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## Salesforce Certified Industries CPQ Developer Sample Questions (Q166-Q171):

### NEW QUESTION # 166

A company wants to automatically decrease the price of a smartphone product within specified time frames.

What should a developer configure to meet this requirement?

- A. A promotion and time policies
- B. A context rule on the smartphone product and time policies
- C. **Multiple price lists with affectivity time frames**
- D. A price list entry with affectivity time frames

**Answer: C**

Explanation:

To automatically adjust the price of a smartphone product within specified time frames, the appropriate setup involves: D. Multiple price lists with affectivity time frames: By configuring multiple price lists that have defined effective dates, the system can automatically apply different pricing for the smartphone as time progresses. This method leverages the system's capability to switch between price lists based on their affectivity, allowing for seamless price adjustments according to pre-set schedules.

### NEW QUESTION # 167

Which of these enables you to assign two base prices to a product?

Note: This question displayed answer options in random order when taking this Test.

- A. **A price list entry**
- B. Using price lists
- C. Using an adjustment
- D. Using an override

**Answer: A**

Explanation:

Assigning two base prices to a product in Salesforce Industries CPQ can be accomplished through the use of multiple price list entries. Each price list entry can specify a different base price for the same product under different conditions or for different markets. This approach allows businesses to adapt their pricing strategies flexibly across different customer segments or geographic areas, ensuring that the pricing reflects the market conditions or strategic objectives.

### NEW QUESTION # 168

A developer wants to add product images to a guided selling experience.

What must the developer pass to the getCartProducts method to enable this?

- A. **Set the includeAttachment parameter to true**
- B. Create a subaction to invoke getProductImages
- C. Set the SearchBy parameter to Product2.Images
- D. Set the Render property to true

**Answer: A**

Explanation:

When a developer wants to add product images to a guided selling experience in Salesforce Industries CPQ, they must set the "includeAttachment" parameter to true in the API method getCartProducts. This parameter ensures that the method fetches associated attachments, including images, along with the product data. By enabling this parameter, product images are included in the API response, which can then be utilized within the guided selling interface to enhance the visual appeal and informativeness of product selections.

## NEW QUESTION # 169

Tightest Match calculates multiple conditions as follows:

- A. Both of the above
- B. OR ruleconditions select the highest weighted value
- C. AND rule condition weights are summed together

**Answer: A**

Explanation:

The Tightest Match calculation method in Salesforce Industries CPQ considers multiple conditions and applies the following rules:

\* AND rule conditions: The weights of all met conditions are summed together. This aggregation is used to determine the overall applicability and strength of the rule when all specified conditions are met.

\* OR rule conditions: The highest weighted value among the met conditions is selected. This approach is used when any of the specified conditions suffice for the rule to apply, prioritizing the condition with the greatest significance as indicated by its weight. This method ensures that the rule application is both comprehensive and precise, appropriately reflecting the importance and impact of different conditions in complex decision-making scenarios.

## NEW QUESTION # 170

Which two actions should the developer take to troubleshoot this issue?

Choose 2 answers

- A. Run Refresh Platform Cache
- B. Run Load API Metadata
- C. Run Product Hierarchy Maintenance
- D. Run EPCProductAttribJSONBatchJob

**Answer: A,B**

Explanation:

When a developer prepares to test the rule by running the API cache job and it fails, the likely properties causing the issue are: A. Code: Incorrect or problematic code can lead to failures in the API cache job, as it might not be able to interpret or execute the commands correctly. D. Values for caching: If the values specified for caching are incorrect or not properly defined, it can cause the cache job to fail due to misconfiguration or data errors.

Ensuring that the code is correct and the caching values are appropriately set is crucial for the successful execution of API cache jobs in Salesforce Industries CPQ.

References:

\* Salesforce CPQ API Developer Guide.

\* Troubleshooting Common Issues in Salesforce CPQ.

## NEW QUESTION # 171

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