

# Vce Order-Management-Administrator Format & Order-Management-Administrator Exam Questions Fee

ORDER MANAGEMENT  
ADMINISTRATOR  
ACCREDITED PROFESSIONAL



## EXAM GUIDE

Last Updated: 8 Jul 2021  
Exam Content covers up to: Summer '21 Release

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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>

Topic 2	<ul style="list-style-type: none"> <li>• <b>Deployment and Debugging:</b> In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Order Management Basics:</b> In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Data Model:</b> This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li> </ul>

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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q82-Q87):

### NEW QUESTION # 82

An Order contains products that will need to be shipped to multiple addresses. How does this affect fulfillment?

- A. Multiple Invoices will be created
- **B. Multiple Fulfillment Orders will be created**
- C. Multiple Order Payment Summaries will be created
- D. Multiple Order Delivery Group Summaries will be created

**Answer: B**

Explanation:

When an order contains products that will need to be shipped to multiple addresses, multiple fulfillment orders will be created. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location and shipped to a specific address. A fulfillment order can have one or more fulfillment order lines, which are the products that are included in the fulfillment order. An order can have one or more fulfillment orders, depending on how many locations and addresses are involved in the order fulfillment.

References: Order Management Objects, Order Fulfillment Flows

### NEW QUESTION # 83

The Northern Trail Outfitters (NTO) team is already using Order Management. The team wants to transition from their home-grown Commerce engine to B2C Commerce Cloud. Which action do they need to perform?

- A. File a support case to activate an integration between B2C Commerce and Order Management
- B. Export the orders from B2C periodically and import them into Order Management using a scheduled job
- C. Create a Flow to download the Orders from an SFTP location where B2C Commerce drops them and then ingest the

data into Order Management

- D. Change the Order Integration Flow in Setup so the org will start seeing the orders flow in

**Answer: D**

#### NEW QUESTION # 84

A user wants to review credit card payment data for a specific Order. Which object should the employee navigate to?

- A. Order Payment Summary
- B. Payment Method
- C. Payment
- D. Order

**Answer: A**

Explanation:

The object that the user should navigate to to review credit card payment data for a specific Order is Order Payment Summary. An Order Payment Summary is a record that represents a payment made for an order or part of an order. An Order Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_payment\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5)

#### NEW QUESTION # 85

An administrator is attempting to deploy a Change Set from a development org to a test org but the test org is not available in the list of target organizations. What are two reasons that could cause this issue?

- A. Change Sets can only be deployed from a sandbox org to a production org, not another sandbox org.
- B. The development org and test org are not associated with the same production org.
- C. The development org has not been approved to upload Change Sets from within the test org
- D. The components in the Change set could not be found within the test org

**Answer: B,C**

Explanation:

Two reasons that could cause the issue of not being able to deploy a Change Set from a development org to a test org are: The development org has not been approved to upload Change Sets from within the test org. To deploy Change Sets between two sandbox orgs, the administrator needs to establish a deployment connection between them. A deployment connection allows one org to send outbound Change Sets and another org to receive inbound Change Sets. The administrator can create a deployment connection request from the development org and approve it from the test org.

The development org and test org are not associated with the same production org. To deploy Change Sets between two sandbox orgs, they must be linked to the same production org. A production org is an org that contains live data and business processes. A sandbox org is a copy of a production org that is used for development, testing, or training purposes. Sandbox orgs inherit the deployment connections of their source production orgs. Reference: Deploy Using Change Sets, Deploy a Change Set

#### NEW QUESTION # 86

What does a summary object represent?

- A. An individual change to financial data
- B. A discount to underlying data
- C. A dynamic view of underlying data
- D. A change to an underlying record.

**Answer: C**

Explanation:

Explanation

A summary object represents a dynamic view of underlying data. A summary object is a type of object that aggregates data from related records and displays it in a single record. For example, an Order Summary object represents the financial summary of an

order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary object aggregates data from related Order Item Summary records and displays it in fields such as total amount, tax amount, discount amount, etc.  
Verified References:[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5)

## NEW QUESTION # 87

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