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### SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

### SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q17-Q22):

#### NEW QUESTION # 17

What key market trend is driving the need for integrated Spend Management solutions?

- A. Increased reliance on manual procurement processes
- B. Emphasis on visibility into spending patterns**
- C. Decreased focus on sustainability considerations
- D. A shift toward AI-driven tools

**Answer: B**

#### NEW QUESTION # 18

In SAP Fieldglass, which AI enhancement aids buyers in reflecting clear job requirements without bias to their suppliers?

- A. AI-generated SOW descriptions**
- B. AI-generated resume analysis
- C. AI-assisted position summary

- D. AI-assisted creation of statements of work

**Answer: A**

#### **NEW QUESTION # 19**

Which feature of SAP Concur uses Generative AI to automatically itemize complex hotel receipts?

- A. **ExpenseIt**
- B. Verify
- C. Concur Request
- D. Intelligent Audit

**Answer: A**

#### **NEW QUESTION # 20**

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. **AI-generated resume analysis**
- B. AI-generated work statements
- C. Conventional role-change entries
- D. Traditional manager referrals

**Answer: A**

#### **NEW QUESTION # 21**

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

- A. Workforce payments
- B. **Time-consuming onboarding**
- C. **Fragmented labor management**
- D. Data privacy regulation issues

**Answer: B,C**

#### **NEW QUESTION # 22**

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