

# Free PDF Quiz 2026 MB-330: Perfect Microsoft Dynamics 365 Supply Chain Management Functional Consultant Latest Exam Pdf



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Microsoft MB-330 (Microsoft Dynamics 365 Supply Chain Management Functional Consultant) Certification Exam is designed to assess one's knowledge and skills in implementing supply chain management systems using Microsoft Dynamics 365. Microsoft Dynamics 365 Supply Chain Management Functional Consultant certification is ideal for individuals who are seeking to validate their expertise in implementing and configuring supply chain management solutions using Microsoft Dynamics 365.

## Microsoft MB-330: Topics Outline

**There are a few different topics covered in the Microsoft MB-330 exam, including:**

The first domain makes up 20-25% of the exam syllabus and is called **Implement Product Information Management**. The subtopics included here are: creating and managing products; configuring products for supply chain management; managing inventory pricing & costing. The second subject area is **Implement Inventory Management** and makes up 15-20% of the entire content. The subdomains are: configuring inventory management; managing and processing inventory activities. The third topic is known as **Implement and Manage Supply Chain Processes** and constitutes 15-20% of the exam content. It comes with implementing procurement & sourcing; implementing common sales & marketing features.

**Implement Warehouse Management & Transportation Management** is the next section that makes up 20-25% of the exam content. It includes the following subdomains: configuring warehouse management; performing warehouse management processes; implementing transportation management. The last area in **Implement Master Planning** (15-20%) that covers the following subtopics: configuring master planning & forecasting; running master plans and managing planned orders; implementing additional master planning features.

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## Questions

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Passing the MB-330 exam requires knowledge and experience in the supply chain management domain, as well as a complex understanding of various software solutions offered by Microsoft Dynamics 365. By obtaining this certification, candidates can help organizations implement and optimize supply chain management solutions that are aligned with their business objectives. The Microsoft MB-330 Exam is valued in the industry and can lead to better career prospects and higher earning potential for those who succeed.

## Microsoft Dynamics 365 Supply Chain Management Functional Consultant Sample Questions (Q340-Q345):

### NEW QUESTION # 340

You need to configure the pricing for the white-labeled products.

Which system object should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

#### Answer:

Explanation:

Explanation

Box 1: Price Group

Note: Requirements. White labeling

\* Trey Research will provide and maintain a 'Compare to' price for customers to use to compare the white-labeled products. This Compare to price will also be the default item price for the customer if the customer accidentally lets a contract price expire.

Price Group

In Microsoft Dynamics AX, price groups can be used to specify a set of prices that you want apply to a group of customers, vendors, or items.

\* For item transactions, prices are derived from price groups that are referenced in trade agreements in the Sales and marketing module.

Box 2: Trade allowance

Note: Customers are categorized into four pricing tiers (A, B, C, and D) based on sales volume over the past 12 months.

Promotional fund and Trade allowance agreement

A trade allowance agreement is an incentive program where pay-for-performance monetary rewards are offered to customers that achieve specific volume targets and/or behavioral goals. Promotional funds are budgeted expenditures. In that way, the promotional campaigns can be captured.

Box 3: Price Group

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-creating-and-using-price-groups>

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/trade-allowance#promotional-fund->

### NEW QUESTION # 341

You need to consolidate orders and prepare to rate shop shipments.

How should you complete the setup? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

#### Answer:

Explanation:

Topic 3,

Overview

## Adventure Works Cycles

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question in this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. If the case study has an All Information tab, note that the information displayed is identical to the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

### Background

Adventure Works Cycles builds stock and custom mountain bikes and is headquartered in San Diego. It has the following assembly and warehouse locations:

Denver, Colorado, United States

San Diego, California, United States

Budapest, Hungary

Most manufacturing is outsourced, with each facility only assembling the bikes. Parts are stocked at all facilities and may be transferred between warehouses or legal entities. All of the parts are at standard cost.

Current environment.

Organizational structure

The following diagram shows the structure of Adventure Works Cycles.

Each of the physical locations in the United States (US) is a warehouse.

Hungary assembles and distributes products to the rest of the European Union (EU).

The EU legal entity is expected to add additional warehouse locations.

All legal entities roll up to a financial consolidation company.

Current environment.

Purchasing

Higher quality tires that are used in new orders have become popular. Due to the volume of orders, the company wants to negotiate pricing with VendorC. The vendor agrees to a discounted price for 500 tires purchased within the next six months. Once the 500 tires have been purchased, the discount will be re-evaluated based on demand.

Once a purchase is approved, for audit purposes it cannot be changed.

Whenever possible, parts are purchased from vendors also within the EU. A purchase order was placed for a bike seat manufacturer in Italy.

Parts for custom orders may not always be kept in stock and will need to be procured.

