

CPOA exam resources & CPOA test prep & CPOA pass score

CPOA Exam 2025 Questions and Answers

Paraoptometric Definition - ANSWER✓✓-"A person who works under the direct supervision of a licensed doctor of optometry; collects patient data, administers routine, yet technical, tests of the patients' visual capabilities; and assists in office management"

State laws may limit, restrict, or otherwise affect the duties that may be performed by the paraoptometric

What are the duties of a paraoptometric? - ANSWER✓✓--Assist the Optometrist

- Supervise the office staff
- Test the visual acuity of a patient
- Order office supplies
- Collect and record patient data

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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 2	<ul style="list-style-type: none">• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.

Topic 3	<ul style="list-style-type: none"> • Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.
Topic 4	<ul style="list-style-type: none"> • Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q26-Q31):

NEW QUESTION # 26

One way a product ownership analysis (POA) practitioner supports an iteration review ceremony is through:

- A. gathering the post-it notes and removing the comments made.
- B. questioning to understand the product packaging.
- C. asking repeat questions to discard excessive feedback provided.
- D. asking clarifying questions to understand the feedback provided.

Answer: D

Explanation:

In an iteration review, the POA practitioner supports the process by asking clarifying questions to fully understand stakeholder feedback, ensuring accurate interpretation and actionable follow-up.

NEW QUESTION # 27

Which technique helps to ensure that a product or service is positioned around what the customer needs?

- A. Story mapping
- B. Opportunity scoring
- C. Value proposition canvas
- D. Brainstorming

Answer: C

Explanation:

The value proposition canvas ensures a product or service is positioned around what the customer needs by aligning product features with customer pains, gains, and desired outcomes.

NEW QUESTION # 28

Market assessment findings based on what is delivered, will have an impact on the:

- A. product scope and features.
- B. user experience of the product.
- C. delivery team structure.
- D. role of a product ownership analysis (POA) practitioner.

Answer: A

Explanation:

Market assessment findings influence the product scope and features by providing insights that guide adjustments to ensure the product remains competitive and aligned with market needs.

NEW QUESTION # 29

When segmenting customers by their education, this segmentation belongs to a:

- **A. demographic group.**
- B. geographic group.
- C. psychographic group.
- D. behavioural group.

Answer: A

Explanation:

Segmenting customers by education falls under demographic grouping, which categorizes customers based on measurable population characteristics such as age, income, and education level.

NEW QUESTION # 30

A high performance team can be created by:

- A. engaging and empowering the team.
- B. coaching the team to be self-organizing.
- C. giving the team a shared goal.
- **D. providing the team with psychological safety.**

Answer: D

Explanation:

Providing psychological safety enables team members to take risks, share ideas, and collaborate openly without fear of blame, which is essential for creating and sustaining a high-performance team.

NEW QUESTION # 31

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