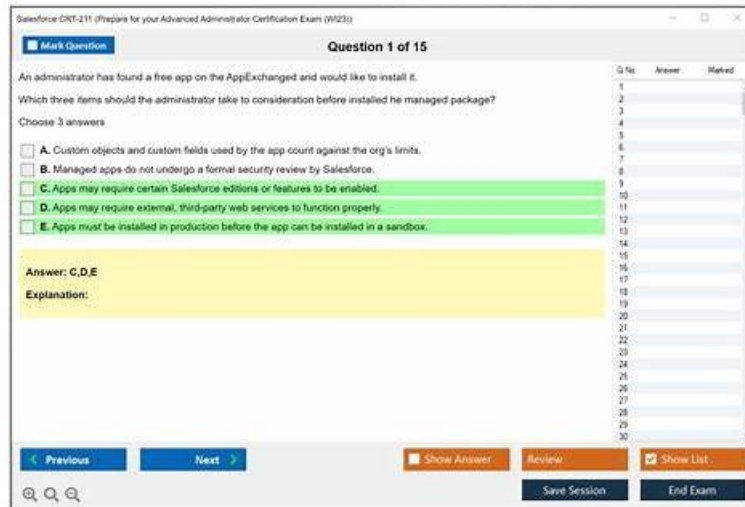


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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q183-Q188):

### NEW QUESTION # 183

Knowledge Articles are classified into which structure to make searching easier?

- A. Categories -> Groups
- B. Record Types -> Categories
- C. Groups -> Categories
- D. Articles -> Groups

Answer: C

#### NEW QUESTION # 184

DreamHouse Realty manages its accounts and contacts in Salesforce using a B2C account model. The business has requested that third-party loan advisors be tracked in Salesforce along with the customers they work with.

How should the administrator track third-party financial advisors and the customers they work with?

- A. Create a Hierarchical lookup on Account to track loan advisors' customers.
- B. Use a B2B Account Model to track loan advisors' customers.
- C. Use a Hierarchical lookup on Contact to track loan advisors' customers.
- **D. Set up Contacts to Multiple Accounts for loan advisors.**

**Answer: D**

Explanation:

Contacts to Multiple Accounts is a feature that allows administrators to relate a contact to multiple accounts without creating duplicate contacts for each account. This feature is useful for scenarios where a contact has business relationships with more than one account, such as consultants, brokers, or loan advisors. By setting up Contacts to Multiple Accounts for loan advisors at DreamHouse Realty, administrators can track which loan advisors work with which customers and which accounts without creating duplicate contacts for each account. References: [https://help.salesforce.com/s/articleView?id=sf.contacts\\_multiple\\_accounts\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts_overview.htm&type=5)

#### NEW QUESTION # 185

An administrator at Clod Kicks has built a flow that delivers status update email to customers. Recently, there's been an increase in support cases from customers reporting they had not received the email.

Where should the administrator look to investigate the issue?

- A. Setup Audit Trail
- **B. Email Logs**
- C. Process Automation Setting
- D. Paused Flow Interviews

**Answer: B**

Explanation:

Email logs are files that provide information about email delivery and activity in your Salesforce org. Email logs contain details such as sender, recipient, subject, date, status, error code, and more for each email sent or received within a specified time range. You can use email logs to investigate issues with email delivery or performance in your org. In this case, you can use email logs to check if the status update emails were sent successfully or if there were any errors or failures. References:

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#### NEW QUESTION # 186

A sales manager wants to edit the Opportunities owned by the sales team. The manager does NOT have edit access to the Opportunity object.

What is the recommended solution?

- A. Redefine the role hierarchy grant access using hierarchies.
- **B. Change the Opportunity's organization-wide default setting to public read/write.**
- C. Enable team setting on the Opportunity object to grant read/write access.
- D. Create a permission set for Opportunity edit and associate it to the user record.

**Answer: B**

#### NEW QUESTION # 187

An administrator created a new custom object. When trying to upload new records to the custom object using Data Loader, they are unable to see the new custom object in the list of available objects.

What should the administrator do to resolve the issue?

- A. Check the Field-Level Security of the new custom object's Name field.
- **B. Confirm the object is marked as deployed and not in development.**
- C. Assign a permission set to give them access to the new object.
- D. Ensure Allow Sharing is checked on the custom object.

**Answer: B**

Explanation:

When creating a new custom object, administrators can choose to mark it as deployed or in development. If an object is marked as in development, it is not visible to users or available in tools such as Data Loader, even if they have access to it through their profile or permission set. To make the object available for data import, the administrator needs to mark it as deployed. References: [https://help.salesforce.com/s/articleView?id=sf.customize\\_deployment\\_status.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_deployment_status.htm&type=5)

## NEW QUESTION # 188

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