Current environment. Purchasing requisitions

The following flow chart depicts the purchase requisition process:

Requirements

Purchasing

Items for purchase requisitions are governed by each country. Each of the country-specific products will be grouped together for selection.

Purchase orders must follow the requisition process.

All existing purchase orders for brakes must account for the change to VendorB.

Requirements. Inventory

Standard costs are based on purchase fluctuations within a single month.

Tires use floating zones due to limited warehouse space.

Requirements

Operations

Due to recent brake failures, Adventure Works Cycles plans to purchase brakes from VendorB instead of VendorA. Although the brakes from Vendor B will continue to use the same item number as the brakes from VendorA, the price is slightly higher from VendorB. Adventure Works Cycles will pay list price from VendorB. The order for VendorB needs approval and the usual approver for purchase requisitions is on vacation.

All brakes from VendorA that are in stock must be tested. The process for brake testing must be implemented for all inbound orders. Quality orders must be automatically created upon receipt of the first shipment against a purchase order only.

UserC needs to consolidate brake inventory after it has been cleared for sale.

Ordering of the new brakes order will incur an additional cost because it is a rush order.

## Requirements

### Custom orders

Custom orders are placed for items that do not exist in the item master.

Hungary does not process custom orders.

The United States does process custom paint orders. Most custom paint colors are special order and require purchase requisitions.

Quotes must be obtained from a minimum of two suppliers per company policy and compared for the shipping, costs, and other variables. Quotes will not be selected based on lowest price only.

### Issues

A special order for 26 high-end tires is received. This item is no longer in stock from the current vendor.

Goods have been received in stock, but the matching invoice has not yet been received at the time of month close.

UserA needs to set up pricing for the items purchased from VendorC and ensure that accounting validates the receipt and invoice against the agreement.

UserB needs to send out a request for quotation (RFQ) for custom paint. The vendor will be selected based on pricing, volume discounts, and lead time.

## NEW QUESTION # 342

A distribution company uses Dynamics 365 Supply Chain Management

Users in the warehouse must have the ability to create process transfer orders from a mobile device.

You need to complete setup.

Which areas should you configure?

### Answer:

Explanation:

Explanation:

## NEW QUESTION # 343

Case Study 7 - Coho Vineyard & Winery

### Background

Coho Vineyard & Winery is a parent company that has two subsidiaries: Coho Vineyard and Coho Winery. Coho Vineyard is based in Medford, Oregon. The vineyard grows the grapes and then produces and bottles the wine. Coho Winery, based in Grants Pass, Oregon, distributes packaged wine to businesses and consumers. The winery sells imported cheese and olive oil in addition to the wines.

### Current environment. Technology landscape

Coho Vineyard & Winery requires financial reporting from both Coho Vineyard and Coho Winery.

The parent company consolidates financials in a third-party tool.

Coho Winery currently manages inventory and financials on spreadsheets separately from the parent company.

### Current environment. Inventory and warehousing

- The entire warehouse is temperature controlled. A refrigerated section of the warehouse is used for items that require colder storage.

- The items do not have fixed locations in the warehouse.

- Coho uses smart numbering for cheese items today. The items start with F for France and U for United States such as the following:

F11234 = French cheese

U14567 = US cheese

- Currently, wine does not use smart numbering.

- Inventory is valued at First In, First-Out (FIFO).

- Olive oil has a 12-month shelf life.

- WineA is expensive and not regularly stocked in the warehouse.

- WineB must be in the refrigerated section of the warehouse.

- WineC is non-refrigerated wine and is the majority of inventory in the warehouse.

### Current environment. Vendors and procurement

- Cheese is purchased from vendors in two countries: France and United States.

- Non-cheese items can be purchased from vendors in other countries or regions.

- Olive oil is bought and sold in full cases of six each.

- When Coho Vineyard produces more wine than expected in a season, rebate programs are offered to any company whose monthly purchases exceed \$5,000.

#### Requirements. General

- The Coho Vineyard & Winery parent company, as well as Coho Vineyard, will not be considered in the implementation of Dynamics 365 Finance and Dynamics 365 Supply Chain Management for Coho Winery. They plan to implement them as separate legal entities in the next five years.

#### Requirements. Inventory and warehousing

- Items must be renumbered in the new system.
- Separate item numbers must be used for each imported item for use in simplified reporting by source country or region.
- Advanced Warehouse Management capabilities must be enabled in the new system.
- Each bottle of wine has a single item number.
- The vintage of each bottle will change annually and may affect the cost of the bottle. This cost must be tracked by year.
- Some bottles of wine require refrigeration. The system must automatically define where items must be stored in the warehouse.
- Wine must be grouped in a hierarchy such as the following:

#### Red

- Cabernet
- Merlot

#### White

- Chardonnay
- Pinot

- Inventory value must be stored at each month end.
- Each month, the olive oil on-hand inventory is evaluated. Anything with less than six months left on the shelf life is sold to a discount retail store. If less than 90 days remains for the shelf life, then the olive oil is donated or destroyed.
- At least 20 cases of olive oil and no more than 50 cases are on hand and not reserved for upcoming customer orders.
- WineB must be refrigerated.

