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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q83-Q88):

NEW QUESTION # 83

The CRM Analytics consultant at Cloud Kicks is asked to a dashboard displaying Opportunities data on the account's record page. The dashboard should display only opportunity data related to the current account viewed. How should the consultant accomplish this?

- A. Create the dashboard, insert in the account's record page, and apply a filter based on the account's Id field.
- B. Create the dashboard, insert in the account's record page, and apply a filter based on the opportunity's Id field.
- C. Create a dashboard, clone it and filter It for each account record, and embed them into the account's record pages accordingly.

Answer: A

NEW QUESTION # 84

Universal Containers' CRM Analytics team is building a dashboard with two widgets.

1. List widget associated to the query "Type_2" and grouped by the dimension "Type" (multi-selection)
2. Donut chart widget associated to the query "Step_pie_3" and grouped by the dimension "Type" The team wants to use bindings/interactions so any selection in the List widget will filter the Donut chart. The queries use different datasets, and users should be able to choose more than one Type (multi-selection).

What is the right syntax for the binding/interaction?

- A.
- B.
- C.

Answer: C

Explanation:

For the given requirement where a selection in a list widget needs to filter data displayed on a donut chart, and considering the list allows for multi-selection of the 'Type', the correct binding/interaction would be to use a syntax that captures the multi-select aspect and passes it appropriately. The right syntax, as indicated in Option A, looks like this:

```
"{{column(Type_2.selection, ['Type\']).asObject()}}"
```

This syntax ensures:

* Multi-selection: The column() function in combination with .asObject() ensures that multiple selected values from the 'Type_2' query can be passed as an object, which the donut chart can utilize to filter its content.

* Correct Data Type Handling: By using .asObject(), the binding ensures the data passed between widgets maintains the correct structure expected by the CRM Analytics dashboard, thereby ensuring accurate filtering.

NEW QUESTION # 85

Exhibit.

Given that the queries are using different datasets, which change should a CRM Analytics consultant make to solve this issue?

- A. Use "Connect Data Sources" and create a connection to connect the two datasets.
- B. Use "Connect Data Sources" and create a connection to connect the two widgets.
- C. Use result binding/Interaction in the filters section of the query "Type 1".

Answer: A

NEW QUESTION # 86

A consultant runs the sharing inheritance coverage assessment for the Opportunity object and finds that some records exceed 400 sharing descriptors.

What should the consultant do?

- A. Use security predicates in CRM Analytics.
- B. Increase the sharing descriptor limit in the analytics settings.
- C. Contact Salesforce Support to increase the sharing descriptor limit.

Answer: A

Explanation:

When a record exceeds 400 sharing descriptors, it can cause performance issues or sharing rule complications in CRM Analytics. In such cases, the recommended solution is to use security predicates, which allow fine-tuned control over which data is visible to users based on their sharing rules and permissions. Security predicates reduce the number of sharing descriptors by enforcing security at the dataset level rather than relying solely on record-sharing mechanisms. Increasing the sharing descriptor limit is not an available option, and Salesforce Support does not typically increase this limit, making the use of security predicates the best approach.

NEW QUESTION # 87

The sole manager of a CRM Analytics app at Cloud Kicks is leaving the company. What should the CRM Analytics consultant do to ensure the app remains accessible?

- A. Deactivate the user and assign an active one to the app's manager role.
- **B. Assign an active user the app's manager role before the previous manager is deactivated.**
- C. Wait for the CRM Analytics app to auto-assign an active user as its manager.

Answer: B

Explanation:

To ensure continuity in managing a CRM Analytics app at Cloud Kicks after the current manager leaves, it is critical to proactively assign a new manager. Here's why this is the best approach:

* **Role Transition:** Assigning a new manager before the current manager's account is deactivated ensures there is no gap in app management, maintaining access and administrative continuity.

* **Avoid Disruption:** Waiting for an automatic reassignment (which does not typically occur in CRM Analytics) or post-deactivation reassignment could disrupt the management and operation of the app, potentially leading to access issues or administrative challenges.

* **Proactive Management:** This approach is in line with best practices for CRM system management, where critical roles and responsibilities are transitioned smoothly to avoid any operational disruptions.

NEW QUESTION # 88

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