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Health and Safety 201 revision questions & Answers 2025 with 100% correct answers

Know your fire extinguishers, colours and types of fires to use on. - correct answers ✓✓ Red: Wood/Paper. Cream: Foam, flammable liquids. Black: CO2, Electrical fires. Blue: Flammable and electrical

State full wording for RIDDOR? - correct answers ✓✓ Reporting of Injuries, Diseases and Dangerous Occurrences Regulations

State the full wording for HASAWA? - correct answers ✓✓ Health And Safety At Works Act

State the full wording for PUWER? - correct answers ✓✓ Provision and Use of Work Equipment Regulations

State the full wording COSHH? - correct answers ✓✓ Control Of Substances Hazardous to Health

State the full wording for CDM? - correct answers ✓✓ Construction Design Management

State the full wording for HSE? - correct answers ✓✓ Health and Safety Executive

Name the item of PPE to protect you toxic or fine dust? - correct answers ✓✓ A respirator mask

Explain why it is important to have toolbox talks on site. - correct answers ✓✓ A short meeting on sight to give advice on a specific topic.

After how long off work should an accident be reported to the HSE? - correct answers ✓✓ 7 days

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Salesforce Certified Revenue Cloud Consultant Sample Questions (Q120-Q125):

NEW QUESTION # 120

Which statement is accurate regarding how products can be modeled and sold?

- A. Simple products always require at least one child component to be added before they can be sold.
- **B. A configurable bundled product allows users to customize components and attributes.**
- C. Customers can choose different attributes at the time of quoting for a static product.

Answer: B

Explanation:

Explanation (150-250 words)

In Salesforce CPQ and Revenue Cloud, configurable bundle products are designed to give users flexibility during the quoting process. They contain multiple product options and optional features that can be customized based on customer needs. Each bundle can include predefined components (static) or user-selectable options (configurable), along with configurable attributes such as size, term, or license type.

This model allows sales representatives to create tailored product combinations by selecting or deselecting components, setting quantities, and adjusting attributes directly in the Quote Line Editor. This flexibility enhances accuracy in pricing and ensures the quote reflects the customer's precise requirements.

By contrast, simple products are standalone and sold as-is, while static bundles have fixed options that cannot be altered during quoting. Therefore, option C correctly describes the behavior of configurable bundled products-allowing customization of both components and attributes at quote time.

Exact Extract from Salesforce CPQ Implementation Guide:

"Configurable bundles allow users to customize product components and define attributes at the time of quoting. This enables flexibility in configuring products to match customer requirements." References:

Salesforce CPQ Implementation Guide - Product Bundle Configuration and Attributes
Salesforce Revenue Cloud Catalog Management - Product Modeling Best Practices
Salesforce CPQ Product Catalog Overview - Simple, Static, and Configurable Bundles

NEW QUESTION # 121

A Revenue Cloud project requires that a contract agreement dynamically hide or show clauses based on Account-specific fields. Which token should the implementation consultant use on the document template to show the appropriate clauses at runtime?

- **A. Conditional evaluation tokens**
- B. Repeating content tokens
- C. Variable tokens

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

In Revenue Cloud CLM / DocGen:

* Conditional evaluation tokens are used to conditionally include or exclude sections or clauses based on data (for example, Account fields, contract fields).

* They evaluate conditions at generation time and determine whether a clause block is rendered.

Variable tokens (A) insert values but do not control visibility. Repeating content tokens (C) are used for lists or repeated items, not conditional visibility.

References:

Document Template & Clause Authoring Guide - Conditional Tokens for Dynamic Clauses

NEW QUESTION # 122

A Salesforce Consultant duplicated the amend, renew, and cancel Salesforce flow to customize it, allowing users to attach an existing Opportunity when clicking "Amend," "Renew," or "Cancel" on the Manage Asset Viewer. The new flow has been activated, but when users click any of the buttons, the original behavior still occurs. Which step did the consultant likely miss?

