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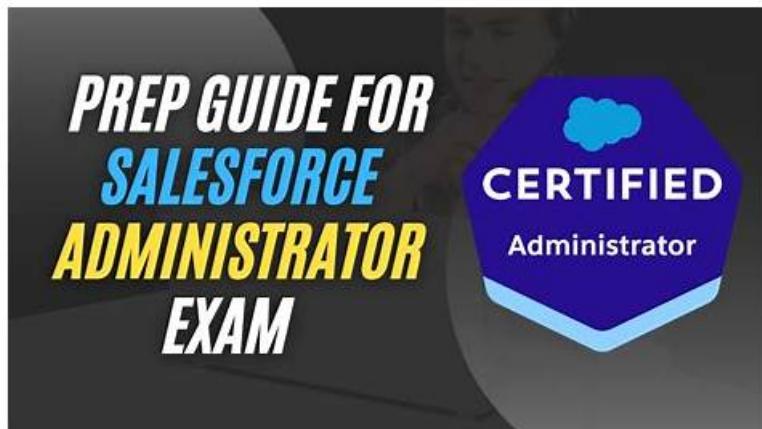
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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 2	• Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 3	• Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.
Topic 4	• Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.

Topic 5	• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q106-Q111):

NEW QUESTION # 106
Universal Containers (UC) is evaluating Salesforce Order Management for managing its overarching process because their current system is written mostly in Apex code and has proved difficult to modify, deploy and debug. What are three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data?

- A. The admin can easily debug specific business cases visually.
- B. It allows for non-coding members of staff to contribute suggestions for optimizations and better overall customer experience
- C. The admin can attach a debugger to live customer sessions
- D. It will notify the admin before a third party integration's data interface has changed
- E. Because it is visual it is also self-documenting as changes are made

Answer: A,C,E

Explanation:
Three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data are:
The admin can attach a debugger to live customer sessions. This allows the admin to monitor and troubleshoot the flow execution in real time, without affecting the customer experience or data integrity.
The admin can easily debug specific business cases visually. This allows the admin to test the flow with different input values and see how the flow behaves in a graphical interface, without writing any code.
Because it is visual it is also self-documenting as changes are made. This allows the admin to easily understand and maintain the flow logic, as well as track the changes and versions of the flow.
Verified References: https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

NEW QUESTION # 107
What three steps are required when deploying changes via change sets?

- A. Create the change set in the sandbox org
- B. Deploy the change set in the target org
- C. Approve the change set in the sandbox org
- D. Upload the change set to the target org
- E. Add the change set to the release schedule in the target org

Answer: A,B,D

Explanation:

Three steps that are required when deploying changes via change sets are:

Create the change set in the sandbox org. This is the first step where the administrator selects the metadata components that they want to deploy and adds them to a change set in the source org, which is usually a sandbox org.

Upload the change set to the target org. This is the second step where the administrator sends the change set from the source org to the destination org, which is usually a production org or another sandbox org. The administrator needs to have a deployment connection with the target org and permission to upload change sets.

Deploy the change set in the target org. This is the final step where the administrator validates and deploys the change set in the destination org. The administrator needs to have permission to deploy change sets and resolve any deployment errors or warnings.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.changesets_create_outbound.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.changesets_deploy.htm&type=5

NEW QUESTION # 108

Based on some changes in Universal Containers' Commerce engine, new Orders are expected to have two additional attributes at the header level. In Order Management, which other Object besides Order also needs to be extended?

- A. Change Order
- B. Payment Summary
- C. Delivery Groups
- D. Order Summary

Answer: D

Explanation:

Based on some changes in Universal Containers' Commerce engine, new Orders are expected to have two additional attributes at the header level. In Order Management, besides Order, the other object that also needs to be extended is Order Summary. An Order Summary is a record that stores information about an order, such as the total amount, the number of items, and the fulfillment status. An Order Summary is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. To extend an object in Order Management, an administrator can create custom attributes on that object that match the API name and data type of the corresponding attributes in B2C Commerce. Reference: Order Management Objects

NEW QUESTION # 109

A customer orders two shirts and one jacket in B2C Commerce. The Order is ingested into Order Management. However, the customer decides to cancel the order prior to fulfillment. What object is created and linked to the Order Summary?

- A. Change Order
- B. Suspend Order
- C. Return Order
- D. Cancel Order

Answer: D

Explanation:

The object that is created and linked to the Order Summary when a customer cancels an order prior to fulfillment is Cancel Order. A Cancel Order is a record that represents a cancellation request for an order or part of an order. A Cancel Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the cancellation reason, status, date, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_cancel_order.htm&type=5

NEW QUESTION # 110

What are two ways an administrator can query Order Summaries using APIs in Workbench?

- A. Platform API
- B. Connect API
- C. Invocable API
- D. Apex API

- E. Composite API

Answer: A,E

Explanation:
Two ways that an administrator can query Order Summaries using APIs in Workbench are:
Platform API. The Platform API is a set of REST and SOAP APIs that allow developers to access data and functionality in Salesforce from external systems. The Platform API includes various resources and operations for querying, creating, updating, or deleting records in Salesforce, such as Order Summaries. The administrator can use the Platform API in Workbench by selecting the REST Explorer or SOAP Explorer tabs, and entering the appropriate request URL and parameters.
Composite API. The Composite API is a type of REST API that allows developers to execute multiple subrequests in a single HTTP request. The Composite API includes various resources and operations for batching, tree, sObject collections, or transactions in Salesforce, such as Order Summaries. The administrator can use the Composite API in Workbench by selecting the REST Explorer tab, and entering the appropriate request URL and JSON body.
Verified Reference: https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/intro_what_is_rest_api.htm
https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/resources_composite.htm

NEW QUESTION # 111
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