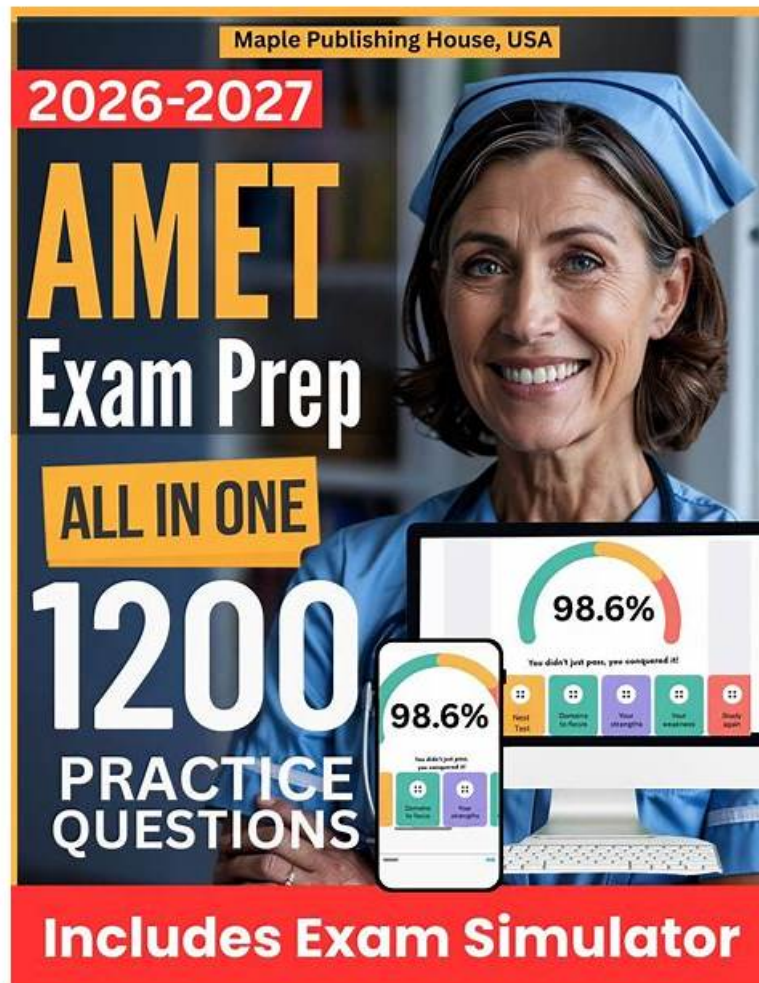


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Salesforce Certified Administrator Sample Questions (Q30-Q35):

NEW QUESTION # 30

Which of the following are standard Salesforce applications? (Select all that apply)

- A. Ideas
- B. Administration
- C. Call Center
- D. Sales Center
- E. Campaigns

Answer: A,C

Explanation:

Section: Volume D

NEW QUESTION # 31

Field Level Security cannot be used to make a field required.

- A. True
- B. False

Answer: A

Explanation:

Section: Volume D

NEW QUESTION # 32

Cloud Kicks is working on a better way to track its product shipments utilizing Salesforce.

Which field type should an administrator use to capture coordinates?

- A. External lookup
- B. Custom address
- C. Geolocation
- D. Geofence

Answer: C

Explanation:

Geolocation fields allow you to store the latitude and longitude coordinates of a location. They can be used to calculate distances between records and display maps of accounts, contacts, leads, or other custom objects.

References: https://help.salesforce.com/s/articleView?id=sf.customize_geoloc.htm&type=5

NEW QUESTION # 33

Northern Trail Outfitters has a new flow that automatically sets the field values when a new account is created. That the flow is launched by a process, But the flow is not working properly.

What should administrator do to identify the problem?

- A. View the setup audit Trail and review for errors.
- B. Use the native debug feature in the flow builder.
- C. Setup Email logs and review the send error log.
- D. Review debug logs with the login level.

Answer: B

Explanation:

Native debug feature is a tool that can be used to identify the problem with the new flow. Native debug feature allows users to test a flow by running it with different input values and inspecting the output values at each element. Users can also see error messages and warnings that indicate where the flow failed or might fail. References: https://help.salesforce.com/s/articleView?id=sf.flow_debug.htm&type=5

NEW QUESTION # 34

Universal container uses a private sharing model for opportunities. The sales team wants sales engineers to be involved in specific Opportunities to help sales representatives close deals faster. How can an administrator meet this requirement?

- A. Add sales engineers to. account teams.
- B. Add chatter groups to. opportunities.
- C. Add sales engineers to. opportunity teams.
- D. Enable chatter Feed Tracking on opportunities.

Answer: C

NEW QUESTION # 35

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