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## Quiz 2026 Newest SAP C\_BCBTM\_2509: Exam SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Collection

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### SAP C\_BCBTM\_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.</li> </ul>

Topic 2	<ul style="list-style-type: none"> <li>Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.</li> </ul>

## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q31-Q36):

### NEW QUESTION # 31

Which use cases are central to SAP LeanIX solutions?

(Note: There are 2 correct answers to this question.)

- A. Application Portfolio Management
- B. Spend Management
- C. Blockchain Analytics
- D. Technology Risk and Compliance

**Answer: A,D**

Explanation:

SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.

"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which help organizations streamline IT landscapes and mitigate risks." Reference:

Application Portfolio Management (Answer B):

SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.

"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):

This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk exposure and regulatory alignment during transformation.

"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:

A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.

D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.

Verified Correct Answers:

B: Application Portfolio Management

C: Technology Risk and Compliance

### NEW QUESTION # 32

How can BTM Solutions help organizations manage their business transformation?

- A. They are crucial because they exclusively focus on enhancing a company's social media presence and marketing campaigns.
- B. They are revolutionary tools to support financial controlling and reporting.
- C. They are important because they provide direct support for human resource management and payroll processing.
- **D. They help businesses better understand and optimize their processes and IT infrastructure, while assisting the end user coping with digital change.**

**Answer: D**

Explanation:

SAP Business Transformation Management (BTM) Solutions combine tools like SAP Signavio, SAP LeanIX, and WalkMe to give enterprises complete visibility and control over both business and IT transformation efforts.

"SAP BTM solutions enable companies to understand and optimize their processes and IT landscapes, while supporting users through change and adoption." Reference:

Process Optimization & IT Alignment:

SAP Signavio provides process mining and analytics, SAP LeanIX maps IT architecture, and WalkMe ensures user adoption.

Together, they deliver an integrated framework for sustainable transformation.

"By integrating business process management, enterprise architecture, and user enablement, SAP BTM helps organizations manage complexity and digital adoption simultaneously." User Adoption and Change Management:

WalkMe, a core BTM component, assists employees in adapting to new systems, minimizing disruption during digital transitions.

"BTM solutions assist end users in coping with digital change by delivering in-application guidance and real-time support." Incorrect Options:

A: Financial controlling is an ERP capability, not a BTM function.

B: Marketing is unrelated to BTM's transformation scope.

C: HR and payroll are managed in SAP SuccessFactors, not BTM.

Verified Correct answer: D: They help businesses better understand and optimize their processes and

### NEW QUESTION # 33

What are typical challenges SAP customers face in an ERP transformation?

(Note: There are 3 correct answers to this question.)

- A. Inability to generate financial reports due to a lack of data analytics capabilities
- **B. Not knowing how and where to start their transformation journey**
- **C. Lack of transparency into processes and system landscapes**
- D. Significant reduction in product quality
- **E. Alignment between business and IT**

**Answer: B,C,E**

Explanation:

According to SAP's Business Transformation Management (BTM) and SAP Signavio Transformation Framework, the most common ERP transformation challenges are strategic alignment, starting complexity, and lack of visibility across business and IT landscapes.

"Organizations often face difficulties with aligning business and IT, defining where to start transformation efforts, and gaining transparency across processes and systems." Reference:

A - Alignment between Business and IT:

Misalignment leads to inconsistent objectives between operations and technology strategy.

"Achieving alignment between IT capabilities and business goals remains one of the biggest barriers to transformation." B - Not Knowing Where to Start:

Many organizations lack clarity on prioritization and readiness assessment.

"Determining the starting point and sequencing of transformation steps is a recurring challenge in ERP modernization projects." C -

Lack of Transparency:

Without visibility into existing processes, companies struggle to identify inefficiencies or dependencies.

"Insufficient transparency across processes and system landscapes hinders effective transformation planning and execution." Incorrect Options:

D: Financial reporting challenges are typically ERP operational issues, not transformation barriers.

E: Product quality reduction is not a standard ERP transformation issue.

Verified Correct Answers: A, B, and C.

### NEW QUESTION # 34

Of the following options, which technologies does SAP provide to help organizations transform?

- A. SAP Sales and SAP HR
- **B. SAP Signavio and SAP LeanIX solutions**
- C. SAP ERP and SAP CRM
- D. SAP Finance and SAP Marketing

**Answer: B**

Explanation:

SAP enables digital transformation primarily through its Business Transformation Management (BTM) portfolio, led by SAP Signavio and SAP LeanIX. These technologies give organizations the tools to visualize, plan, and manage transformation initiatives effectively.

"SAP helps organizations accelerate transformation with SAP Signavio for business process transformation and SAP LeanIX for enterprise architecture and technology management." Reference:

SAP Signavio enables business process analysis, mining, and optimization, while SAP LeanIX supports enterprise architecture, application portfolio management, and technology risk compliance - together offering full visibility from business to IT.

"The combination of SAP Signavio and SAP LeanIX forms the backbone of SAP's transformation offerings, aligning business process improvements with IT landscape modernization." Incorrect Options:

A, B, and C refer to standard ERP or LOB modules, not transformation-focused solutions.

Verified Correct answer: D: SAP Signavio and SAP LeanIX solutions.

### NEW QUESTION # 35

What is one of WalkMe's differentiators when compared to other Digital Adoption Platforms (DAP)?

- A. Limited scalability for smaller businesses
- B. Exclusive focus on customer experience workflows
- **C. Offering a combination of guidance tools and actionable analytics**
- D. Ability to operate without integrating into other software

**Answer: C**

Explanation:

WalkMe's Digital Adoption Platform (DAP) stands out in the market for its unique combination of real-time user guidance, workflow automation, and actionable analytics. This blend allows organizations to measure and improve digital adoption and employee productivity.

"WalkMe differentiates itself by combining in-app guidance, automation, and actionable analytics that empower organizations to monitor and improve digital adoption at scale." Reference:

Through its AI-driven DeepUI technology, WalkMe provides contextual insights and user behavior analytics to continuously optimize business processes and adoption success.

"The WalkMe platform unifies guidance, engagement, and analytics capabilities - enabling enterprises to measure user experience and optimize adoption journeys." Incorrect Options:

A: WalkMe does integrate with enterprise applications; it overlays them for contextual guidance.

B: Its focus is not exclusive to customer experience workflows; it supports all enterprise systems, including SAP S/4HANA, SuccessFactors, and Ariba.

C: WalkMe is highly scalable and used by global enterprises; it's not limited to small businesses.

Therefore, the correct answer based on SAP BTM and WalkMe documentation is:

D: Offering a combination of guidance tools and actionable analytics.

### NEW QUESTION # 36

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