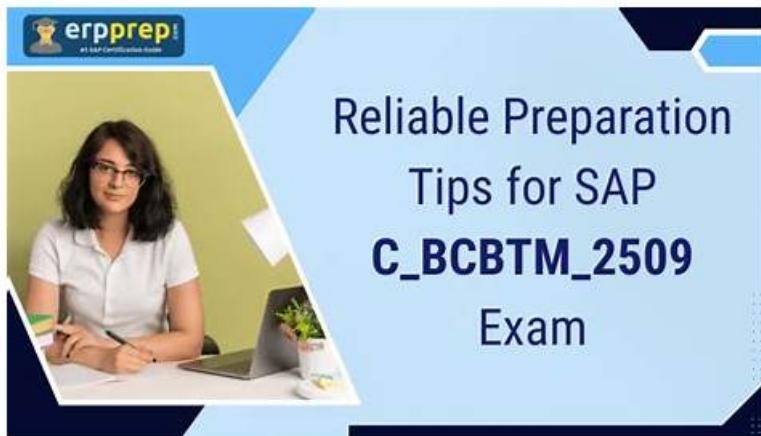


C-BCBTM-2509参考書勉強 & C-BCBTM-2509予想試験



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SAP C-BCBTM-2509 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.
トピック 2	<ul style="list-style-type: none">Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
トピック 3	<ul style="list-style-type: none">Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
トピック 4	<ul style="list-style-type: none">Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.

試験の準備方法-素敵なC-BCBTM-2509参考書勉強試験-最高のC-BCBTM-2509予想試験

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions 認定 C-BCBTM-2509 試験問題 (Q10-Q15):

質問 # 10

What are the benefits of SAP Business Transformation Management solutions?

(Note: There are 2 correct answers to this question.)

- A. They are tools limited to IT landscape analysis and financial reporting.
- B. They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.
- C. They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.
- D. They are process mining tools which can help identifying process and IT infrastructure bottlenecks.

正解: B、C

解説:

SAP Business Transformation Management (BTM) Solutions are comprehensive, cross-functional tools designed to give organizations visibility across business processes, people, and technology - empowering them to manage digital transformation effectively.

"SAP BTM solutions provide end-to-end visibility across processes, people, and applications, helping organizations streamline ERP transformation initiatives." Reference:

Visibility Across the Enterprise (Answer B):

SAP BTM combines the analytical power of SAP Signavio (process intelligence), SAP LeanIX (enterprise architecture), and WalkMe (adoption enablement) to support holistic transformation initiatives.

"BTM solutions provide a unified view of the business and IT landscape, ensuring transparency across processes, systems, and stakeholders." Driving Digital Transformation and Efficiency (Answer C):

These solutions enable companies to improve process performance and IT infrastructure through insight-driven optimization and modernization.

"By enhancing process efficiency and IT infrastructure management, SAP BTM empowers organizations to drive digital transformation with measurable business outcomes." Incorrect Options:

A: BTM solutions go far beyond IT analysis; they connect business, IT, and people perspectives.

D: While process mining is part of the suite (via Signavio), BTM offers much broader transformation management beyond mining alone.

Therefore, the verified answers are:

B: They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.

C: They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.

質問 # 11

What roles do SAP Business Transformation Management solutions play in transformation scenarios?

(Note: There are 2 correct answers to this question.)

- A. They support change management.
- B. They analyze as-is processes and IT landscapes only.
- C. They are limited to the operate phase of transformations.
- D. They provide a data-driven approach for Enterprise Observability.

正解: A、D

解説:

SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete

transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe. "SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management." Reference:

Supporting Change Management (Answer B):

A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.

"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):

BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration. This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.

"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:

A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.

D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.

Therefore, the verified and correct answers according to SAP BTM documentation are:

B: They support change management.

C: They provide a data-driven approach for Enterprise Observability.

質問 # 12

What does WalkMe Discovery help organizations achieve?

- A. Translates all tools into multiple languages automatically
- B. Enhances employee satisfaction scores by 50%
- C. **Identifies underutilized tools and compliance risks**
- D. Automates training development processes

正解: C

解説:

WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.

"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:

The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM²) framework goals for transparency and optimization.

"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.

"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.

Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

質問 # 13

What is one of WalkMe's differentiators when compared to other Digital Adoption Platforms (DAP)?

- A. Limited scalability for smaller businesses
- B. **Offering a combination of guidance tools and actionable analytics**
- C. Ability to operate without integrating into other software
- D. Exclusive focus on customer experience workflows

正解: B

解説:

WalkMe's Digital Adoption Platform (DAP) stands out in the market for its unique combination of real-time user guidance, workflow automation, and actionable analytics. This blend allows organizations to measure and improve digital adoption and employee productivity.

"WalkMe differentiates itself by combining in-app guidance, automation, and actionable analytics that empower organizations to monitor and improve digital adoption at scale." Reference:

Through its AI-driven DeepUI technology, WalkMe provides contextual insights and user behavior analytics to continuously optimize business processes and adoption success.

"The WalkMe platform unifies guidance, engagement, and analytics capabilities - enabling enterprises to measure user experience and optimize adoption journeys." Incorrect Options:

A: WalkMe does integrate with enterprise applications; it overlays them for contextual guidance.

B: Its focus is not exclusive to customer experience workflows; it supports all enterprise systems, including SAP S/4HANA, SuccessFactors, and Ariba.

C: WalkMe is highly scalable and used by global enterprises; it's not limited to small businesses.

Therefore, the correct answer based on SAP BTM and WalkMe documentation is:

D: Offering a combination of guidance tools and actionable analytics.

質問 #14

What is the role of generative AI in SAP Signavio solutions?

- A: It provides instant answers, identifies bottlenecks, and offers recommendations.
- B: It translates process models from one modeling language to another.
- C: It is limited to performing routine tasks like data entry.
- D: It is primarily focused on creating new AI systems unrelated to SAP solutions.

正解: A

解説:

Generative AI in SAP Signavio enhances process intelligence by analyzing complex business process data, identifying inefficiencies, and automatically generating insights and recommendations for optimization.

"Generative AI in SAP Signavio supports business transformation by instantly identifying process bottlenecks, providing intelligent recommendations, and generating process improvement insights based on operational data." Reference:

This AI functionality, embedded in SAP Signavio Process Intelligence and Process Insights, empowers users to accelerate process discovery and analysis using natural language queries and auto-generated improvement suggestions.

"SAP Signavio leverages Generative AI to enable users to query process data conversationally and receive AI-driven insights for faster decision-making." Incorrect Options:

B: Translating process models is done via modeling standards (BPMN), not AI.

C: The AI is purpose-built for SAP's transformation ecosystem, not standalone.

D: It performs high-level analytical and generative tasks, not simple automation.

Verified Correct answer: A: It provides instant answers, identifies bottlenecks, and offers

質問 #15

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