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## Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q166-Q171):

### NEW QUESTION # 166

How many scheduled Engagement Programs is it possible to have

- A. 0
- **B. 1**
- C. 2
- D. 3

**Answer: B**

#### **NEW QUESTION # 167**

A Salesforce Engage user is on their way to a customer offsite. The user just had a conference call on their smartphone and closed a new customer.

How could the sales rep remotely and immediately begin the onboarding nurture process for this new customer?

- A. Use the Salesforce "Send Marketing Cloud Account Engagement Email" button.
- B. Use the Salesforce Mobile App "Send an Email" button.
- C. Use the Salesforce Mobile App "Add to Nurture" button.
- **D. Use the Salesforce "Add to Nurture" button.**

**Answer: D**

#### **NEW QUESTION # 168**

LenoxSoft's Salesforce org uses various record types for their business units. LenoxSoft wants all new data collected in Marketing Cloud Account Engagement to quickly be created in Salesforce with a single, specific record type. Which set of actions would ensure this behavior?

- **A. Automatically assign all prospects in Marketing Cloud Account Engagement and review the Salesforce Connector user's permissions.**
- B. Create an Engagement Program in Marketing Cloud Account Engagement and verify the Salesforce connector.
- C. Manually assign all prospects in Marketing Cloud Account Engagement and verify the Salesforce connector
- D. Regularly export data from Marketing Cloud Account Engagement and data load file into Salesforce

**Answer: A**

#### **NEW QUESTION # 169**

A marketing team is rolling out several pieces of content that will qualify leads as sales-ready and then gated behind Marketing Cloud Account Engagement forms. They want to be able to filter tables in Marketing Cloud Account Engagement by a prospect's interaction with each piece of content.

What strategy would allow the team to do this?

- A. Track downloads in the form reports and build different lists for all submissions.
- B. Build dynamic lists respectively based off of those form submissions.
- C. Add a form completion action to add prospects to the right Salesforce campaign.
- **D. Add a form completion action to apply a tag with the name of the piece of content.**

**Answer: D**

#### **NEW QUESTION # 170**

Can we connect Twilio SMS Center via Marketing Cloud Account Engagement Connector?

- **A. True**
- B. False

**Answer: A**

#### **NEW QUESTION # 171**

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