

MB-280基礎訓練はMicrosoft Dynamics 365 Customer Experience Analystに合格する信頼できるパートナーになります



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Microsoft MB-280 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none">• Dynamics 365 App for Outlook を実装する: このセクションでは、Dynamics 365 と Outlook の統合に重点を置いて、Dynamics 365 Sales Professional の生産性を向上させ、販売プロセスを合理化します。
トピック 2	<ul style="list-style-type: none">• Dynamics 365 Sales でのセキュリティとカスタマイズの実装: このセクションでは、Dynamics 365 Sales Professional 向けの Dynamics 365 Sales 内でのセキュリティ対策とカスタマイズオプションの実装について説明します。
トピック 3	<ul style="list-style-type: none">• Dynamics 365 Customer Insights の機能のデモンストレーション: このセクションでは、Dynamics 365 Customer Insights を通じて顧客データを活用し、販売戦略を推進することに焦点を当てます。
トピック 4	<ul style="list-style-type: none">• データベースとモデル駆動型アプリの構成とカスタマイズ: このセクションでは、ビジネスニーズを満たすためにデータベースとモデル駆動型アプリを構成およびカスタマイズする Dynamics 365 Sales Professional の機能について説明します。
トピック 5	<ul style="list-style-type: none">• Dynamics 365 Sales の実装: このセクションでは、Dynamics 365 Sales プロフェッショナル向けに Dynamics 365 Sales を効果的に設定および管理するための重要なプロセスに焦点を当てます。

>> MB-280基礎訓練 <<

MB-280日本語サンプル、MB-280最新関連参考書

MB-280試験の質問に協力して、MB-280試験に合格し、MB-280証明書を正常に取得することをお約束します。以前のお客様に対する最近の調査によると、99%のMicrosoftお客様が目標を達成できるため、最終的な目標の達成を支援するお手伝いができると考えています。ベッドサイドには、新しい知識の開発を管理するための高品質のMB-280テストガイドがあるため、すべてのMicrosoft Dynamics 365 Customer Experience Analyst学習ポイントをバランスよく把握できます。

Microsoft Dynamics 365 Customer Experience Analyst 認定 MB-280 試験問

題 (Q35-Q40):

質問 # 35

One of the data sources being ingested into Dynamics 365 Customer Insights - Data is Microsoft Dataverse.

During the unification process, you need to identify the primary key.

Which three data types can you use as a primary key attribute? Each correct answer presents a complete solution. (Choose three.)

NOTE: Each correct selection is worth one point.

- A. GUID
- B. Integer
- C. Boolean
- D. String
- E. Whole Number

正解: A、D、E

解説:

In Dynamics 365 Customer Insights, during the unification process, the primary key must be unique for each record. The following data types can serve as a primary key:

Whole Number: Whole numbers are frequently used as primary keys, particularly when generated as sequential values.

String: Strings can be used as primary keys, especially when they represent unique values, such as codes or identification numbers.

GUID: A Globally Unique Identifier (GUID) is commonly used as a primary key in systems like Microsoft Dataverse, ensuring a unique value for each record.

Other options like Integer are not typically used independently of the Whole Number data type, and Boolean values cannot serve as primary keys since they can only have two possible values (True/False), which would not meet the uniqueness requirement for identifying records.

質問 # 36

You are working a list of leads in Dynamics 365 Sales.

You have a custom security role that contains the following privileges:

create and edit user-level privileges on the lead and note entities.

business unit-level append, append to, and assign privileges on the lead and note entities.

organization-level share privileges on the lead and note entities.

You need to perform the following actions on leads:

add notes to leads.

assign leads to other users.

How should you manage leads? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

□

正解:

解説:

□

質問 # 37

You manage a Dynamics 365 Sales environment where users can only view and edit their own records.

User2 is assisting with User1's opportunities while User1 is on vacation. User1 remains the owner of User1's opportunities.

User2 has reported that they CANNOT update User1's opportunities.

You need to diagnose the issue.

What should you do?

