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Cisco Small and Medium Business Engineer Sample Questions (Q42-Q47):

NEW QUESTION # 42

How does Cisco help SMBs to be truly smart?

- A. operational inefficiencies
- B. utilities cost control
- C. secure connectivity
- D. employee automation

Answer: C

Explanation:

Cisco aids SMBs in becoming truly smart by providing secure connectivity solutions. These solutions are designed to enable employees to work safely and reliably from anywhere, at any time. Cisco's offerings, such as Meraki Wi-Fi for public or private connectivity, ensure speed, scale, and security. Additionally, Cisco's smart office technology solutions leverage intelligent workplace technologies like Meraki cameras for security and smart building automation, and environmental sensors for a smarter, safer, and more sustainable future. This secure connectivity is fundamental to enabling smart operations and empowering SMBs to take advantage of digital opportunities.

References = Cisco Smart Office Technology Solutions for SMBs, Small and Medium Business Products - Cisco, The Smart SMB With Cisco's Smart SMB.

NEW QUESTION # 43

Which outcome do Cisco products deliver for SMB Customers?

- A. enhance visibility
- **B. enable IT**
- C. enhance workspaces
- D. enhance people

Answer: B

Explanation:

Cisco's solutions for small and medium-sized businesses (SMBs) are designed to empower the IT infrastructure of these organizations. By enabling IT, Cisco products provide reliable, fast connections to networks and resources, which keeps employees productive and customers satisfied. Their offerings include switches, routers, wireless access points, and networking management tools that form the backbone of a robust IT environment. Additionally, Cisco's security solutions, like firewalls and VPNs, ensure that SMBs can protect their data and assets effectively. This focus on enabling IT aligns with Cisco's broader strategy to provide flexible cloud solutions and secure, intelligent workspaces for SMBs.

References = Cisco Small and Medium Business Technology Solutions - Cisco, 700-750 SMBE - Cisco, 5 Reasons Cisco Solutions Are Perfect for Small and Medium Businesses, Cisco's Small and Medium Business Technology Solutions, Small Business Networking Solutions - Cisco

NEW QUESTION # 44

Which Cisco program offers knowledge about security resilience and how the Cisco Secure portfolio can help customers achieve it?

- A. MINT
- B. U-Learn
- C. EBC
- **D. Fire Jumper**

Answer: D

Explanation:

The Cisco Fire Jumper program is designed to provide knowledge about security resilience and how the Cisco Secure portfolio can assist customers in achieving it. This program educates and enables partners on Cisco's security architecture, helping them to understand and sell Cisco security solutions effectively. It covers various aspects of security resilience, including threat defense, secure network access, and end-to-end protection, which are all crucial elements of the Cisco Secure portfolio.

References = Protect Your Business with Security Resilience - Cisco, What Is Security Resilience? - Cisco, Evaluate your Organisation's Security Resilience in Minutes - Cisco, Investor Relations - Cisco Delivers Security Portfolio Simplification, Seeking security resilience? - pseudoco.cisco.com

NEW QUESTION # 45

What is a benefit of securing remote SMBs?

- A. provides zero issues with connectivity to Applications
- B. optimizes application performance
- C. monitors only the top five applications connection to optimize capacity proactively

- D. enables the ability to create and execute policy and system compliance

Answer: D

Explanation:

Securing remote SMBs allows for the creation and execution of policies and ensures system compliance. This is crucial for maintaining the integrity and security of the business's data and operations, especially when employees are accessing the network from various locations. Implementing robust security measures like two-factor authentication and secure Wi-Fi access with solutions such as Duo and Cisco Umbrella helps in safeguarding against unauthorized access and potential breaches¹. References := <https://www.cisco.com/c/en/us/solutions/small-business/secure-remote-workers.html>

NEW QUESTION # 46

What do SMBs need to be truly smart?

- A. separate dashboards to provide intelligent monitoring with actionable insight and device manageability
- B. optimized customer and employee experiences by providing an environment that meets modern expectations
- C. individually managed technology stacks
- D. visibility for each process at each location separately

Answer: B

Explanation:

To be truly smart, SMBs need to optimize customer and employee experiences by providing an environment that meets modern expectations. This involves leveraging technology to create a seamless, efficient, and responsive experience for both customers and employees. A smart SMB utilizes integrated solutions that enhance collaboration, productivity, and security, enabling the business to adapt quickly to market changes and customer needs. By focusing on the user experience, SMBs can drive innovation and growth, ensuring they remain competitive in a rapidly evolving business landscape¹. References :=

*Cisco Smart Services for Small and Medium Business².

*Investing in your success scaling SMB sales like never before¹. =====

NEW QUESTION # 47

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You get a specific amount of time per day to study, you have a job, need to go to the office daily, and take time to relax from the hectic work schedule. So, planning a long study schedule is not possible. Some people study while traveling to the office, some prefer to check the office breaks and some even take it to late-night study especially when they are left with little time to prepare Cisco Small and Medium Business Engineer 700-750 for certification exam. For this reason, we want to make your journey smooth by providing you with smart tips to make the most out of your Cisco Small and Medium Business Engineer 700-750 study material for the Cisco Small and Medium Business Engineer 700-750 certification programs and clear it in one go.

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