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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 2	<ul style="list-style-type: none">System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 3	<ul style="list-style-type: none">Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none">Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 5	<ul style="list-style-type: none">This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 6	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 7	<ul style="list-style-type: none">This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 8	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S4HANA Cloud Public Edition.
Topic 9	<ul style="list-style-type: none">Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 10	<ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S4HANA Cloud Public Edition.
Topic 11	<ul style="list-style-type: none">This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud

Public Edition, Sales Sample Questions (Q76-Q81):

NEW QUESTION # 76

Which of the following documents can be used as a reference to create debit memo requests?

Note: There are 2 correct answers to this question.

- A. Sales order
- B. Billing document
- C. Quantity contract
- D. Delivery document

Answer: A,B

NEW QUESTION # 77

Which of the following analyses can you create from the Manage KPIs and Reports app? Note: There are 3 correct answers to this question.

- A. Review Booklets
- B. Lumira Dashboards
- C. SAC Stories
- D. Multidimensional Reports
- E. Object Views

Answer: A,B,D

NEW QUESTION # 78

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. The customer will receive replacement goods
- B. The customer intends to return goods
- C. The customer has made a request for credit
- D. A credit note has been authorized

Answer: C

NEW QUESTION # 79

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade? Note: There are 2 correct answers to this question.

- A. Release Assessment and Scope Dependency Tool
- B. What's New Viewer Tool
- C. SAP Signavio Process Navigator Tool
- D. Test Automation Tool

Answer: C,D

NEW QUESTION # 80

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied?

- A. Storage location
- B. Company code
- C. Plant
- D. Sales organization

Answer: C

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