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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.

Topic 2	• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 3	• Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q11-Q16):

NEW QUESTION # 11
An administrator is running into performance issues due to a high number of records being created in a flow. How can the administrator modify the flow to improve scalability?

- A. Offload the creation of records to a Subflow that will be called in the Reference Flow
- B. Use the Bulk Create Records node in the Flow to improve performance
- C. Ask a developer to create a Flow apex action to offload the creation of records
- D. Ask a developer to offload all the Flow functionality to Apex code via Triggers and Apex classes

Answer: B

Explanation:
The best way for an administrator to modify the flow to improve scalability when running into performance issues due to a high number of records being created in a flow is to use the Bulk Create Records node in the Flow. This node allows the administrator to create multiple records of the same object type in one transaction, which reduces the number of database operations and improves the flow performance. Verified Reference: https://help.salesforce.com/s/articleView?
id=sf.flow_ref_elements_data_bulk_create.htm&type=5

NEW QUESTION # 12
Which two APIs can an admin suggest so that customers can initiate order cancellations and returns from the B2C Commerce storefront and have their action carry out the cancel and return operations in Order Management?

- A. Streaming APIs
- B. Bulk APIs
- C. REST APIs
- D. Connect APIs

Answer: C,D

Explanation:
Two APIs that an admin can suggest so that customers can initiate order cancellations and returns from the B2C Commerce storefront and have their action carry out the cancel and return operations in Order Management are:
Connect APIs. These are RESTful APIs that expose resources in Order Management, such as orders, payments, shipments, etc. They allow customers to perform CRUD (create, read, update, delete) operations on these resources from external systems, such as B2C Commerce.
REST APIs. These are HTTP-based APIs that enable developers to access data in Order Management using standard HTTP methods, such as GET, POST, PUT, PATCH, and DELETE. They allow customers to interact with Order Management resources using JSON or XML formats.
Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_connect_api.
htm&type=5 https://help.salesforce.com/s/articleView?id=sf.order_management_rest_api.htm&type=5

NEW QUESTION # 13

What type of relationship exists between FulfillmentOrder and Location?

- **A. Many-to-One Lookup(Location) Fulfil led from Location Id**
- B. One-to-One Lookup (Location) FulfilledFrom Location
- C. One-to-Many Lookup (Location) FulfilledFrom Location Id
- D. Junction (Many to Many)

Answer: A

Explanation:
The type of relationship that exists between FulfillmentOrder and Location is Many-to-One Lookup (Location) FulfilledFrom Location Id. A Lookupfield is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. A Many-to-One relationship means that many child records can be related to one parent record, but not vice versa. In this case, a FulfillmentOrder has a Lookup field named FulfilledFrom Location Id that references a Location record. A Location is a record that represents a physical location from which order product items are fulfilled, such as warehouses and retail stores. A Locationcan have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Location. Verified References: https://help.salesforce.com/s/articleView?id=sf.custom_field_types. htm&type=5https://help.salesforce.com/s/articleView?id=sf.order_management_location.htm&type=5

NEW QUESTION # 14
What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- **A. Order Payment Summaries**
- B. Payments
- C. Payment Summaries
- D. Order Payments

Answer: A

Explanation:
Explanation
The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified References:
https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5https:

NEW QUESTION # 15
Which objects can a Process Exception be related to?

- A. Order Summary, Order Details, Fulfillment Order
- **B. Order Summary, Fulfillment Order**
- C. Order Details, Fulfillment Order, Payment Invoice
- D. Order Summary, Fulfillment Order, Payment Invoice

Answer: B

NEW QUESTION # 16
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It is universally accepted that the competition in the labor market has become more and more competitive in the past years. In order to gain some competitive advantages, a growing number of people have tried their best to pass the Order-Management-Administrator exam. Because a lot of people hope to get the certification by the related exam, now many leaders of companies prefer to the candidates who have the Order-Management-Administratorcertification. In their opinions, the certification is a best reflection of the candidates' work ability, so more and more leaders of companies start to pay more attention to the Order-Management-Administrator certification of these candidates. If you also want to come out ahead, it is necessary for you to prepare for the exam and get the related certification.

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