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IIBA CPOA Exam Sample Questions And Answers (Latest 2023 – 2024) Complete Solution

1. At the end of the structured iteration planning session, the team affirms a shared commitment to the iteration goal that is:

- A. clearly understood, compelling, measurable.
- B. common, projectable, commendable.
- C. clear enough, trackable, acceptable.
- D. traceable, well understood, agreeable. - 1. - A

2. Which technique would a product ownership analysis (POA) practitioner use to understand which product characteristics or qualities will prove to be a significant differentiator in the marketplace?

- A. Balanced scorecard
- B. Value stream mapping
- C. Kano analysis
- D. Metrics and key performance indicators - 2. - C

3. How should stakeholder analysis be assessed as the work progresses?

- A. Ad hoc
- B. Retrospectively
- C. Sequentially
- D. Continually - 3. - D

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q33-Q38):

NEW QUESTION # 33

A high-performance team requires team members to have complementary capabilities so that the product team structure and competencies help:

- A. recognize enterprise context.
- B. assess different types of capabilities.
- C. impart product and domain context.
- **D. create a shared vision.**

Answer: D

Explanation:

Complementary capabilities enable team members to work toward a shared vision, leveraging diverse skills to collaboratively achieve the product's goals and deliver maximum value.

NEW QUESTION # 34

A product ownership analysis (POA) practitioner should consider performing which of the following in response to a changing target market?

- A. Storyboarding the solution
- B. Applying human-centered design principles
- C. Grooming the product backlog
- **D. Revising the minimal viable product (MVP)**

Answer: D

Explanation:

When the target market changes, revising the MVP ensures that the product's initial deliverable remains aligned with the new market needs, allowing the team to focus on delivering the most relevant and valuable features.

NEW QUESTION # 35

To create a shared understanding and meaningful conversation, the value proposition canvas tool feeds two segments of the business model canvas, the value proposition and:

- A. key partners.
- B. key resources.
- **C. customers.**
- D. costs.

Answer: C

Explanation:

The value proposition canvas directly informs the value proposition and customer segments of the business model canvas, ensuring alignment between what the product offers and the needs of its target customers.

NEW QUESTION # 36

What product metric does a product ownership analysis (POA) practitioner use to validate high-value product backlog items?

- A. Product value goals
- B. Feature activations

- C. Product downloads
- D. Feature usage rate

Answer: D

Explanation:

Feature usage rate validates high-value PBIs by showing how often and effectively customers use specific features, confirming whether those items are delivering the expected value.

NEW QUESTION # 37

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. Value proposition canvas
- B. Product roadmap
- C. Empathy map
- D. \$100 test

Answer: D

Explanation:

The \$100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., \$100) across features, helping validate their perceived value and priority for the product.

NEW QUESTION # 38

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