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Salesforce Certified Field Service Consultant Sample Questions (Q121-Q126):

NEW QUESTION # 121
Time sheet entries can be associated to which two objects? Choose 2 answer

- A. Service resource
- B. Work order line item
- C. Work order
- D. assigned resources

Answer: B,C

Explanation:
Time sheet entries are records that track the time spent by a service resource on a work order or a work order line item[28]. Time sheet entries can be associatedto work order line items or work orders using lookup fields
[29]. Assigned resources are records that assign a service resource to a service appointment[30]. Service resources are records that represent the people or equipment that perform field service tasks[31]. Time sheet entries cannot be associated to assigned resources or service resources directly. References: https://help.
salesforce.com/s/articleView?id=sf.fs_time_sheets_overview.htm&type=5 https://help.salesforce.com/s
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NEW QUESTION # 122
Universal Containers has customers who have previously negotiated pricing on some products.
Which Price Book structure should a Consultant recommend when considering the implications of pricing on Work Orders?

- A. Create customer-specific Price Books and add only price-negotiated products as Price Book Entries.
- B. Utilize a custom Global Price Book and add price-negotiated products as Price Book Entries.
- C. Utilize a custom Global Price Book and add all products as Price Book Entries.
- D. Create customer-specific Price Books and add all products as Price Book Entries.

Answer: A

Explanation:
This option allows applying different prices for the same product based on the customer agreement, and avoids duplicating products that have standard prices. References:https://help.salesforce.com/s/articleView?
id=sf.fs_price_books.htm&type=5

NEW QUESTION # 123
Universal Containers wants Technicians to view work progress through the Work Order Line Item card in the Salesforce Field Service mobile app.
Which configuration steps should 8 Conzultant take to meet this requirement?

- A. Create a custom Lightning Component that displays Work Order progress and deployit to Technicians through the Salesforce Field Service mobile app.
- B. Create a Report Chart that summarizes wk Order Line Items andadd 2 link to the Service Appointment layout.
- C. Add the Work Order Line Items related list to the Work Order page layout and assign the layout to the Technician's profile.
- D. Create a custom Visuaiforce page and add an external link in the Salesforce Field Service mobile app to view the page in the mobile browser.

Answer: A

Explanation:

Lightning Components are reusable units of user interface that can be customized and embedded in different pages or apps[180]. Work Order Line Items are records that track specific tasks or products related to a work order[181]. Creating a custom Lightning Component that displays Work Order progress and deploying it to Technicians through the Salesforce Field Service mobile app would allow Universal Containers' Technicians to view work progress through the Work Order Line Item card in the Salesforce Field Service mobile app by creating a component that shows the status or completion percentage of work order line items and adding it to the work order line item card layout in the mobile app settings[182]. Creating a custom Visualforce page and adding an external link in the Salesforce Field Service mobile app to view the page in the mobile browser would not allow Technicians to view work progress through the Work Order Line Item card in the Salesforce Field Service mobile app. Visualforce pages are web pages that can display custom user interface using HTML, CSS, JavaScript, and Apex[183]. Creating a Report Chart that summarizes Work Order Line Items and adding a link to the Service Appointment layout would not allow Technicians to view work progress through the Work Order Line Item card in the Salesforce Field Service mobile app. Report Charts are visual representations of report data that can be added to different pages or layouts[184]. Adding the Work Order Line Items related list to the Work Order page layout and assigning the layout to the Technician's profile would not allow Technicians to view work progress through the Work Order Line Item card in the Salesforce Field Service mobile app. Related lists are lists of records that are directly related to another record and can be added to different page layouts[185]. References: https://developer.salesforce.com/docs/component-library
/overview/components https://help.salesforce.com/s/articleView?id=sf.fs_work_order_line_items.
htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_mobile_custom_cards_overview.htm&type=5
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/s/articleView?id=sf.customize_related_lists.htm&type=5

NEW QUESTION # 124

An agent has to create a Work Order for a complex installation. A Work Order Line Item is created for each required component so it can be tracked and priced separately. However, a few of the components are only on the company's Preferred Price Book while the others are on the U.S. Price Book.
Which solution should a Consultant recommend so the agent can meet this requirement?

- A. Create one Work Order and add Work Order Line Items based on the Price Book selected on the Work Type.
- B. Create one Work Order for each Price Book and add Work Order Line Items to the appropriate Work Order based on its Price Book.
- C. Create one Work Order for each Price Book and use Work Types to assign the Price Book to each Work Order Line Item.
- D. Create one Work Order and override the price on Work Order Line Items for products on the Preferred Price Book.

Answer: D

Explanation:
A Work Order can have only one Price Book associated with it, which is determined by the Price Book selected on the Work Type. To use products from different Price Books on the same Work Order, the price on Work Order Line Items for products on other Price Books can be overridden manually or by using automation tools such as Process Builder or Apex triggers. Creating one Work Order for each Price Book or using Work Types to assign Price Books to each Work Order Line Item would not allow using products from different Price Books on the same Work Order. References: https://help.salesforce.com/s/articleView?id=sf.fs_work_orders.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.fs_work_types.htm&type=5https://help.salesforce.com/s/articleView?id=sf.fs_work_order_line_items.htm&type=5

NEW QUESTION # 125

Universal Containers wants to ensure Technicians have the correct equipment before arriving at a Job site.
Which two considerations should the Consultant take into account when configuring Salesforce Field Service?
Choose 2 answers

- A. Quantity and Unit of Measure are required when adding a Required Product.
- B. Work Types can be configured to include Required Products on Work Orders and Work Order Line Items.
- C. Required Products must be added to both the Work Order and all Work Order Line Items.
- D. Validation Rules and Triggers created on the Work Order and Work Order Line Item objects are automatically recreated for Work Types.

Answer: B,D

NEW QUESTION # 126

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