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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q74-Q79):

NEW QUESTION # 74

An A/R invoice was added to the system but an inventory transaction was NOT created.
What could be the reasons?

- A. The in-stock quantity of thee items falls below the minimum level.
- B. The items in the invoice are missing the unit of measure group.
- C. The customer has exceeded their credit limit
- D. The invoice is based on a delivery document.

Answer: D

NEW QUESTION # 75

You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).
What could be the reason for the missing serial numbers for the GRPO transactions?

- A. The serial number expiration date has passed.
- B. After the GRPO was added,, the Manage Item By definition was set to None.
- C. The serial number management method of the item is set to On Release Only.
- D. The serial numbers were already defined in the Purchase Order base document.

Answer: C

NEW QUESTION # 76

A company uses perpetual inventory and produces items in-house that are controlled by the standard cost valuation method. The standard cost value is set to 20. During the past month, the actual cost to produce this item increased to 25 due to labor costs.
What is the effect on accounting and inventory each time this item is produced? Note: There are 2 correct answers to this question.

- A. The cost of 25 is posted to the stock account.
- B. The cost of goods sold for the item will be set at 25.
- C. A cost of 20 is posted to thee stock account.
- D. The cost difference 5 is posted to a variance account.

Answer: B,D

NEW QUESTION # 77

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Migrate legacy data.
- B. Freeze the legacy system.
- C. Conduct system testing
- D. Perform a stock count.

Answer: A,C

NEW QUESTION # 78

The customer wants to continue legacy document numbers in the new SAP Business One system with no breaks.
What would you recommend? Note: There are 2 correct answers to this question.

- A. Use the primary series with a prefix for the legacy numbers.
- B. Define a new series starting with the next legacy number.

- C. Use the manual numbering series and enter the legacy numbers.
- D. Use the primary series and change the starting number.

Answer: B,D

NEW QUESTION # 79

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