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## Salesforce Certified Data Architect Sample Questions (Q170-Q175):

### NEW QUESTION # 170

Universal Containers (UC) has built a custom application on Salesforce to help track shipments around the world. A majority of the shipping records are stored on premise in an external data source. UC needs shipment details to be exposed to the custom application, and the data needs to be accessible in real time. The external data source is not OData enabled, and UC does not own a middleware tool.

Which Salesforce Connect procedure should a data architect use to ensure UC's requirements are met?

- A. Migrate the data to Heroku and register Postgres as a data source.

- B. Write a custom adapter with the Apex Connector Framework.
- C. Develop a process that calls an inviable web service method.
- D. Write an Apex class that makes a REST callout to the external API.

**Answer: B**

#### NEW QUESTION # 171

Northern Trail Outfitters (NTO) has implemented Salesforce for its sales users. The opportunity management in Salesforce is implemented as follows:

1. Sales users enter their opportunities in Salesforce for forecasting and reporting purposes.
2. NTO has a product pricing system (PPS) that is used to update the Opportunity Amount field on opportunities on a daily basis.
3. PPS is the trusted source within NTO for Opportunity Amount.
4. NTO uses Opportunity Forecast for its sales planning and management.

Sales users have noticed that their updates to the Opportunity Amount field are overwritten when PPS updates their opportunities. How should a data architect address this overwriting issue?

- A. Change Opportunity Amount field access to Read Only for sales users field-level security.
- B. Create a custom field for Opportunity amount that sales users update separating the field that PPS updates.
- C. Change PSS integration to update only Opportunity Amount field when the value is null.
- D. Create a custom field for Opportunity amount that PSS updates separating the field sales user updates.

**Answer: A**

Explanation:

Changing Opportunity Amount field access to Read Only for sales users field-level security (option C) is the best way to address the overwriting issue, as it prevents sales users from updating the field that is controlled by PPS, and ensures data consistency and accuracy. Creating a custom field for Opportunity amount that PSS updates separating the field sales user updates (option A) or creating a custom field for Opportunity amount that sales users update separating the field that PPS updates (option D) are not good solutions, as they may create confusion and inconsistency with the Opportunity Forecast feature. Changing PSS integration to update only Opportunity Amount field when the value is null (option B) is also not a good solution, as it may cause data loss or conflicts with the sales users' inputs.

#### NEW QUESTION # 172

Universal Containers (UC) has a very large and complex Salesforce org with hundreds of validation rules and triggers. The triggers are responsible for system updates and data manipulation as records are created or updated by users. A majority of the automation tool within UC" org were not designed to run during a data load. UC is importing 100,000 records into Salesforce across several objects over the weekend.

What should a data architect do to mitigate any unwanted results during the import?

- A. Import the data in smaller batches over a 24-hour period.
- B. Ensure duplication and matching rules are defined.
- C. Bulkify the trigger to handle import leads.
- D. Ensure validation rules, triggers and other automation tools are disabled.

**Answer: D**

Explanation:

Ensuring validation rules, triggers and other automation tools are disabled is the best way to mitigate any unwanted results during the import, as it prevents any errors or conflicts that may occur due to the existing logic. Ensuring duplication and matching rules are defined may not be sufficient or relevant for preventing unwanted results. Importing the data in smaller batches over a 24-hour period may not be necessary or efficient. Bulkifying the trigger to handle import leads may not be possible or desirable if the triggers were not designed to run during a data load.

#### NEW QUESTION # 173

Every year, Ursa Major Solar has more than 1 million orders. Each order contains an average of 10 line items. The Chief Executive Officer (CEO) needs the Sales Reps to see how much money each customer generates year-over-year. However, data storage is running low in Salesforce.

Which approach for data archiving is appropriate for this scenario?

- A. 1. Annually aggregate order amount data to store in a custom object. 2. Delete those orders and order line items.
- B. 1. Annually export and delete order line items. 2. Store them in a zip file in case the data is needed later.
- C. 1. Annually delete orders and order line items. 2. Ensure the customer has order information in another system
- D. 1. Annually export and delete orders and order line items. 2. Store them in a zip file in case the data is needed later.

**Answer: A**

Explanation:

Option B is the most appropriate approach for data archiving in this scenario. By aggregating order amount data at a summary level and storing it in a custom object, you can reduce data storage and still provide visibility to the Sales Reps on how much money each customer generates year-over-year. Option A is not correct because storing data in a zip file does not make it available in Salesforce. Option C is not correct because exporting and deleting orders and order line items may lose important details that are needed for analysis or reporting. Option D is not correct because deleting orders and order line items without exporting them may cause data loss or inconsistency if the customer does not have order information in another system.

#### NEW QUESTION # 174

Universal Containers wants to develop a dashboard in Salesforce that will allow Sales Managers to do data exploration using their mobile device (i.e., drill down into sales-related data) and have the possibility of adding ad-hoc filters while on the move. What is a recommended solution for building data exploration dashboards in Salesforce?

- A. Create a Dashboard in an external reporting tool, export data to the tool, and add link to the dashboard in Salesforce.
- B. Create a standard Salesforce Dashboard and connect it to reports with the appropriate filters.
- C. **Create a Dashboard using Analytics Cloud that will allow the user to create ad-hoc lenses and drill down.**
- D. Create a Dashboard in an external reporting tool, export data to the tool, and embed the dashboard in Salesforce using the Canvas toolkit.

**Answer: C**

#### NEW QUESTION # 175

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