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शासन निर्जन्य क्रमांक: नवाचि २०२४/प्र.क्र.१६/कार्या-२

२. योजनेचे स्वरूप :- पात्रता कालावधी दरम्यान प्रयेक पात्र महिलेला विच्छा स्वतःच्या आधार लिक कॅलेल्या ब्रेट लाभ दात्ततरण (Direct Benefit Transfer) स्थान वैक खाचात दरमहा रु. १,५००/- इतकी रक्कम दिली जाईल. तसेच केंद्र/राज्य शासनाच्या अन्य आर्थिक लाभाच्या योजनेव्यारे पात्र महिलेस देण्यात येईल.

३. योजनेचे लाभार्थी :- महाराष्ट्र राज्यातील २१ ते ६० या वर्ष योगदातील विवाहित, विधवा, घटस्कोटित, परिव्यक्त्या आणि निराधार महिला.

४. योजनेच्या लाभाव्याची पात्रता:-

- (१) लाभार्थी महिला महाराष्ट्र राज्याचे रहिवाशी असणे आवश्यक आहे.
- (२) राज्यातील विवाहित, विधवा, घटस्कोटित, परिव्यक्त्या आणि निराधार महिला.
- (३) किमान याची २१ वर्ष पूर्ण व कमाल याची ६० वर्ष पूर्ण होईपर्यंत.
- (४) सदर योजनेअंतर्गत लाभ घेण्यासाठी अजें करण्याच्या लाभाव्याचे वैक खाते असणे आवश्यक आहे.
- (५) लाभार्थी कुटुंबाचे वार्षिक उत्पन्न रक्कम रु.२,५० लाखांपेक्षा जास्त नसावे.

५. अपात्रता :-

- (६) ज्याच्या कुटुंबाचे एकांतित वार्षिक उत्पन्न रु.२,५० लाख रुपयांपेक्षा अधिक आहे.
- (७) ज्याच्या कुटुंबातील सदस्य आयकरदाता आहे.
- (८) ज्याच्या कुटुंबातील सदस्य नियमित/कायम कर्मचारी/कर्त्राची कर्मचारी म्हणून सरकारी विभाग/उपक्रम/मंडळ/भारत सरकार किंवा राज्य सरकारच्या चयनिक संस्थेंमध्ये कार्यरत आहेत किंवा सेवानिवृत्तीतर निवृत्तीवेतन घेत आहेत. परतु वात्य यशस्वीरे कार्यरत असलेले तया स्वयंसेवी कानूनार आणि कर्मचारी अपात्र उत्पन्न नाहीत.
- (९) सदर लाभार्थी महिलेने शासनाच्या इतर विभागांमधीत राबविण्यात येणाऱ्या आर्थिक योजनेव्यारे रु.१,५००/- पेक्षा जास्त लाभ घेतला असेल.
- (१०) ज्याच्या कुटुंबातील सदस्य विद्यमान किंवा माजी खासदार/आमदार आहे.
- (११) ज्याच्या कुटुंबातील सदस्य भारत सरकार किंवा राज्य सरकारच्या वोर्ड/कॉर्पोरेशन/वोर्ड/उपक्रमाचे अधिकार/उपाधिक/संचालक/सदस्य आहेत.
- (१२) ज्याच्या कुटुंबातील सदस्यांनी संयुक्तपणे पाच एकरपेक्षा जास्त शेतजमीन आहे.
- (१३) ज्याच्याकडे वारदाची वाहने ट्रिक्टर वगळून त्याच्या कुटुंबातील सदस्याच्या नावावर नोंदविकृत आहेत.

सदर योजनेच्या "पात्रता" व "अपात्रता" निकापानाच्ये सुधारणा करण्याची आवश्यकता असल्यास नियोजन व वित्त विभागाचे अभिप्राय घेऊन शासन मान्यतेने कार्यवाही करण्यात येईल.

पृष्ठ १ नोंदी २

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## Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.</li></ul>

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## 223: CPQ and Billing Consultant Accredited Professional Exam Easily

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### Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q81-Q86):

#### NEW QUESTION # 81

Choose 3 options.

What are three reasons to establish a governance structure as part of your Revenue Cloud project?

