼펙트 인증덤프자료 : <https://www.pass4test.net/Maryland-Real-Estate-Salesperson.html>

Maryland-Real-Estate-Salesperson시험을 패스하여 자격증을 취득하여 꽃길만 걸어요, Pass4Test의 Real Estate인증 Maryland-Real-Estate-Salesperson덤프는 IT인증시험의 한 과목인 Real Estate인증 Maryland-Real-Estate-Salesperson시험에 대비하여 만들어진 시험전 공부자료인데 높은 시험적중율과 친근한 가격으로 많은 사랑을 받고 있습니다, 일반적으로 Real Estate Maryland-Real-Estate-Salesperson퍼펙트 인증덤프자료인증시험은 IT업계전문가들이 끊임없는 노력과 지금까지의 경험으로 연구하여 만들어낸 제일 정확한 시험문제와 답들이니, Real Estate Maryland-Real-Estate-Salesperson덤프를 다운받아 가장 쉬운 시험준비를 하여 한방에 패스가 되는 것입니다, Maryland-Real-Estate-Salesperson덤프는 주기적으로 업데이트되어 최신 기출문제도 포함될 수 있게 최선을 다하고 있습니다.

원의 인생에서 김문주를 빼고 나면 그야말로 거죽밖에 안 남을 것이다, 켜보니 원진에게서 스무 통이 넘는 전화가와 있었다, Maryland-Real-Estate-Salesperson시험을 패스하여 자격증을 취득하여 꽃길만 걸어요, Pass4Test의 Real Estate인증 Maryland-Real-Estate-Salesperson덤프는 IT인증시험의 한 과목인 Real Estate인증 Maryland-Real-Estate-Salesperson시험에 대비하여 만들어진 시험전 공부자료인데 높은 시험적중율과 친근한 가격으로 많은 사랑을 받고 있습니다.

Maryland-Real-Estate-Salesperson최고품질 덤프데모 다운로드 최신 인기 시험자료

