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SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 3	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q29-Q34):

NEW QUESTION # 29
Which processes help companies integrate renewable energy usage and risk assessment into sustainable supply chain strategies?
Note: There are 2 correct answe rs to this questio n.

- A. Automate carbon reduction in transportation management
- B. Focus on financial planning with less focus on ecological aspects
- C. Combine sustainability data with external risk factors
- D. Focus on supplier consolidation for cost reduction

Answer: A,C

Explanation:
Solution:
The two correct answe rs from learning.sap.com are:
* B. Automate carbon reduction in transportation management
SAP integrates sustainability features into Transportation Management (TM) to automatically optimize routes and modes, reducing CO_2 emissions as part of smart logistics planning. This supports sustainable transport strategies within supply chains.
* D. Combine sustainability data with external risk factors
The Sustainability Control Tower and related offerings merge internal sustainability metrics (like carbon footprints and energy use) with external data-such as climate risk profiles, regulatory changes, and resource constraints-to enable proactive, risk-aware decisions in supply chain operations Options A and C are not aligned with the described sustainable supply chain processes on learning.sap.com.

NEW QUESTION # 30
Which approaches in SAP Business Suite enhance warehouse efficiency?Note: There are 2 correct answe rs to this questio n.

- A. Implementation of real-time insights
- B. Automation of supplier selection
- C. Align forecastiwnigth production cost budgets
- D. Integrate closed-loop planning with Al automation

Answer: A,D

Explanation:
Solution:
The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on learning.sap.com, are:
* C. Implementation of real-time insights
The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.
* D. Integrate closed-loop planning with AI automation
Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput learning.sap.com.

NEW QUESTION # 31

How does the asset management module in SAP Business Suite enhance uptime and predict failures within the energy sector through AI-driven maintenance processes?

- A. CO Integrates maintenance processes
- B. Improves transportation
- C. Automates procurement
- D. Tracks financial performance

Answer: A

Explanation:
Solution:
The correct answer from learning.sap.com regarding how the asset management module in SAP Business Suite enhances uptime and predicts failures in the energy sector through AI-driven maintenance is:
* D. CO Integrates maintenance processes
SAP's asset management module (often referred to as SAP Asset Performance Management or SAP Intelligent Asset Management) deeply integrates maintenance workflows-leveraging AI for predictive maintenance. This enables real-time monitoring, anomaly detection, and proactive scheduling, thereby improving asset availability, minimizing unplanned downtime, and optimizing maintenance tasks within energy operations community.sap.comsap.com.

NEW QUESTION # 32

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises?Note: There are 2 correct answe rs to this questio n.

- A. Risk Assessment
- B. Product Optimization
- C. Financial Risk Reduction
- D. Trend Analysis

Answer: A,D

Explanation:
Solution:
The two correct answe rs from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:
* B. Risk Assessment
SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.
* D. Trend Analysis
These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com.
Options A and C are not mentioned in this context on learning.sap.com.

NEW QUESTION # 33

What is included in SAP Sustainability Performance Management circular product life cycle?Note: There are 3 correct answe rs to this questio n.

- A. Increase Design
- B. Increase Delivery Waste
- C. Eliminate Production
- D. innovate Logistics and Transport
- E. Innovate Finance

Answer: A,C,D

Explanation:
Solution:
Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these

three pillars:

* C. Innovate Logistics and Transport

The lifecycle explicitly covers logistics and transport innovation as part of sustainable operations.

* D. Eliminate Production

It highlights "Eliminate Production" to minimize waste and circularly manage resources.

* E. Increase Design

The diagram emphasizes "Increase Design" (design for circularity) to embed sustainability early in the product lifecycle.

Options A and B are not part of the described circular lifecycle model.

NEW QUESTION # 34

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