- A. To ensure the implementation team is aligned with the customer on assigned work
- B. To establish a communication plan between the implementation team, the customer and the work is coordinated between them
- C. To get agreement on the roles and responsibilities of the implementation team and customer
- D. To assign more work for the customer when it comes to designing and building the Revenue Cloud solution
- E. To ensure the implementation team can work independently for most of the project with little to no input from the customer

**Answer: A,B,C**

Explanation:

A governance structure is essential in every Revenue Cloud implementation.

It ensures:

- ✓ C - Clarity on roles & responsibilitiesA avoids confusion, ensures accountability.
- ✓ D - A communication plan between implementation team & customerCritical for issue management, design reviews, sprint planning.
- ✓ E - Alignment on assigned workEnsures no duplication, no missed tasks, and smooth execution.

Why A and B are incorrect: Option

Reason

A

Governance does not mean the team works independently.

B

Governance does not assign extra work to the customer.

Thus C, D, E is correct.

#### NEW QUESTION # 82

What does RASIC stand for?

- A. Responsible, Accountable, Supporting, Informed, Consulted
- B. React, Action, Support, Informed, Consulted
- C. Responsible, Actionable, Supporting, Informed, Consulted
- D. Responsible, Actionable, Supporting, Informed, Communicate

**Answer: A**

Explanation:

RASIC is a well-known responsibility matrix used in Salesforce projects.

✓ Correct definition: R - Responsible

A - Accountable

S - Supporting

I - Informed

C - Consulted

#### NEW QUESTION # 83

Which usage summary field can be used as an external ID to simplify usage uploads after amendments?

- A. Legal entity
- B. auto number
- C. matching ID
- D. invoice run
- E. source

**Answer: C**

Explanation:

Salesforce Billing uses Usage Summary to combine usage records per:

Billing period

Order Product

Rating characteristics

To simplify future usage uploads after amendments, Billing requires a stable reference to group or map usage lines.

✓ Matching ID is designed exactly for this purpose. It is:

Unique

Persistent across amendments

Used by external rating or mediation systems

Can be used as an External ID

Other fields cannot uniquely support usage upload reconciliation.

Thus, E is the correct answer.

#### NEW QUESTION # 84

After installing Salesforce CPQ in your customer's sandbox org, you notice unacceptable performance times as the primary quote syncs to the opportunity. It's determined the cause for sub-optimal performance is attributed to 30 process builders referencing the Quote and Opportunity along with other heavy customization that was previously created.

What strategy should the Revenue Cloud consultant recommend to the customer?

- A. Architect the Revenue Cloud solution to follow suit by extending customization using coding best practices to improve scalability
- B. Upgrade the org to the latest CPQ and Billing release, this will largely address the performance issues
- C. Baseline current performance, recommend to identify and address the technical debt first before designing the Revenue Cloud solution
- D. Categorize the subpar customizations as 'out of scope', proceed with design and build, and address performance issues as the final task in UAT

**Answer: C**

Explanation:

Your CPQ org is performing poorly because:

30 Process Builders running on Quote & Opportunity

Heavy customization

Excessive automation layers

Salesforce best practice for Revenue Cloud:

Remove technical debt BEFORE designing the CPQ/Billing solution.

Thus:

✓ C - Baseline performance and fix technical debt first Reasons:

CPQ depends heavily on synchronous calculations

Custom automations drastically increase sync time

Process Builder is deprecated; should be migrated to Flow

Poor performance must be cleaned before CPQ design

Why others are wrong: Option

Why Incorrect

A - Upgrade CPQ

Upgrading cannot fix org-level technical debt.

B - Mark issues out-of-scope

Avoiding technical debt leads to project failure.

D - Extend customization

Adding code on top of a broken process worsens performance.

Thus C is correct.

## NEW QUESTION # 85

Which topic of discussion comes first in a salesforce CPQ Scoping Session?

- A. Products and Bundles
- B. Order Management
- C. Business Process Mapping
- D. Quote Document and e-signature

**Answer: C**

### Explanation:

Salesforce CPQ scoping guidance always starts with Business Process Mapping to understand:

Lead → Opportunity → Quote → Contract → Order → Billing → Renewal lifecycles How CPQ/Billing should support the business Products, documents, e-signature, and order management all come after process mapping.

Thus A is correct.

## NEW QUESTION # 86

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