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## Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q16-Q21):

### NEW QUESTION # 16

When using IDX Workbench and Google Chrome as the default browser, then migrated OmniScripts, integration procedures, and FlexCards will automatically activate in the target org.

How should a consultant manually configure this automatic activation feature in the system if a different browser is used?

- A. By Installing Node.js + Puppeteer module
- B. By Installing Node.js + SFDX

- C. By Installing Node.js + Velocity Build Tool
- D. By Installing Node.js + Visual Studio

**Answer: A**

#### NEW QUESTION # 17

An energy company was onboarded on Energy and Utilities Cloud. They want to see how many Energy and Utilities Cloud licenses are assigned.

What's the most effective way to check for the number of their assigned Energy and Utilities Cloud licenses?

- A. Execute a SOQL query to retrieve the license count
- B. Call Salesforce Support to get the Energy and Utilities Cloud information.
- C. Go to Setup -> installed Packages -> Velocity CMT to see the Energy and Utilities Cloud license information.
- **D. Go to Setup -> Company Information -> Permission Set Licenses.**

**Answer: D**

Explanation:

The most effective way to check for the number of assigned Salesforce Energy and Utilities Cloud licenses is through the Salesforce Setup menu. By navigating to Setup, then to Company Information, and looking at the Permission Set Licenses section, administrators can quickly view the number of licenses assigned and available for various Salesforce products, including Energy and Utilities Cloud. This method provides a straightforward and accessible means of license management within the Salesforce environment. Reference = Salesforce's official documentation on managing licenses, including viewing assigned licenses through the Company Information section, provides comprehensive guidance: [https://help.salesforce.com/articleView?id=users\\_license\\_types\\_available.htm](https://help.salesforce.com/articleView?id=users_license_types_available.htm)

#### NEW QUESTION # 18

An energy company wants to send to its customers various types of communication via digital channels. Which is the preferred cloud that works in conjunction with Energy and Utilities Cloud to achieve mass communication?

- **A. Marketing Cloud**
- B. Sales Cloud
- C. Communications Cloud
- D. Service Cloud

**Answer: A**

Explanation:

Salesforce Marketing Cloud is the preferred solution for energy companies looking to send various types of communication via digital channels to their customers in conjunction with Energy and Utilities Cloud. Marketing Cloud provides a comprehensive suite of tools designed for mass communication, allowing for the creation, management, and delivery of personalized customer communications across multiple digital channels. This integration enhances customer engagement and satisfaction by delivering timely and relevant information. Reference = Salesforce Marketing Cloud documentation highlights its capabilities for mass communication and integration with other Salesforce products, including Energy and Utilities Cloud, to provide a unified platform for customer engagement: <https://www.salesforce.com/products/marketing-cloud/overview/>

#### NEW QUESTION # 19

An energy company uses Salesforce Energy and Utilities Cloud to generate quotes and orders. Two custom fields on quotes get populated during the quote capture process. These two fields need to be populated when the quote gets converted to an order. How can a consultant achieve this without custom code?

- A. Adding fields in CPQ configuration
- **B. Using Field Mapper**
- C. Creating Apex trigger
- D. Adding fields in Checkout method

**Answer: B**

Explanation:

Salesforce Energy and Utilities Cloud enables consultants to map fields from quotes to orders without custom code by using the Field Mapper tool. This feature is designed to streamline the conversion process, ensuring that custom fields populated during the quote capture process are automatically populated in the corresponding order records. By utilizing Field Mapper, consultants can configure field mappings directly within the Salesforce UI, eliminating the need for custom Apex code and simplifying the configuration process. Reference = Field mapping capabilities in Salesforce CPQ (Configure, Price, Quote) and Salesforce Energy and Utilities Cloud are covered in detail in the Salesforce documentation, which includes guidance on using Field Mapper to automate the transfer of information between different objects: [https://help.salesforce.com/articleView?id=cpq\\_field\\_mapping.htm&type=5](https://help.salesforce.com/articleView?id=cpq_field_mapping.htm&type=5)

### NEW QUESTION # 20

An existing Salesforce customer has built a data model with many custom objects for their call center operations. How can the customer use OmniStudio to improve the agent experience?

- A. OmniStudio can be used with custom objects but will need to be migrated to the Energy and Utilities Cloud data model.
- **B. OmniStudio can be used without leveraging the Energy and Utilities Cloud data model.**
- C. Certain agents can use Energy and Utilities Cloud OmniStudio and Data Model, while other agents cannot.
- D. The Energy and Utilities Cloud data model is required for OmniStudio.

**Answer: B**

### NEW QUESTION # 21

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