#### Requirements. Vendors and procurement

- The cheese smart numbering system will not be used in the future. Instead, the system must use standard configurations to ensure the correct cheese items are used for the correct country or region when ordering.
  - Olive oil must be managed in full cases only, although the inventory cost must be calculated as cages.
  - Should any bottle of olive oil be broken within a case, the cases will be sold at a discounted price.
  - Vendor rebates must be calculated and submitted for a claim.
  - Rebate programs are passed on to the retailers selling Coho Winery wines. The rebates must be claimed from Coho Vineyard.
  - Purchase orders (POs) must be maintained online with tracked changes between the vendors and the buyers.
  - The controller decides WineA must not be held in financial inventory on the Coho Winery books.
- The winery makes an agreement with the vendor that WineA will be owned by the vendor until a later date.

- Vendor1 sends bulk shipments. Coho Winery does not always have enough warehouse staff to receive inventory. The company requires Vendor1 to send advanced shipping notices (ASNs).
- The operations coordinator must schedule inbound loads. The company requires automation of inbound load creation where possible.

#### Issues

- The warehouse is at maximum capacity. Empty bin locations are not always available.
- The warehouse manager wants to establish fast moving locations for WineB on the floor and refill locations from higher rack storage.
- Coho Winery recently conducted an internal audit risk assessment. The risk assessment found that inventory value reports were stored in spreadsheets. The spreadsheets can easily be edited and lack controls.
- After olive oil is counted, multiple cases are destroyed due to shelf life. The inventory planner must determine if a new PO should be placed for olive oil.
- The vendor rebates claims are often rejected because the claims were miscalculated by not including discounts.
- The purchasing manager receives multiple complaints regarding POs:

Issue 1: PO changes are not accepted and confirmed, resulting in out-of-stock issues.

Issue 2: Vendors do not have control on responses to POs. Instead, the vendors rely on emails.

#### Hotspot Question

You need to configure the requirements for WineA.

What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

#### Answer:

Explanation:

## Case Study 5 - Trey Research

### Background

Trey Research is a multinational manufacturer of health and dietary supplements based in Seattle, Washington. The company is experiencing a rapid expansion not only in its supplements but as a lifestyle brand that also sells apparel. The supplements and apparel businesses operate independently but manufacture and operate in the same legal entity.

### Current environment

#### Technology

Trey Research is migrating from an outdated, on-premises version of Dynamics AX to Dynamics 365 Supply Chain Management. The company wants to retain a lot of its current data structures and processes but adopt new efficiencies when the benefit is obvious. The company uses a third-party e-commerce site that is custom developed by an internal developer.

### Current environment. Items

#### Product numbering

All items are numbered by using a smart numbering format: [Product SKU+Size+Color+Style].

For reporting, items are queried for sales and inventory reports by using the first six digits of the item number or until the first dash is encountered.

- A t-shirt could be 01001-S-Red for item 1001 in a size small with the color red.
- A single energy drink could be 02001-12oz or 02001-20oz for the different sizes that product 02001 is sold in.

#### Product attributes

- All clothing shares the same set of product attributes.
- Supplements may share the same Product SKU but can have different attributes for the different size, color, or style variations of the product.
- Product attributes that are unnecessary for an item should be excluded from the item.

#### Pricing

- All items always have a default price. This price will not expire.
- An item will have four different prices created for it every month, one for each customer tier, as detailed later in this section. The pricing expires at the end of the month. If no special pricing is created, the default item price will be used.
- The monthly sales price in which the additional price breaks are determined is based on the estimated cost of the manufactured items.
- Customers are categorized into four pricing tiers (A, B, C, and D) based on sales volume over the past 12 months.
- Customers can negotiate special pricing for items in 30-day, 60-day, and 90-day increments.

Quantity restrictions may be placed, depending on the item discount and promotion.

- Promotional pricing is not used today. Pricing is restricted to monthly prices and customer-specific contract pricing.

#### Cost

Items use a FIFO costing model today in their current Dynamics AX 2009 environment; however, using the FIFO costing method has created problems.

