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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q51-Q56):

NEW QUESTION # 51

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Material
- B. Outbound delivery item category

- C. Shipping point
- D. Outbound delivery type

Answer: D

NEW QUESTION # 52

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Index indicator for condition type K029.
- B. You need to set up condition type K029 as a group condition.
- C. You need to set up condition type K029 as a header condition.
- D. You need to set the Condition Update indicator for condition type K029.

Answer: B

NEW QUESTION # 53

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Transportation lead time of the forwarding agent
- B. Loading time of the shipping point
- C. Transit time of the route
- D. Pick/pack time of the warehouse number

Answer: B,D

NEW QUESTION # 54

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Loading group
- B. Sales document type
- C. Shipping conditions
- D. Transportation group
- E. Plant

Answer: A,C,E

NEW QUESTION # 55

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition type
- B. Condition category
- C. Condition record
- D. Condition type groups

Answer: A,C

NEW QUESTION # 56

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