- A. Ensure User2 is added to the Sales team.
- B. Ensure the record is assigned to User2.
- C. Ensure User2 is added to the Owner team.
- D. Ensure User2 is added to an Access team.

正解: D

解説:

Dynamics 365 Sales uses the Opportunity Sales Access Team template to provide access to the opportunity record to all the users connected under the Sales team connection role category. A salesperson who might not have access to a given opportunity record by their assigned security role privileges can still get access when added as a sales team member from this subgrid. This allows the sales team member users to access and work with the opportunity record in Dynamics

365 on a per-record basis. Similarly, when an existing sales team member is deleted from the subgrid, the access to the opportunity record granted via the access team template is also removed.

Note: Use access teams and owner teams to collaborate and share information When to use access teams The teams are dynamically formed and dissolved. This typically happens if the clear criteria for defining the teams, such as established territory, product, or volume aren't provided.

The team members require different access rights on the records. You can share a record with several access teams, each team providing different access rights on the record. For example, one team is granted the Read access right on the account and another team, the Read, Write and Share access rights on the same account.

A unique set of users requires access to a single record without having an ownership of the record.

質問 # 38

An organization is using Microsoft Power Query when connecting to data sources in Dynamics 365 Customer Insights - Data.

You need to load contacts to Customer Insights - Data using Power Query.

Which is an appropriate action to take when using Power Query to ingest data?

- A. You can add additional tables to the data source using Get Data functionality in the Power Query.
- B. You can only add additional columns to the dataset in Power Query before the data source is created in Customer Insights - Data.
- C. You must create a separate Power Query data source for each table you wish to ingest.
- D. After you save a Power Query data source, you have to manually trigger the initial refresh process.

正解: A

解説:

When using Power Query in Dynamics 365 Customer Insights - Data, you have the flexibility to add additional tables to your data source through the Get Data functionality. This allows you to manage multiple tables and sources efficiently within a single Power Query environment.

質問 # 39

The founder has edited the Salesperson security role to allow the carer to use the Corgi meet-up business process flow, as shown in the following

□ Use the drop-down menus to select the answer choice that completes each statement based on the information presented in the exhibit. NOTE: Each correct selection is worth one point.

正解:

解説:

□ Explanation:

□ The configurations in the Salesperson security role will determine the access and visibility the carer has to the "Corgi meet-up" business process flow. The carer should be able to view and interact with specific business process flows on the Pet records based on the permissions configured by the founder.

* Business Process Flow Access Configuration:

* The image shows that the "Salesperson" security role has the "Create, "" Read, "" Write, "" Delete, "" Append, " and " Append To " permissions set for the "Corgi meet-up" process.

* The green circle indicates permissions at the Organization level, meaning the carer can access all records associated with the "Corgi meet-up" business process flow across the entire organization.

* Visibility of Business Process Flows on Pet Records:

* Since the carer has these permissions at the Organization level, they will be able to see all business process flows related to pet records that have been set up by the founder.

* In this case, the answer provided in the image indicates that the carer will be able to see business process flows that were created by both the founder and new flows initiated by the carer themselves on the Pet records.

* Switch Process Dialog Visibility:

* The switch process dialog will allow the carer to select from multiple business process flows that are applicable to a given record.

* According to the selection options provided, if both the "Corgi meet-up" and the "Onboard new pet" flows are available, and they are configured to be accessible by the Salesperson role, the carer should be able to see both flows when using the switch process dialog. This aligns with the provided answer choices, which indicate that both flows are visible when switching.

References from Microsoft Documentation:

* Microsoft's official documentation on configuring Security Roles in Dynamics 365 provides detailed guidance on setting permissions for different entities and processes. More information can be found in the Dynamics 365 security model documentation: Manage security, users, and teams

* For Business Process Flow configurations, including permissions and visibility settings, refer to the guide on Create a business process flow in Dynamics 365.

This setup ensures that the carer has the appropriate level of access to perform their duties, specifically in handling pet records and business processes like the "Corgi meet-up." If you have further questions or need more details on this configuration, feel free to ask!

質問 # 40

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