### Current environment. Warehouse and inventory

- Warehouse requirements are simplistic. There is only one site. The site has two warehouses.
- Trey Research needs to make sure that any energy drinks and nutritional supplements are manufactured and packaged with the highest standards. Trey Research automatically inspects products when all products are reported as finished. All products are inspected again when the items are picked.
- Energy drinks require independent tests to check for dents in packaging, carbonation levels, and fill level.
- Nutritional supplements require separate tests for packaging, expiration date, product seal, and product labeling.
- Government compliancy and consistency testing are handled outside of the Enterprise Resource Planning (ERP) system.
- Resalable products are placed on one of two racks in the warehouse.

### Requirements

#### Requirements. Technology

Trey Research will integrate all pricing and discount capabilities to its e-commerce website.

#### Requirements. Items

- Reporting on products should be streamlined as much as possible.
- The item numbering does not have to equate to the actual item number.
- The future costing methods adopted must be commonly accepted for manufacturers.
- Inventory costing should be done after a full inventory valuation is complete. It should take into consideration the direct materials, direct labor, and overhead that goes into an item.
- Any costing method used needs the ability to track cost records about an item, cost categories, and calculation formulas for indirect costs.
- The profitability for nutritional supplements manufacturing processes needs to be expressed in terms of the cost categories for routing operations and the calculation formulas for manufacturing overheads.
- If a vendor can no longer deliver the raw materials for the energy drinks due to supply chain issues, the costs for using an alternative vendor to source the raw materials should be used to determine the impact on profits.

- Apparel items will not be upgraded to the new costing method until after the go-live date due to resourcing and implementation limitations from the apparel team.

Requirements. Pricing

Trey Research plans to do promotional pricing. Certain products will receive special pricing during the hours of extreme sporting events that Trey Research sponsors. Before or after the event, normal pricing will resume.

Requirements. White labeling

- Trey Research wants to start white labeling its products under the brands of major nutritional retail store brands. These products would only be sold to specific customers.

- Trey Research will provide and maintain a 'Compare to' price for customers to use to compare the white-labeled products. This Compare to price will also be the default item price for the customer if the customer accidentally lets a contract price expire.

- The configuration of these restrictions must be applied automatically when creating new products for those customers.

Requirements. Warehouse and inventory

- If products in the warehouse must be blocked from transactions for a specific reason, such as a health and safety review, warehouse users should be able to block the products quickly from the ERP system.

- All product quality tests should be processed in a uniform and consistent manner.

- Creation of any quality processes for products inbound to the warehouse, from the production line, or outbound from the warehouse to consumers should be automatically created to facilitate execution.

Testing requirements:

Requirement 1: 100 percent of all nutritional supplements and 50 percent of all energy drinks must be tested when production orders are completed. After a product is in testing, 100 percent of all tests must be completed.

Requirement 2: 75 percent of all nutritional supplements and energy drinks should be tested against their required tests during an outbound process.

Damaged products must be placed in one of four bins (based on product type) during the inspection process.

You must define quarantine zones to optimize product visibility throughout the testing process.

Hotspot Question

You need to configure the extreme sports discounts.

Which component should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

**Answer:**

Explanation:

□ Explanation:

Box 1: discount

Requirements. Pricing

Trey Research plans to do promotional pricing. Certain products will receive special pricing during the hours of extreme sporting events that Trey Research sponsors. Before or after the event, normal pricing will resume.

Box 2: periodic

A discount period defines the period during which a price adjustment or discount is valid.

Box 3: catalog

A product catalog is a collection of products with their pricing information. The product catalog entities let you create a rich product classification system in Dynamics 365 for Customer Engagement that provides support for:

\* Defining multiple pricing and discounting models. You can also use custom pricing instead of the Customer Engagement system pricing to calculate prices when you associate a product or bundle to an opportunity, quote, order, or invoice. Further, you can select whether to apply discounts for products at the per-unit or line level.

\* Etc.

Note: Price groups are at the heart of price and discount management in Commerce. Price groups are used to assign prices and discounts to Commerce entities (that is, channels, catalogs, affiliations, and loyalty programs). Because price groups are used for all pricing and discounts, it's very important that you plan how you will use them before you start.

\* trade agreement discounts

The capability to work with categories is a key differentiator between discounts and trade agreement discounts, and the main reason that we discourage you from using trade agreement discounts. Categories are organized in a multi-level hierarchy. By contrast, the item discount groups that are used by trade agreements are only a single level of grouping, and each group is specific to one of the three trade agreement discount types, such as Line discount, Multiline discount, and Total discount. Therefore, for trade agreements, if you want to use the same set of products in all three trade agreement discount types, you must create and manage three independent discount groups.

\* An affiliation identifies customers who are members of a group, or are associated with one, for example, seniors or students.

Before you can add affiliations to customer records, you must set up affiliations and their discounts.

Reference: [https://www.pmlive.com/intelligence/healthcare\\_glossary/Terms/t/trade\\_allowance](https://www.pmlive.com/intelligence/healthcare_glossary/Terms/t/trade_allowance)

