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Salesforce Manufacturing Cloud Professional exam is a certification program designed for professionals who want to expand their knowledge and skills in the manufacturing industry. Manufacturing-Cloud-Professional Exam is specifically designed to evaluate the competency of individuals in understanding and implementing Manufacturing Cloud solutions. Manufacturing-Cloud-Professional exam is intended for professionals who work in the manufacturing industry, including sales and marketing teams, operations and supply chain managers, and customer service representatives.

Salesforce Manufacturing Cloud Professional certification is highly valued by employers in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification demonstrates the candidate's expertise in manufacturing cloud solutions and their ability to design, implement, and manage manufacturing cloud solutions effectively. Manufacturing Cloud Accredited Professional Exam certification also opens up new career opportunities for professionals in the manufacturing industry.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q43-Q48):

NEW QUESTION # 43

A consultant is implementing Manufacturing Cloud. After the consultant concludes the discovery phase, the customer identifies additional must-have features for the platform.

Which recommendation should the consultant make regarding these additional features?

- A. Create a change request and arbitrate based on other features.
- B. **Add the feature in the project scope.**
- C. Remove another feature from the list of requirements to account for the additional workload.

Answer: B

NEW QUESTION # 44

Which two statements are true, if an org hits the account product period forecast record limit?

- A. **New Products cannot be added to account forecasts**
- B. **New products are not added when recalculating a single account forecast or recalculating all account forecasts**
- C. The add products option will no longer appear on the agreement terms tab
- D. New products added to account forecasts will not be included in recalculations

Answer: A,B

Explanation:

The account product period forecast record limit is the maximum number of records that can be stored in the Account Product Period Forecast object, which represents the quantity and revenue information of products for a particular time period of the forecast rolling period1. The default limit is 9 million records, but it can be changed by the admin2. If the org hits the limit, new products cannot be added to account forecasts, and new products are not added when recalculating a single account forecast or recalculating all account forecasts2.

This means that the forecast data will not reflect the latest changes in the product portfolio and may affect the accuracy of the forecast. The add products option will still appear on the agreement terms tab, but it will not work if the limit is reached. New products added to account forecasts will be included in recalculations, as long as the limit is not exceeded. References:

Considerations for Working with Manufacturing - Salesforce, Define Account Forecast Settings Unit | Salesforce Trailhead Module, Advanced Account Forecasting with Manufacturing Cloud | Salesforce, AccountProductPeriodForecast | Manufacturing Cloud Developer Guide | Salesforce Developers

NEW QUESTION # 45

Which two statements are correct regarding the visibility of invalid team assignments?

- A. Invalid target assignments can be seen in the Invalid Target Assignments report.
- B. Invalid target assignments are shown in Invalid Team Assignments section of a target only if you are the owner of that target.
- C. Invalid target assignments are shown in the Invalid Team Assignments section of the Assignments tab in the target's record.
- D. Invalid target assignments are shown in the Notifications section of the Assignments tab in the target's record
- E. Invalid target assignments are shown in Invalid Team Assignments related list on the Account Manager Target home page.

Answer: A,C

Explanation:

Invalid target assignments are team assignments that are no longer valid due to changes in the target or the team member. For example, if a team member leaves the company or is reassigned to another target, their existing assignments become invalid. Invalid target assignments are shown in the Invalid Team Assignments section of the Assignments tab in the target's record. This section displays the invalid assignments for all team members who have access to the target, regardless of the ownership. Invalid target assignments can also be seen in the Invalid Target Assignments report, which is a standard report provided by Manufacturing Cloud. This report shows all the invalid assignments for the current user and their subordinates, along with the reason for the invalidity. The report can be filtered by target name, team member name, or invalidity reason. Reference: Distribute Targets and Manage Invalid Targets Unit, Manage Invalid Team Assignments

NEW QUESTION # 46

A consultant has been assigned to comprehensively analyze how an organization utilizes Manufacturing Cloud to improve its business processes and workflows.

Why is it important to understand the landscape of the business before going into the details of requirements?

- A. To support the various business process capabilities across teams that support the customer and the needed areas for integration
- B. To help broaden the scope of the project and initiative so that everything transforms at once
- C. To ensure there's an understanding of the big picture and understand where the real opportunity lies between teams agnostic of Manufacturing Cloud

Answer: A

Explanation:

Explanation

According to the Salesforce Manufacturing Cloud Learning documents, understanding the landscape of the business is important before going into the details of requirements because it helps to identify the pain points, goals, and opportunities for improvement in each business process¹. By knowing how different teams use Manufacturing Cloud to support their customer interactions, such as sales, service, marketing, finance, etc., a consultant can tailor a solution that meets their specific needs and expectations².

Additionally, understanding the landscape of the business also helps to determine which features and data models are most relevant and valuable for each team³.

References:

- * Business Landscape Analysis
- * Manufacturing Cloud Overview
- * Data Model Extensions

NEW QUESTION # 47

The service agents at Universal Containers reported that it takes too long to find information related to contacts and accounts, such as Cases, Assets, Warranties, and Claims.

What should the consultant recommend to make the support process easier?

- A. Create a custom Case Lightning record page.
- B. Enable the Service Console for Manufacturing app.
- C. Enable the Service Console app.

Answer: B

Explanation:

The Service Console for Manufacturing app is a prebuilt app that provides a unified console for customer service representatives (CSRs) to view and manage information related to contacts and accounts, such as Cases, Assets, Warranties, and Claims¹.

The app also provides features such as a timeline of interactions, contextual alerts, relevant actions, and knowledge articles to help CSRs resolve customer issues and provide proactive service1.

The app is designed specifically for the manufacturing industry and integrates with other Manufacturing Cloud features such as Sales Agreements and Account Forecasting2.

The other options are incorrect because they do not provide the same level of functionality and integration as the Service Console for Manufacturing app. Option A would only customize the layout of the Case object, but not the other related objects. Option B would enable the generic Service Console app, which does not have the manufacturing-specific components and data sources.

Reference:

Service Console for Manufacturing - Salesforce

Get Started with Manufacturing Cloud for Service - Salesforce

NEW QUESTION # 48

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