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Salesforce is a leading cloud-based customer relationship management (CRM) software provider that offers various tools and solutions to help businesses manage their customer interactions more effectively. One such tool is the Salesforce Platform-App-Builder certification, which is designed to help professionals demonstrate their skills and expertise in building custom applications on the Salesforce platform.

Salesforce Platform-App-Builder (Salesforce Certified Platform App Builder) Exam is a certification exam that verifies a candidate's knowledge and expertise in building custom applications and functionality using the Salesforce platform. Platform-App-Builder exam is designed for individuals who wish to demonstrate their skills in developing, customizing, and deploying applications using Salesforce Lightning components, Apex code, and Visualforce pages.

Salesforce Platform-App-Builder Certification is designed for individuals who want to demonstrate their knowledge and skills in building custom applications on the Salesforce platform. Salesforce Certified Platform App Builder certification validates the candidate's ability to design, build, and deploy custom applications using the declarative customization capabilities of the Salesforce platform. Salesforce Certified Platform App Builder certification exam tests the candidate's knowledge on various topics such as data modeling, security, user interface customization, and business logic.

Salesforce Certified Platform App Builder Sample Questions (Q151-Q156):

NEW QUESTION # 151

A business user at Universal Containers wants to update an Account directly from an Opportunity record. What should the app builder create to allow the business user to make these edits?

- A. An update record action with a details component
- B. Opportunity fields updated by a process.
- C. Formula fields displaying the Account fields.
- **D. An update record action with a related record component.**

Answer: D

Explanation:

An update record action with a related record component on the Opportunity layout allows users to edit related Account records directly.

Reference:

Salesforce Help - Creating Quick Actions

NEW QUESTION # 152

What can you build with the Lightning Components framework?

- A. Custom components that override and extend the Salesforce1 app.
- B. A standalone app.
- **C. All of the above.**
- D. Components for the Salesforce app.

Answer: C

NEW QUESTION # 153

Which three options are available when activating a Lightning page from the Lightning App Builder? Choose 3 answers

- **A. Make the page the default homepage for specific apps.**
- B. Assign the page to a combination of apps and permission sets.
- **C. Assign the page to a combination of apps and profiles.**
- D. Make the page the default homepage for specific roles.
- **E. Make the page the org default.**

Answer: A,C,E

Explanation:

When activating a Lightning page from the Lightning App Builder, three options are available:

Assign the page to a combination of apps and profiles. This option allows users to specify which apps and profiles will see the custom Lightning page instead of the default page.

Make the page the org default. This option makes the custom Lightning page the default for all users in the org regardless of their app or profile.

Make the page the default homepage for specific apps. This option allows users to set different homepages for different apps in Lightning Experience. [Source]

NEW QUESTION # 154

When configuring a record type, an app builder can configure the available value of a picklist field for the page layout. Which two Opportunity standard fields are available to be configured directly in the Opportunity record type? (Choose two.)

- A. Forecast category

- B. Lead Source
- C. Type
- D. Stage

Answer: B,C

NEW QUESTION # 155

Universal Containers wants to understand return on investment for the latest advertising buy. They currently use a private security model for all objects.

What should an app builder recommend?

- A. Run an opportunities pipeline report
- B. Change to a public security model
- C. Utilize Account Hierarchies and Roll-Up Summary fields
- D. Configure Campaign Hierarchies and Campaign statistics

Answer: D

Explanation:

Explanation

The app builder should recommend configuring Campaign Hierarchies and Campaign statistics to understand return on investment for the latest advertising buy. Campaign Hierarchies allow users to organize campaigns into parent-child relationships based on common goals or themes, such as product lines or marketing channels.

Campaign statistics allow users to track and measure key metrics for campaigns and campaign hierarchies, such as budgeted cost, actual cost, expected revenue, number of leads, number of contacts, etc. By using these features, users can calculate return on investment for each campaign and campaign hierarchy by comparing actual cost and expected revenue. Utilizing Account Hierarchies and Roll-Up Summary fields is not a valid recommendation, as it does not relate to campaigns or advertising buys. Account Hierarchies allow users to organize accounts into parent-child relationships based on business structure or affiliation, such as subsidiaries or partners. Roll-Up Summary fields allow users to aggregate numeric values from child records related to a parent record by a master-detail relationship. Running an opportunities pipeline report is not a valid recommendation, as it does not provide information about campaigns or advertising buys. An opportunities pipeline report shows the stages and amounts of opportunities in the sales process, such as prospecting, qualification, negotiation, etc. Changing to a public security model is not a valid recommendation, as it does not affect the ability to track and measure campaigns or advertising buys. A public security model is a type of organization-wide default that determines the baseline level of access that users have to records they do not own. A public security model grants all users read or read/write access to all records, regardless of ownership.

NEW QUESTION # 156

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