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Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.
Topic 2	<ul style="list-style-type: none">Process Automation and Integrations:
Topic 3	<ul style="list-style-type: none">Customizing Lightning UI for different user roles using declarative tools like Lightning Page Editor and Report Builder.
Topic 4	<ul style="list-style-type: none">Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.
Topic 5	<ul style="list-style-type: none">Advanced Topics: Troubleshooting configuration issues, diagnosing system integration problems, and resolving deployment obstacles.
Topic 6	<ul style="list-style-type: none">User Experience and Customization:
Topic 7	<ul style="list-style-type: none">Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q24-Q29):

NEW QUESTION # 24

An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. This is not possible, all Products require a Pricebook Entry
- **B. Go to Setup. Order settings, and select Enable Optional Price Books for Orders**
- C. Create an External Data Source in Setup which references the external platform where the Pricebook is held
- D. Edit the Product page layout to make the Pricebook field not require

Answer: B

NEW QUESTION # 25

A customer applied a 10% off discount when placing an order. What object is created when the discount is applied to the order?

- A. Order Discount
- B. Order Payment Summary
- C. Credit Memo
- **D. Order Adjustment Group Summary**

Answer: D

Explanation:

When a customer applies a discount when placing an order, an order adjustment group summary is created. An order adjustment group summary is a record that represents a modification to the order amount, such as a discount, a surcharge, or a tax. An order adjustment group summary can have one or more order adjustments, which are the individual modifications that are applied to the order or the order items. An order can have one or more order adjustment group summaries, depending on how many types of modifications are applied to the order. Reference: Order Management Objects, [Order Adjustments]

NEW QUESTION # 26

A developer is creating a flow to generate Fulfillment Orders for Order Summaries. What object is used to generate the Fulfillment Groups?

- A. Fulfillment Summaries
- **B. Order Product Summaries**
- C. Products
- D. Order Fulfillment Summaries

Answer: B

NEW QUESTION # 27

In which two ways can Order Management licenses be assigned?

- A. By Role
- B. By Profile
- **C. By Permission Set**
- **D. By User**

Answer: C,D

Explanation:

Two ways that Order Management licenses can be assigned are:

By Permission Set. A Permission Set is a collection of settings and permissions that give users access to various tools and functions in Salesforce. A Permission Set can be assigned to individual users or groups of users, regardless of their profile or role. An administrator can create a Permission Set that includes the Order Management User permission, which enables users to access Order Management features and data. The administrator can then assign this Permission Set to the users who need Order Management licenses.

By User. A User is a record that represents a person who can log in and access Salesforce. A User has various fields and settings that determine their access and permissions in Salesforce, such as profile, role, license type, etc. An administrator can assign an Order Management license to a user by editing the user record and selecting Order Management User from the License Type picklist. The administrator can also enable the Order Management User permission on the user record.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_user_permission.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.users_understanding_license_types.htm&type=5

NEW QUESTION # 28

Which two process exceptions are available out of the box in order management? (Choose 2)

- A. Unable to capture payment
- B. Navigate invoice amount
- C. Find location fault
- D. Inventory check exception

Answer: A,C

NEW QUESTION # 29

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