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Salesforce Certified Industries CPQ Developer Sample Questions (Q233-Q238):

NEW QUESTION # 233

Which two actions should the developer take to troubleshoot this issue?
Choose 2 answers

- A. Run Refresh Platform Cache
- B. Run Product Hierarchy Maintenance
- C. Run Load API Metadata
- D. Run EPCProductAttribJSONBatchJob

Answer: A,C

Explanation:

When a developer prepares to test the rule by running the API cache job and it fails, the likely properties causing the issue are: A. Code: Incorrect or problematic code can lead to failures in the API cache job, as it might not be able to interpret or execute the commands correctly. D. Values for caching: If the values specified for caching are incorrect or not properly defined, it can cause the cache job to fail due to misconfiguration or data errors.

Ensuring that the code is correct and the caching values are appropriately set is crucial for the successful execution of API cache jobs in Salesforce Industries CPQ.

References:

- * Salesforce CPQ API Developer Guide.
- * Troubleshooting Common Issues in Salesforce CPQ.

NEW QUESTION # 234

Deleting an item in Vlocity Cart triggers the applicable CPQ rules and pricing engines to run.

- A. False
- B. True

Answer: B

Explanation:

In the Salesforce Industries CPQ framework, interactions with the cart, including adding or deleting items, trigger evaluations of applicable rules and pricing recalculations:

* A. True - Deleting an item from the Vlocity Cart does indeed initiate the re-evaluation of relevant CPQ rules and pricing engines. This ensures that any changes in the cart are reflected immediately in the pricing and that all rules are correctly applied based on the new cart composition.

NEW QUESTION # 235

A developer is creating a website for a communications company. As part of the site experience, the developer needs to retrieve products and display them to anonymous users for selection.

- A. Cart-Based API - Get Cart Items (getCartItems)
- B. Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode)
- C. Digital Commerce API - Get Offer Details (getOfferDetails)
- D. Cart-Based API - Get List of Products API (getCartProducts)

Answer: B

Explanation:

For a developer creating a website to display products for selection by anonymous users, the appropriate API to use is: A. Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode): This API is designed to retrieve a list of offers, typically product offerings, based on catalog specifications. It is suitable for situations where products need to be displayed publicly, as it can be accessed without requiring user authentication, making it ideal for use with anonymous users.

This API facilitates the easy display of product options to users who are not logged in, supporting scenarios typical in e-commerce and digital marketing platforms.

References:

- * Salesforce Industries API Documentation.
- * Developer guide on using Salesforce Digital Commerce APIs.

NEW QUESTION # 236

You want to price the newest smartphone for B2B customers at \$999, but \$900 for B2C customers. What is the best way to do it

- A. Use two different price list
- B. Assign the product to a pricebook and create two pricebook entries
- C. Create product bundles and create a pricing Override
- D. Create two versions of the smartphone product and create different pricing for each

Answer: B

Explanation:

To differentiate pricing for a product like a smartphone between B2B and B2C customers, the best approach is to assign the product to a pricebook and create two pricebook entries. This strategy allows for distinct pricing structures to be maintained within the same organizational framework, using separate pricebook entries to specify the \$999 price for B2B customers and the \$900 price for B2C customers. This setup leverages Salesforce's native functionality to manage differentiated pricing strategies efficiently within its CPQ system.

NEW QUESTION # 237

Entity Filters apply multiple conditions:

Note: This question displayed answer options in random order when taking this Test.

- A. Using AND if there no formula stated
- B. Using the AND condition
- C. Using the OR condition
- D. By arranging the list order

Answer: B

Explanation:

Entity Filters in Salesforce Industries CPQ apply multiple conditions using the AND condition:

* B. Using the AND condition - When setting up entity filters, conditions are combined using AND, meaning all conditions must be met for the filter to apply. This allows for precise control over when rules are triggered based on multiple attributes or requirements.

NEW QUESTION # 238

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