- A. The consultant did not update the managing assets flow under Revenue Settings to point to the new flow.
- B. The consultant did not select the new flow in the Manage Asset Viewer component in the Lightning Record page.
- C. The consultant did not associate the new flow under the Product Discovery Settings.

Answer: A

Explanation:

Explanation (150-250 words)

In Salesforce Subscription Management, flows that handle asset lifecycle actions-such as Amend, Renew, and Cancel-are centrally managed through the Revenue Settings configuration. When a custom version of these flows is created, administrators must update the Managing Assets flow references in Revenue Settings to point to the new flow definitions.

Even if a new flow is activated, the system continues to use the one defined in Revenue Settings until that reference is explicitly updated. This is why users still experience the default behavior.

The Manage Asset Viewer component (option A) calls the configured flow indirectly; it doesn't hold flow references itself. Product Discovery Settings (option C) relate to catalog exploration and are unrelated to asset lifecycle operations.

Exact Extract from Salesforce Subscription Management Implementation Guide:

"When customizing standard manage asset flows, update the flow references under Revenue Settings to ensure the system invokes the new version for amend, renew, or cancel actions." References:

Salesforce Subscription Management Implementation Guide - Customizing Manage Asset Flows Salesforce Revenue Cloud Setup Guide - Revenue Settings Configuration Salesforce Solution Architect Handbook - Asset Lifecycle Flow Governance

NEW QUESTION # 123

A Salesforce Consultant has been asked to identify and extract contract details and clauses from a PDF that holds the information of a historical signed contract. The consultant will use Contracts AI to achieve this requirement. A prerequisite to using Contracts AI is to set up a contract extraction template.

When creating a contract extraction template, which template details does the consultant need to fill in to allow the selection of an existing context definition?

- A. Record Type and Field Mapping
- B. Attribute Definition and Context Mapping
- C. Attribute Definition and Field Mapping

Answer: B

Explanation:

Explanation (150-250 words)

Contracts AI in Salesforce Revenue Cloud leverages AI-based document parsing to extract key data elements (clauses, values, terms) from uploaded contract files, such as PDFs. To configure this, an administrator creates a Contract Extraction Template, which determines how AI-extracted data maps into Salesforce fields.

In order to associate the template with an existing context definition (so extracted data aligns with the correct objects and relationships), the consultant must define both:

* Attribute Definitions - specify the data elements to extract (e.g., Start Date, Term, Renewal Clause).

* Context Mapping - links the extracted attributes to the appropriate fields and nodes within the selected context definition.

Without Attribute and Context mapping, Contracts AI cannot correctly populate contextual Salesforce data structures.

Exact Extract from Salesforce Contracts AI Implementation Guide:

"To use an existing context definition with a contract extraction template, specify attribute definitions and context mappings that associate extracted data with the context nodes." References:

Salesforce Contracts AI Implementation Guide - Contract Extraction Templates and Context Definitions Salesforce Revenue Cloud Platform Concepts - Context Service and Context Mapping Salesforce Solution Architect Handbook - AI-Assisted Contract Extraction Design

NEW QUESTION # 124

A product's attributes are organized across attribute categories Tech Specs and Utilization, but two attributes are not assigned to any category. This product is added as a component in a bundle.

In what order will attribute categories appear in the configurator?

- A. Attribute categories are displayed in alphabetical order, with Uncategorized displayed at the end.
- B. Attribute categories are randomly displayed and can vary by configurator session.
- **C. Attribute categories are displayed based on the sequence defined on the Attribute Category records, with Uncategorized displayed at the end.**

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

In Revenue Cloud's attribute model:

From the RLM Product Catalog Guide:

* "Attribute categories appear in the configurator in the order defined by the Sequence field on the Attribute Category record."

* "Any attributes not assigned to a category appear in an automatically generated category called Uncategorized, displayed last."

Alphabetical order is not used.

Display order is deterministic, not random.

References: Revenue Lifecycle Management Implementation Guide - Attribute Categories; Configurator UI Rendering.

NEW QUESTION # 125

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