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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details

Topic 1	- Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.
Topic 2	- Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.
Topic 3	- Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.
Topic 4	- Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.

Salesforce Certified Platform Administrator II Sample Questions (Q105-Q110):

NEW QUESTION # 105
An administrator at Clod Kicks has build a flow that delivers status update email to customers. Recently, there's been an increasae in support cases from customers reporting they had not received the email.
Where should the administrator look to investigate the issue?

- A. Setup Audit Trail
- B. Process Automation Setting
- C. Email Logs
- D. Paused Flow Interviews

Answer: C

Explanation:
Email logs are files that provide information about email delivery and activity in your Salesforce org. Email logs contain details such as sender, recipient, subject, date, status, error code, and more for each email sent or received within a specified time range. You can use email logs to investigate issues with email delivery or performance in your org. In this case, you can use email logs to check if the status update emails were sent successfully or if there were any errors or failures. References:
https://help.salesforce.com/s/articleView?id=sf.
email_logs.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.email_logs_format.htm&type=5

NEW QUESTION # 106
Cloud Kicks users report receiving an "Apex CPU time limit exceeded" error message when attempting to close certain opportunity records. This does not occur on every opportunity record change or for every user.
What is the recommended method for the administrator to identify the cause?

- A. Set up Apex Exception Email alerts
- B. Enable Debug Logging for users.
- C. Review the Setup Audit Trail.

- D. Monitor with Login Forensics.

Answer: B

Explanation:
Debug logs capture database operations, system processes, and errors that occur when executing a transaction or running unit tests. Debug logs can help identify the cause of Apex CPU time limit exceeded errors by showing the execution time of each Apex statement and trigger. References: https://developer.salesforce.com /docs/atlas.en-us.apexcode.meta/apexcode/apex_debugging_debug_logs.htm

NEW QUESTION # 107
AW Computers has created a custom field called Government ID on a custom object. Most users with a custom Sales profile should be unable to access this field. A select group of Sales users called the Institutional Team should be able to access the Government ID field via reports.
How should an administrator accommodate this request?

- A. Create a permission set with Read access to the field. Assign the permission set to the Institutional Team.
- B. Configure a report type with the Government ID field. Assign this report type to the Institutional Team via a permission set.
- C. Mark the field as Read Only on the sales profile. Create a permission set to re-enable reporting for the Institution Team.
- D. Make a report with the Government ID field included. Share this report to the Institutional Team in a public reports folder.

Answer: A

Explanation:
A permission set is a collection of settings and permissions that give users access to various tools and functions in Salesforce. A permission set can be used to extend users' functional access without changing their profiles. You can assign permission sets to individual users or groups of users based on their business needs. In this case, you can create a permission set with Read access to the Government ID field on the custom object and assign it to the Institutional Team users who need access to this field via reports.
References: https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5 https://help. salesforce.com/s/articleView?id=sf.perm_sets_create.htm&type=5

NEW QUESTION # 108
Northern Trail Outfitters has many users set up as system administrators to perform Salesforce Administration.
Which two functions would a delegated administrator be able to perform in order to help the existing Salesforce Administrator?
Choose 2 answers

- A. Configure updates to sharing rules.
- B. Make updates to permission set configurations.
- C. Manage custom objects and customize nearly every aspect.
- D. Set up users and password management.

Answer: A,D

Explanation:
Delegated administrators in Salesforce are designated users who are given limited administrative privileges to assist system administrators without having full access to all administrative functions. The two functions they can typically perform, which align with the permissions available to delegated admins, are:
* Set up users and password management:
* Delegated administrators can create and manage user accounts, which includes setting up new users, resetting passwords, and updating user details.
* This is particularly useful for helping with user management tasks without providing full system administrator access.
* Configure updates to sharing rules:
* Delegated administrators can manage sharing rules within their specific groups or roles, which helps control access to records based on criteria set within the organization.
* This level of access allows them to modify sharing rules to ensure appropriate data access without requiring full administrative control over all settings.
The other options listed are not within the scope of delegated administrator capabilities:
* Manage custom objects and customize nearly every aspect: Delegated administrators do not have the ability to manage custom objects or perform extensive customization. These functions are reserved for system administrators with broader privileges.

* Make updates to permission set configurations: Delegated administrators cannot create or modify permission sets. This is also restricted to full administrators, as it involves controlling access at a granular level across the org.
By utilizing delegated administrators for user and sharing rule management, organizations can maintain security and control while also sharing some administrative workload.
Reference: According to Salesforce documentation, delegated administrators have specific permissions, such as managing users and sharing rules, which support system administrators while limiting access to high-level customizations and configurations.

NEW QUESTION # 109
Cloud Kicks (CK) does business directly with individual consumers (B2C) and large businesses (B2B). Some of CK's B2C customers are employed at its larger customer accounts and should be tracked under both.
Which two options will CK need to use to manage its customers' accounts?
Choose 2 answers

- A. Leads
- B. Campaign Members
- C. Contacts to Multiple Accounts
- D. Person Accounts

Answer: C,D

Explanation:
To manage both B2C and B2B customers, CK should use Person Accounts and Contacts to Multiple Accounts features. Person Accounts allow CK to store information about individual consumers without requiring a separate account record. Contacts to Multiple Accounts allow CK to associate a contact with multiple accounts, such as their employer and their personal account.
References: https://help.salesforce.com/s
/articleView?id=sf.account_person_behavior.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.
account_contact_rel_overview.htm&type=5

NEW QUESTION # 110
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